

PROPOSERS' CONFERENCE
LIGHT EMITTING DIODE STREETLIGHT CONVERSION AND MAINTENANCE SERVICES
LOS ANGELES COUNTY DEPARTMENT OF PUBLIC WORKS
THURSDAY, OCTOBER 24, 2019, AT 1:30 P.M., CONFERENCE ROOM C

Please print clearly and leave your business card.

Page 1 of 6

COMPANY NAME	NAME OF PERSON ATTENDING	MAIL/PHONE/FAX NUMBERS & E-MAIL ADDRESS
<u>Full Block</u> Company Name <u>Full Block</u> Name of Parent Company (if Applicable)	<u>Kelee Schneider</u> Attendee's Name <u>Regional Vice Pres, Gen</u> Title	Mailing Address: <u>3671 Century Pl.</u> City: <u>Full Block</u> State: <u>CA</u> Zip: <u>92028</u> Telephone Number: <u>(918) 974-0350</u> FAX: <u>()</u> E-Mail Address: <u>Kelee.Schneider@NovikyBrands.com</u>
<u>Tanaka Lighting</u> Company Name Name of Parent Company (if Applicable)	<u>Victoria Evans</u> Attendee's Name <u>Senior Project Manager</u> Title	Mailing Address: <u>220 Bayshore Blvd</u> City: <u>San Francisco</u> State: <u>CA</u> Zip: <u>94124</u> Telephone Number: <u>(415) 622 8130</u> FAX: <u>(415) 822 3676</u> E-Mail Address: <u>victoria@tanakalighting.com</u>
<u>Siemens Mobility</u> Company Name Name of Parent Company (if Applicable)	<u>Kylon Waterbury</u> Attendee's Name <u>Energy Engineer</u> Title	Mailing Address: <u>1024 E. Lucy</u> City: <u>Anaheim</u> State: <u>CA</u> Zip: <u>92805</u> Telephone Number: <u>(512) 446-5004</u> FAX: <u>()</u> E-Mail Address: <u>kylon.waterbury@siemens.com</u>
<u>Verizon Wireless</u> Company Name Name of Parent Company (if Applicable)	<u>Charlie Chavez</u> Attendee's Name <u>Gov. Acct. Manager</u> Title	Mailing Address: <u>15505 Sand Canyon Blvd C</u> City: <u>Irvine</u> State: <u>CA</u> Zip: <u>92618</u> Telephone Number: <u>714 293-7854</u> FAX: <u>()</u> E-Mail Address: <u>Charlie.Chavez@verizonwireless.com</u>
<u>Aldridge Electric</u> Company Name Name of Parent Company (if Applicable)	<u>TAGOR DABBY</u> Attendee's Name <u>Business Development Manager</u> Title	Mailing Address: <u>844 E. Rockland rd, Libertyville, IL</u> City: <u>Libertyville</u> State: <u>IL</u> Zip: <u>60068</u> Telephone Number: <u>(847) 732-6566</u> FAX: <u>()</u> E-Mail Address: <u>TDABBY@aldridgegroup.com</u>

Charlie.Chavez@VerizonWireless.com

PROPOSERS' CONFERENCE
LIGHT EMITTING DIODE STREETLIGHT CONVERSION AND MAINTENANCE SERVICES
LOS ANGELES COUNTY DEPARTMENT OF PUBLIC WORKS
THURSDAY, OCTOBER 24, 2019, AT 1:30 P.M., CONFERENCE ROOM C

Please print clearly and leave your business card.

Page 2 of 6

COMPANY NAME	NAME OF PERSON ATTENDING	MAIL/PHONE/FAX NUMBERS & E-MAIL ADDRESS
<u>TFT Telecom Co.</u> Company Name	<u>B. Z. L. L.</u> Attendee's Name	Mailing Address: <u>1644 Eastman Ave</u> City: <u>Urbana</u> State: <u>CA</u> Zip: <u>93203</u> Telephone Number: <u>(909) 662-9121</u> FAX: <u>()</u> E-Mail Address: <u>beberhnd@tfttelecom.com</u>
<u>Fiddrell Construction</u> Company Name	<u>Osca Swill</u> Attendee's Name	Mailing Address: <u>P.O. Box 820</u> City: <u>Chino</u> State: <u>CA</u> Zip: <u>91708-0204</u> Telephone Number: <u>(909) 591-4095</u> FAX: <u>(909) 625-9912</u> E-Mail Address: <u>oswill@fiddrellconstruction.com</u>
<u>Siemens Mobility</u> Company Name	<u>Alex Valenti</u> Attendee's Name	Mailing Address: <u>1026 E. Lay Avenue</u> City: <u>Anaheim, CA</u> State: <u>CA</u> Zip: <u>92805</u> Telephone Number: <u>(714) 246-7257</u> FAX: <u>()</u> E-Mail Address: <u>Alex.Valenti@siemens.com</u>
<u>PRL SOL RESOURCES</u> Company Name	<u>PAUL STEVENS</u> Attendee's Name	Mailing Address: <u>249 S. HAWTHORNE 101, SUITE 101</u> City: <u>SOLANA BEACH</u> State: <u>CA</u> Zip: <u>92705</u> Telephone Number: <u>(760) 407-1575</u> FAX: <u>(760) 407-1575</u> E-Mail Address: <u>PAUL@PRLSOLRESOURCES.COM</u>
<u>Nextech Systems Inc.</u> Company Name	<u>Arion Edwards</u> Attendee's Name	Mailing Address: <u>13005 Alton Pkwy Suite A</u> City: <u>Is Vire</u> State: <u>CA</u> Zip: <u>92618</u> Telephone Number: <u>(949) 916-2664</u> FAX: <u>(949) 916-2665</u> E-Mail Address: <u>arion@nextechsystems.com</u>

