



MARK PESTRELLA, Director

# COUNTY OF LOS ANGELES

## DEPARTMENT OF PUBLIC WORKS

*"To Enrich Lives Through Effective and Caring Service"*

900 SOUTH FREMONT AVENUE  
ALHAMBRA, CALIFORNIA 91803-1331  
Telephone: (626) 458-5100  
<http://dpw.lacounty.gov>

ADDRESS ALL CORRESPONDENCE TO:  
P.O. BOX 1460  
ALHAMBRA, CALIFORNIA 91802-1460

IN REPLY PLEASE

REFER TO FILE: **BRC-1**

January 8, 2020

### **REQUEST FOR STATEMENT OF QUALIFICATIONS - INFORMATIONAL UPDATE 1 ON-CALL GEOTECHNICAL AND ENVIRONMENTAL DRILLING SERVICES PROGRAM (BRC0000099)**

Thank you for attending our mandatory proposers' conference for On-Call Geotechnical and Environmental Drilling Services Program (BRC0000099) held on Monday, December 30, 2019.

Please note that the deadline to submit Statement of Qualifications (SOQ) is **Monday, January 13, 2020, by 5:30 p.m.**

The following answers are in response to the requests for information and clarification submitted by Proposers for the Request for Statement of Qualifications for On-Call Geotechnical and Environmental Drilling Services Program (BRC0000099), issued on Monday, December 16, 2019. The questions presented in this informational update represent the questions asked by the Proposers in the form and context as submitted.

All addenda and informational updates will be posted at <http://pw.lacounty.gov/brcd/servicecontracts>. Please check the website frequently for any changes to this solicitation.

### **QUESTIONS AND ANSWERS TO ON-CALL GEOTECHNICAL AND ENVIRONMENTAL DRILLING SERVICES PROGRAM:**

1. **Question:** The County has established an aspirational goal that 25 percent of all County contract dollars shall go to certified CBEs. Do you (we) have to present outreach information for evaluation?

**Response:** Yes. Part I, Section 1, Z, Community Business Enterprise Participation, states: "All Proposers shall document good faith efforts it has taken to assure that CBEs are utilized when possible to provide supplies, equipment, technical services, and other services under this contract. The County will evaluate the Proposer's good faith efforts to meet the CBE participation goal by reviewing the Proposer's documentation." Please also note, "The County strongly

encourages participation by CBEs; however, the final selection will be made without regard to race, color, creed, or gender. The final selection will be based on the Proposer's ability to provide the best service and value to the County."

2. **Question:** Can a subcontractor for a different prime be a prime on the same contract?

**Response:** Yes. A Proposer may submit their Proposal as the prime Contractor while being a Subcontractor for a different company on the same solicitation.

3. **Question:** I attended the mandatory conference yesterday on behalf of my firm Great West Drilling for the subject SOQ. My question is as follows:

Page 1-16, Item 4 A Corporations states that "the proposer must provide a copy of the Corporation's Certificate of Good Standing with the state of California or state of incorporation..."

A certificate of Good Standing can only be requested in person in Sacramento at the Secretary of State building or by mail request. Current wait times to receive a certificate is up to two weeks which would be close to or past the submittal deadline. Given that many firms have been closed for Christmas and New Years holidays, would the County adjust the submittal date to give firms additional time to adequately respond?

**Response:** No, the deadline to submit an SOQ will not be extended. Please make a good faith effort to provide the Certificate of Good Standing with your SOQ submission.

4. **Question:** On page 1.14 of the SOQ regarding CBE Program section Z #3, please specify which company we're authorized to use for the advertisement. I also reached out to the County Consumer and Business Affairs for the list of firms that are certified by the County in the CBE Program.

**Response:** Part I, Section 1, Z, Community Business Enterprise Participation, Item 3, states, "Proposer advertised not less than ten calendar days before the date the proposals are due, in one or more daily or weekly newspapers, trade association publications, minority or trade-oriented publications, trade journals, or other media specified by the County for CBEs that are interested in participating in the project." The County did not identify any specific media for this RFSQ.

5. **Question:** Could you clarify what is required regarding Section 1.Z – CBE Participation. Is the expectation that we need to do a GFE as part of the SOQ or is this just for individual projects as they are released?

**Response:** The expectation is that good faith effort is made as part of the SOQ as well as Work Orders during the term of the Contract.

6. **Question:** A question was raised at the conference whether companies could be included on another's submittal as a sub but also submit on their own. Take note of item E, Disqualification of Proposers on page 1.24. the language seems to suggest you can not have an interest in more than one SOQ. Please clarify.

**Response:** A Proposer may submit as a prime Contractor and/or as a Subcontractor for a different company on the same solicitation. However, as stated in Part I, Section 3 E, Disqualification of Proposers: "If there is reason for believing that collusion exists among the Proposers, such collusion by the participants may be cause for the rejection of their SOQ or future SOQ on the basis of nonresponsibility and/or nonresponsiveness and may subject such Proposers to debarment."

7. **Question:** Can subcontractors, already included in an SOQ, independently respond to the RFSQ (as prime)?

**Response:** Yes. Please refer to responses to questions 2 and 6.

8. **Question:** If a proposer has already met the 25% CBE participation and provides evidence of such in the SOQ, does the proposer still need to provide documentation of good faith efforts?

**Response:** Yes. Please refer to responses to questions 1 and 5.

If you have any questions concerning the above information, please contact Mr. Dwayne Case at (626) 458-2575 or Ms. Anna Leung at (626) 458-4072, Monday through Thursday, 7 a.m. to 5 p.m.

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Very truly yours,

MARK PESTRELLA  
Director of Public Works



*for:* JOSE M. QUEVEDO  
Assistant Deputy Director  
Business Relations and Contracts Division

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