



GAIL FARBER, Director

# COUNTY OF LOS ANGELES

## DEPARTMENT OF PUBLIC WORKS

*"To Enrich Lives Through Effective and Caring Service"*

900 SOUTH FREMONT AVENUE  
ALHAMBRA, CALIFORNIA 91803-1331  
Telephone: (626) 458-5100  
<http://dpw.lacounty.gov>

ADDRESS ALL CORRESPONDENCE TO:  
P.O. BOX 1460  
ALHAMBRA, CALIFORNIA 91802-1460

IN REPLY PLEASE  
REFER TO FILE **AS-0**

September 21, 2010

### **REQUEST FOR PROPOSALS – ADDENDUM 2 AS-NEEDED FACILITIES SWEEPING SERVICES (2010-AN024)**

Thank you for attending the Proposers' Conference for As-Needed Facilities Sweeping Service (2010-AN024) on September 13, 2010, and for your interest in the Request for Proposals (RFP). Please be reminded that the deadline to submit proposals is **Monday, September 27, 2010, at 5:30 p.m.**

The following revisions have been made to the RFP. (Please note that **bold** text has been added and ~~strikethrough~~ has been deleted from the RFP.)

#### **A. Addendum:**

1. Form PW-18, Statement of Equipment, has been deleted in its entirety and replaced by Form PW-18.1. Please use enclosed Form PW-18.1, when submitting your proposals.
2. Part I, Section 4.D, Pass/Fail Review, on page 1.24, has been revised as follows:
  9. **Proposer's sweepers listed on Form PW-18.1 are in full compliance with AQMD Rules 1186 and 1186.1 pertaining to sweepers AND Proposer Sweepers assigned to this contract have a tail broom and two (2) gutter brooms.**
  10. **Proposer has at least five (5) sweepers listed on Form PW-18.1 that are in full compliance with Exhibit A, Scope of Work's Section M, Contractor's Sweepers Mandatory Requirements.**

**OR**

**Proposer has at least two (2) sweepers listed on Form PW-18.1 that are in full compliance with Exhibit A, Scope of Work's Section M, Contractor's Sweepers Mandatory Requirements, and Proposer has submitted a written statement that the rest of sweepers to bring the minimum number of sweepers to five (5) sweepers required for this as-needed sweeping contract will be provided by the Proposer prior to the award of the contract.**

**Verification of proof that the Proposer can provide the minimum five sweepers will be obtained prior to award of the Contract.**

3. Part I, Section 4.E.6, Equipment, on page 1.27, has been revised to add the following:

**If the Proposer has listed only two sweepers on Form PW-18.1 that are in full compliance with Exhibit A, Scope of Work's Section M, Contractor's Sweepers Mandatory Requirements, and Proposer has submitted a written statement that the minimum of five (5) sweepers required for this as-needed sweeping contract will be provided by the proposer prior to the award of the contract, the Proposer will receive one (1) point in this category.**

4. Exhibit A, Scope of Work, Section M, Contractor's Sweepers Mandatory Requirements , on page A.7, has been revised as follows:

Sweepers on this Contract shall have a tail broom and two gutter brooms. No air sweepers shall be allowed on this Contract. A minimum of five sweepers may be required for this as-needed sweeping contract at any one time. The sweepers quantity and specification utilized in this service shall be stated on the Statement of Equipment Form (Form PW-18.1).

**In addition, the Contractor is not allowed to use sweepers in this Contract that have been assigned to any other Contractor's sweeping contracts.**

B. Clarifications:

The following answers are in response to the request for information and clarification submitted by attendees of the Proposers' meeting:

1. **Question:** During the last RFP process, the County included an amendment to the RFP including an annual cost-of-living adjustment. Can the County include an annual cost-of-living adjustment for this project?

**Response:** Thank you for your suggestion; however, as stated in the RFP's Sample Agreement, paragraph Tenth, on page 2, no cost-of-living adjustments shall be granted for the optional renewal periods of this contract.