PROPOSERS' CONFERENCE
LIGHT EMITTING DIODE STREETLIGHT CONVERSION AND MAINTENANCE SERVICES
LOS ANGELES COUNTY DEPARTMENT OF PUBLIC WORKS
THURSDAY, OCTOBER 24, 2019, AT 1:30 P.M., CONFERENCE ROOM C

Please print clearly and leave your business card.

Page 3 of 6

COMPANY NAME	NAME OF PERSON ATTENDING	MAIL/PHONE/FAX NUMBERS & E-MAIL ADDRESS
Graybar Electric Company Name	Tina McManigal Attendee's Name	Mailing Address: 1370 Valley Vista City: Diamond Bar State: CA Zip: 91765 Telephone Number: 626-542-0980 FAX: () E-Mail Address: Tina.McManigal@graybar.com
Vector Energy Group Company Name	Alvaro Gauchan Attendee's Name	Mailing Address: 17337 Ventura Blvd #309 City: Encino State: CA Zip: 91316 Telephone Number: 310-991-2017 FAX: () E-Mail Address: AGAUCHAN@VECTORENERGYGROUP.COM
LACPN Company Name	Michael Chino Attendee's Name	Mailing Address: _____ City: _____ State: _____ Zip: _____ Telephone Number: () () FAX: () () E-Mail Address: _____
Acuity-Lighttray Company Name	Math Root Attendee's Name	Mailing Address: 2649 N Beachwood Dr E3 City: Los Angeles State: CA Zip: 90064 Telephone Number: (213) 330-9813 FAX: () E-Mail Address: matthew.root@acuitybrands.com
Acuity Lighttray Company Name	Greg Hebert Attendee's Name	Mailing Address: 6 Barcelana City: Pomona State: CA Zip: 92688 Telephone Number: 949-769-9204 FAX: () E-Mail Address: greg.hebert@holophane.com

PROPOSERS' CONFERENCE
LIGHT EMITTING DIODE STREETLIGHT CONVERSION AND MAINTENANCE SERVICES
LOS ANGELES COUNTY DEPARTMENT OF PUBLIC WORKS
THURSDAY, OCTOBER 24, 2019, AT 1:30 P.M., CONFERENCE ROOM C

Please print clearly and leave your business card.

Page 4 of 6

COMPANY NAME	NAME OF PERSON ATTENDING	MAIL/PHONE/FAX NUMBERS & E-MAIL ADDRESS
Cooper Lighting Solutions EATON Name of Parent Company (if Applicable)	Chris McLaughlin Attendee's Name West Region Sales Mgr Title	Mailing Address: 3900 Peach Dr. City: Los Angeles State: CA Zip: 95650 Telephone Number: 916, 262-5812 FAX: () E-Mail Address: christophersmclaughlin@EATON.com
Vector Energy Group Company Name	Tony Wang Attendee's Name Project Manager Title	Mailing Address: 17387 Ventura Blvd Suite 304 City: Encino State: CA Zip: 91316 Telephone Number: 323, 514-2994 FAX: () E-Mail Address: Tony.Wang@vector-energy-group.com
CRAYBAR Company Name	JAVIER LIREDA Attendee's Name Lighting Div. Mgr Title	Mailing Address: 1370 VANUET VISTA DR #100 City: DAVENPORT State: CA Zip: 91765 Telephone Number: 909, 551-1231 FAX: () E-Mail Address: JAVIER.LIREDA@CRAYBAR.COM
ADVANCED LIGHTING SERVICES Company Name	Fred Nanton Attendee's Name Director of Projects Title	Mailing Address: 6681 Sierra Lane Suite A City: Dublin State: CA Zip: 94568 Telephone Number: 408, 531-7239 FAX: () E-Mail Address: FRED@ADVANCEDLIGHTINGSERVICES.COM
Advanced Lighting Services Inc. Company Name	Catherine McLaughlin Attendee's Name Office Manager / Special Title	Mailing Address: 6681 Sierra Lane Ste A City: Dublin State: CA Zip: 94568 Telephone Number: 925, 323-9146 FAX: 925, 829-7805 E-Mail Address: Catherine@advancedlightingservices.com

PROPOSERS' CONFERENCE
LIGHT EMITTING DIODE STREETLIGHT CONVERSION AND MAINTENANCE SERVICES
LOS ANGELES COUNTY DEPARTMENT OF PUBLIC WORKS
THURSDAY, OCTOBER 24, 2019, AT 1:30 P.M., CONFERENCE ROOM C

Please print clearly and leave your business card.

