

The undersigned Proposer offers to perform the work described in the Request for Proposal (RFP) for the following prices. The Proposer's rates (hourly, monthly, etc.) shall include all administrative costs, labor, supervision, materials, transportation, taxes, equipment, and supplies unless those specified to be furnished by Public Works. It is understood and agreed that where quantities, if any, are set forth in the below tables, they are only estimates, and the unit prices quoted, if any, will apply to the actual quantities, whatever they may be.

### Task 1 Service Fees South Bay

Proposer must provide a Service Fee for each item below. **These fees are to include the 10 percent franchise fee.**

Failure to do so may result in the proposal/bid being rejected as nonresponsive. Waste separated by more than ten feet shall be considered a separate incident. **Write-in** your proposed Monthly Rate<sup>\*</sup>, calculate Basic Service Total, and calculate Proposed Annual Amount. Note: 96-gallons ≈ 0.5 cu yd.

MONTHLY RATE (Exhibit 3A1 D1, Exhibit 3A3 B, and Section 7 A)	
Services	Monthly Rate Per Customer (Billed to Customer)
<b>Monthly Rate for Basic Services<sup>¥</sup></b>	
A. One 96-gallon Refuse (no food waste)	A *\$ <span style="background-color: yellow; border: 1px solid black; display: inline-block; width: 150px; height: 1.2em;"></span>
B. One 96-gallon Recyclables	B **\$ <span style="background-color: yellow; border: 1px solid black; display: inline-block; width: 150px; height: 1.2em;"></span>
C. One 96-gallon Green Waste (w/Food) or one 64-gallon Food Waste	C ***\$ <span style="background-color: yellow; border: 1px solid black; display: inline-block; width: 150px; height: 1.2em;"></span>
<b>Monthly Rate for Basic Services (without SB 1383 Compliance)</b>	
D. One 96-gallon Refuse (with food waste) £	D *\$ <span style="background-color: yellow; border: 1px solid black; display: inline-block; width: 150px; height: 1.2em;"></span> £
E. One 96-gallon Green Waste (without Food Waste) £	E ***\$ <span style="background-color: yellow; border: 1px solid black; display: inline-block; width: 150px; height: 1.2em;"></span> £
<b>Portion of the Monthly Rate for Special Services (Exhibit 3A1 H)</b>	
1. Christmas Tree Collection	1 \$ <span style="background-color: yellow; border: 1px solid black; display: inline-block; width: 150px; height: 1.2em;"></span>
2. Annual Cleanup Event	2 \$ <span style="background-color: yellow; border: 1px solid black; display: inline-block; width: 150px; height: 1.2em;"></span>
3. Annual Container Cleaning	3 \$ <span style="background-color: yellow; border: 1px solid black; display: inline-block; width: 150px; height: 1.2em;"></span>
4. Mulch/Compost Events	4 \$ <span style="background-color: yellow; border: 1px solid black; display: inline-block; width: 150px; height: 1.2em;"></span>
5. Bulky Item Service	5 \$ <span style="background-color: yellow; border: 1px solid black; display: inline-block; width: 150px; height: 1.2em;"></span>
o Bulky Item (On-call)	\$ <span style="background-color: yellow; border: 1px solid black; display: inline-block; width: 150px; height: 1.2em;"></span>
o Excess Refuse	\$ <span style="background-color: yellow; border: 1px solid black; display: inline-block; width: 150px; height: 1.2em;"></span>
o Excess Green Waste	\$ <span style="background-color: yellow; border: 1px solid black; display: inline-block; width: 150px; height: 1.2em;"></span>
o Special Recyclables/Reusable Items	\$ <span style="background-color: yellow; border: 1px solid black; display: inline-block; width: 150px; height: 1.2em;"></span>
6. Priority Pickups at Director's Request	6 \$ <span style="background-color: yellow; border: 1px solid black; display: inline-block; width: 150px; height: 1.2em;"></span>
7. Special Cleanup Events Services	7 \$ <span style="background-color: yellow; border: 1px solid black; display: inline-block; width: 150px; height: 1.2em;"></span>
8. Sharps Collections	8 \$ <span style="background-color: yellow; border: 1px solid black; display: inline-block; width: 150px; height: 1.2em;"></span>
9. Bear-Resistant Carts	9 \$ <span style="background-color: yellow; border: 1px solid black; display: inline-block; width: 150px; height: 1.2em;"></span> n/a
10. Video Equipment & Recording	10 \$ <span style="background-color: yellow; border: 1px solid black; display: inline-block; width: 150px; height: 1.2em;"></span>
1.1a	
Total of A - C and 1 - 10 (do not include D or E)	
#\$ <span style="background-color: yellow; border: 1px solid black; display: inline-block; width: 150px; height: 1.2em;"></span> (Basic Service Total)	

Monthly Rate for Alternative to Director's Preferred Method	(optional)
• One 96-gallon Refuse Cart	\$ _____
• One 96-gallon Refuse + Food Waste Cart	\$ _____
• One 96-gallon Recyclables Cart	\$ _____
• One 96-gallon Green Waste Cart	\$ _____
• One 96-gallon Green Waste (landscaping only) Cart	\$ _____
• One 64-gallon Food Waste Cart	\$ _____

¥COUNTY may turn on or off any of services 1 - 10 and/or switch to service D - E.

£COUNTY may choose to allow food waste in the Refuse Cart for Disposal in a landfill and/or prevent food waste from being allowed in the Green Waste Cart (common methods before SB 1383). CONTRACTOR must therefore include an alternate monthly rate for these services.