2. **Question:** Scope of Work, Exhibit B, Page A.7 – This section states that the contractor may be required to have a minimum of three (3) sweepers at any one time. Based on our experience and in order to meet the needs of the County, the minimum quantity of street sweepers should be modified to six (6). We would greatly appreciate if you could amend this section.

**Response:** Please note Addendum 1, enclosed, which was issued on September 13, 2010, and section A of Addendum 2. This section has been modified and a minimum of five (5) sweepers may be required for this as-needed sweeping contract at any one time.

3. **Question:** Scope of Work, Exhibit B, Page A.7 – This section indicates that air sweepers shall not be allowed. Based on our current Contract, Amendment No. 1, **[Note: This vendor's question refers to an amendment to the existing contract and not the Addendum 1 to this RFP, which is enclosed.]** Regenerative Air Sweepers are acceptable. Can you please amend the contract documents to reference that Regenerative Air Sweepers are acceptable?

**Response:** Thank you for your suggestion; however, no further changes than the revision depicted in Addendum 1, enclosed, and Section A of Addendum 2, will be made to Exhibit A, Scope of Work, Section M, Contractor's Sweepers Mandatory Requirements; therefore, no air sweepers shall be allowed on this Contract.

4. **Question:** Service Contract General Requirements, Exhibit B, Page B.24 – This section indicates that the payment of prevailing wages are required. Based on the State of California, De-Designation, street sweeping services does not require the payment of prevailing wages. We would greatly appreciate if you could revise this section.

**Response:** Currently, Street Sweeping does not require the payment of prevailing wages. However, as stated in Exhibit B, Service Contract General Requirements, Section 4.H, Labor Compliance, it is the responsibility of the

contractor to comply with all applicable provisions of the Labor Code of the State of California as well as all other applicable Federal, State, and local laws related to labor, including compliance with prevailing wage laws. No changes will be made to this section.

5. **Question:** Please clarify the Prevailing Wage Section. According to recent findings, street sweeping is not subject to prevailing wages and that clause has been removed from virtually every sweeping RFP we have seen in the past four years. Most RFP's are now completely deleting any reference to any wage requirements.

**Response:** Thank you for your suggestion; however, as stated above in the response to question 4, no changes will be made to the Exhibit B, Service Contract General Requirements, Section 4.H, Labor Compliance.

6. **Question:** Please reconsider the equipment requirements. You will greatly reduce the number of bidders if you require 5 broom alternative fuel vehicles because they are expensive and few sweeping companies keep that amount of equipment for "as-needed" work. Most of us do this sort of work with vacuum sweepers on an everyday basis and have had very good results.

**Response:** Thank you for your suggestion; however, no further changes will be made to this RFP's Exhibit A, Scope of Work, Section M, Contractor's Sweepers Mandatory Requirements.

7. **Question:** Please provide us with the current "per hour" rate for this contract.

**Response:** The current contract's hourly rate is \$ \$89.48 per hour.

8. **Question:** Please provide us with the actual TOTAL amount billed per year for the last five years under this contract.

**Response:** Please note the below chart. Also, please note the amount paid to the contractor for the current term is up to August 31, 2010. The current term of this contract, which expires on February 7, 2011, is the final term.

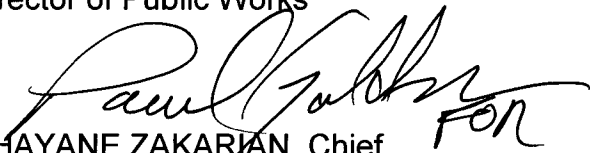
Contract Term	Total Annual Amount Paid to the Contractor
First Year	\$45,000
Second Year	\$48,000
Third Year	\$245,000
Current Term (partial)	\$228,000

September 21, 2010  
Page 5

If you have any questions concerning the above information, please contact Mr. Edwin Manoukian at (626) 458-4057, Monday through Thursday, 7 a.m. to 5 p.m.