Page 5 of 6

COMPANY NAME	NAME OF PERSON ATTENDING	MAIL/PHONE/FAX NUMBERS & E-MAIL ADDRESS
<u>EVARI GIS CONSULTING</u> Company Name Name of Parent Company (if Applicable)	<u>Brian Gaze</u> Attendee's Name <u>DIR. OF BUSINESS DEVELOPMENT</u> Title	Mailing Address: <u>3060 UNIVERSITY 177 AVE</u> City: <u>SAN DIEGO</u> State: <u>CA</u> Zip: <u>92104</u> Telephone Number: <u>(619) 890 8221</u> FAX: <u>()</u> E-Mail Address: <u>BRIAN@SDGIS.COM</u>
<u>AMERESCO INC</u> Company Name Name of Parent Company (if Applicable)	<u>VICTOR FLINT</u> Attendee's Name <u>RIZ DEY</u> Title	Mailing Address: <u>135 SOUTH STATE COLLEGE BLVD</u> City: <u>BREA</u> State: <u>CA</u> Zip: <u>92821</u> Telephone Number: <u>(310) 776 0801</u> FAX: <u>()</u> E-Mail Address: <u>VFLINT@AMERESCO.COM</u>
<u>AMERESCO INC</u> Company Name Name of Parent Company (if Applicable)	<u>ROBERTO GARCIA</u> Attendee's Name <u>PROJECT DEV ENGINEER</u> Title	Mailing Address: <u>135 SOUTH STATE COLLEGE</u> City: <u>BREA</u> State: <u>CA</u> Zip: <u>92821</u> Telephone Number: <u>()</u> FAX: <u>()</u> E-Mail Address: <u>rgarcia@ameresco.com</u>
<u>Truly Green Solutions</u> Company Name Name of Parent Company (if Applicable)	<u>Blake T. Murphy</u> Attendee's Name <u>President</u> Title	Mailing Address: <u>9601 Variel Ave</u> City: <u>Chatsworth</u> State: <u>CA</u> Zip: <u>91311</u> Telephone Number: <u>(818) 925 3546</u> FAX: <u>()</u> E-Mail Address: <u>thomas@trulygreensolutions.com</u>
Company Name Name of Parent Company (if Applicable)	Attendee's Name Title	Mailing Address: _____ City: _____ State: _____ Zip: _____ Telephone Number: () FAX: () E-Mail Address: _____

PROPOSERS' CONFERENCE

Page 6 of 6

COMPANY NAME	NAME OF PERSON ATTENDING	MAIL/PHONE/FAX NUMBERS & E-MAIL ADDRESS
<u>Answered Lighting</u> Company Name	<u>DAVID FRIED</u> Attendee's Name <u>PRESIDENT</u> Title	Mailing Address: <u>6081 SIERRA LN #9</u> City: <u>DUBLIN</u> State: <u>CA</u> Zip: <u>94568</u> Telephone Number: <u>(925) 829-7801</u> FAX: <u>(925) 829-7809</u> E-Mail Address: <u>DAVID@ANSWEREDLIGHTING.COM</u>
<u>EVARI G-15</u> Company Name	<u>ARI ISAAC</u> Attendee's Name <u>FOUNDER & CEO</u> Title	Mailing Address: <u>3060 UNIVERSITY AVE</u> City: <u>SAN DIEGO</u> State: <u>CA</u> Zip: <u>92104</u> Telephone Number: <u>(619) 633-6447</u> FAX: () E-Mail Address: <u>ARI@SDGYS.COM</u>
<u>Leotek / Sch</u> Company Name	<u>Jon-Eric Santanella</u> Attendee's Name <u>V.P - South Coast Lty</u> Title	Mailing Address: <u>1101 Via Callejon, Suite 200</u> City: <u>San Clemente</u> State: <u>CA</u> Zip: <u>92673</u> Telephone Number: <u>(714) 931-4597</u> FAX: <u>(949) 276-8855</u> E-Mail Address: <u>JES@SouthCoastLighting.com</u>
<u> </u> Company Name	<u> </u> Attendee's Name <u> </u> Title	Mailing Address: _____ City: _____ State: _____ Zip: _____ Telephone Number: () () FAX: () E-Mail Address: _____
<u> </u> Name of Parent Company (if Applicable)	<u> </u> Attendee's Name <u> </u> Title	Mailing Address: _____ City: _____ State: _____ Zip: _____ Telephone Number: () () FAX: () E-Mail Address: _____
<u> </u> Company Name	<u> </u> Attendee's Name <u> </u> Title	Mailing Address: _____ City: _____ State: _____ Zip: _____ Telephone Number: () () FAX: () E-Mail Address: _____
<u> </u> Name of Parent Company (if Applicable)	<u> </u> Attendee's Name <u> </u> Title	Mailing Address: _____ City: _____ State: _____ Zip: _____ Telephone Number: () () FAX: () E-Mail Address: _____