Very truly yours,

GAIL FARBER  
Director of Public Works

  
GHAYANE ZAKARIAN, Chief  
Administrative Services Division

EM

P:\aspub\CONTRACT\Edwin\AN Facilities Sweeping\2010 RFP\Addendum\Addendum 2.doc

**STATEMENT OF EQUIPMENT FORM  
FOR  
AS-NEEDED FACILITIES SWEEPING SERVICES (2010-AN024)**

PROPOSER'S

NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

TELEPHONE: \_\_\_\_\_

**STATE BELOW THE INFORMATION FOR ALL EQUIPMENT AVAILABLE**

- (1) Please list one (1) item per line; DO NOT submit an equipment list in your own format. This form may be reproduced in order to list all equipment.
- (2) The proposer must comply with specification listed under Exhibit A, Section L, Contractor's Equipment Compliance with Laws and Regulations, and Exhibit A, Section M, Contractor's Sweepers Mandatory Requirements.
- (3) In order for Proposer to be found responsive, Proposer must list 5 sweepers that are in full compliance with this Scope of Work's Section M, Contractor's Sweepers Mandatory Requirements.

**OR**

Proposed must list 2 sweepers that are in full compliance with Exhibit A, Scope of Work's Section M, Contractor's Sweepers Mandatory Requirements, and Proposer has submitted a written statement that the rest of sweepers to bring the minimum number of sweepers to five sweepers required for this as-needed sweeping contract will be provided by the Proposer prior to the award of the contract. Verification of proof that the Proposer can provide the minimum 5 sweepers will be obtained prior to award of the Contract.

TYPE OF EQUIPMENT	MAKE OF EQUIPMENT	MODEL	YEAR	SERIAL NUMBER	THE SWEEPER HAS A TAIL BROOM AND TWO GUTTER BROOMS (YES/NO <sup>1</sup> )	THE SWEEPER IS IN FULL COMPLIANCE WITH AQMD RULES 1186 AND 1186.1 PERTAINING TO SWEEPERS (YES/NO <sup>2</sup> )

<sup>1</sup> If your answer is **NO**, your proposal may be rejected as non-responsive.

<sup>2</sup> If your answer is **NO**, your proposal may be rejected as non-responsive.



GAIL FARBER, Director

# COUNTY OF LOS ANGELES

## DEPARTMENT OF PUBLIC WORKS

*"To Enrich Lives Through Effective and Caring Service"*

900 SOUTH FREMONT AVENUE  
ALHAMBRA, CALIFORNIA 91803-1331  
Telephone: (626) 458-5100  
<http://dpw.lacounty.gov>

ADDRESS ALL CORRESPONDENCE TO:  
P.O. BOX 1460  
ALHAMBRA, CALIFORNIA 91802-1460

September 13, 2010

IN REPLY PLEASE

REFER TO FILE: **AS-0**

### **REQUEST FOR PROPOSALS – ADDENDUM 1 AS-NEEDED FACILITIES SWEEPING SERVICES (2010-AN024)**

Thank you for attending the Proposers' Conference for As-Needed Facilities Sweeping Service (2010-AN024) on September 13, 2010, and for your interest in the Request for Proposals (RFP).

The following revision has been made to the RFP. (Please note that **bold** text has been added and ~~strikethrough~~ has been deleted from the RFP.)

- Exhibit A, Scope of Work, Section M, Contractor's Sweepers Mandatory Requirements, on page A.7, has been revised as follows:

Sweepers on this Contract shall have a tail broom and two gutter brooms. No air sweepers shall be allowed on this Contract. A minimum of ~~three~~ **five** sweepers may be required for this as-needed sweeping contract at any one time. The sweepers quantity and specification utilized in this service shall be stated on the Statement of Equipment Form (Form PW-18).

If you have any questions concerning the above information, please contact Mr. Edwin Manoukian at (626) 458-4057, Monday through Thursday, 7 a.m. to 5 p.m.

Very truly yours,

GAIL FARBER  
Director of Public Works

  
GHAYANE ZAKARIAN, Chief  
Administrative Services Division

EM

P:\aspub\CONTRACT\Edwin\AN Facilities Sweeping\2010 RFP\Addendum\Addendum 1.doc