CUSTOMER SURCHARGES ADDED TO MONTHLY RATE (Exhibit 3A1 and Section 7)	
Services	Monthly Rate (Billed to Customer)
<b>Additional Containers beyond Basic Services</b> which is 1 Refuse, 1 Recyclables, 1 Green Waste (Exhibit 3A1 D2 & Section 7A2b) <ul style="list-style-type: none"> <li>• 2<sup>nd</sup> or more 96-gallon Refuse Cart</li> <li>• 2<sup>nd</sup> 96-gallon Recyclables Cart</li> <li>• 2<sup>nd</sup> 96-gallon Green Waste Cart</li> <li>• 2<sup>nd</sup> or more 64-gallon Food Waste Cart</li> <li>• 3<sup>rd</sup> or more 96-gallon Recyclables Cart</li> <li>• 3<sup>rd</sup> or more 96-gallon Green Waste Cart</li> </ul>	96-gal Refuse fee* 75% of 96-gal Recycle fee** 75% of 96-gal Green Waste fee*** 96-gal Green Waste fee*** 96-gal Recycle fee** 96-gal Green Waste fee***
<b>Additional On-Call Pickups</b> beyond 4 per year (Exhibit 3A1 H3 & Section 7A2e) <ul style="list-style-type: none"> <li>• Bulky Items, excess waste, or Green Waste (per visit to Collect all items)</li> </ul>	Per request charge equal to 75% of Basic Service Total#
<b>Container Size Exchange, beyond 1 per year</b> (Exhibit 3A1 D3c) and <b>Temporary Bear-Cart Delivery for Excess Waste</b> (Exhibit 3A3 B2) <ul style="list-style-type: none"> <li>• Each additional exchange/delivery</li> </ul>	Per request charge equal to 50% of Basic Service Total#
<b>Bear-Carts Outside of Bear Zones</b> (Exhibit 3A1 D12 & Section 7A2h) Each set of Containers	10% of (Basic Service Total# + any fees charged for extra containers if those are replaced too)
<b>Container Removal and Return</b> , within previous 12 months (Exhibit 3A1 D3e) <ul style="list-style-type: none"> <li>• First removal and return (per set)</li> <li>• Each additional removal and return (per set)</li> <li>• Cleanup of Set-Out Site</li> </ul>	100% of Basic Service Total# 125% of previous fee 100% of Basic Service Total#
<b>Roll-Out Service for non-Elderly/Disabled</b> (Exhibit 3A1 I & Sec 7A2d) <ul style="list-style-type: none"> <li>• Mandatory Minimum Service (Up to 10 feet)</li> <li>• Full Service (Up to 50 feet)</li> <li>• Extended Full Service <ul style="list-style-type: none"> <li>○ First 50 feet</li> <li>○ Each 200 feet</li> <li>○ Unpaved</li> <li>○ Steep</li> </ul> </li> </ul>	5% of Basic Service Total# 50% of Basic Service Total# 50% of Basic Services Total# 50% of Basic Services Total# 10% of Basic Services Total# 10% of Basic Services Total#
<b>Difficult to Service</b> (Exhibit 3A1 O & Section 7A2c) Cost per Customer	If applicable to Service Area 25% of Basic Service Total#
<b>Manure Service</b> , per collection each week (Exhibit 3A1 D13 & Section 7A2g)	If applicable to Service Area

<ul style="list-style-type: none"> <li>64-gallon Cart</li> <li>2-cubic yard Dumpster</li> <li>Roll-Out/Scout Service</li> </ul>	\$ _____ \$ _____ \$ Negotiated with Customer
<b>Locking Cart</b> (Exhibit 3A1 D14)	
<ul style="list-style-type: none"> <li>96-gallon Cart</li> </ul>	\$ _____ (one-time, per Cart)
<b>Container Cleaning</b> (Exhibit 3A1 D3d(3))	
<ul style="list-style-type: none"> <li>Monthly Cleaning Service, 1 Cart</li> <li>Monthly Cleaning Service, each additional Cart</li> </ul>	\$ _____ \$ _____
<b>Billing Fees</b> (Section 7B7)	
<ul style="list-style-type: none"> <li>Late payment fee</li> <li>Interruption of service</li> <li>Returned checks</li> </ul>	10% of past due amount 10% of <b>Basic Services Total</b> <sup>#</sup> 10% of <b>Basic Services Total</b> <sup>#</sup>

Using the examples given below calculate your Monthly Unit Rate<sup>x</sup>, Monthly Service Fee Revenue, and Annual Service Fee Revenue. The estimated number of customers given is the current number for the Service Area but may be revised as outlined in Section 7, Service Fees and Billing.

	Estimated. No. Customers		Monthly Unit Rate <sup>x</sup>		Monthly Service Fee Revenue	Months	Annual Service Fee Revenue
<i>Example</i>	3,059	x	\$ 20.00	=	\$ 61,180	x 12	= \$ 734,160
Actual	10,527	x	\$ _____ 1.1a	=	\$ _____	x 12	= \$ _____ 1.1
<i>Example</i>	Two hundred seventy-four thousand two hundred ninety-six dollars and eighty-four cents. <b>WRITTEN TOTAL PROPOSED ANNUAL AMOUNT FOR TASK 1, ITEM 1.1</b>						
Actual	_____ <b>WRITTEN TOTAL PROPOSED ANNUAL AMOUNT FOR TASK 1, ITEM 1.1</b>						

Using the examples given below calculate the Monthly Customer Net Rate, without the 10 percent franchise fee.

	Monthly Customer Rate <sup>x</sup>		Franchise Fee		Monthly Customer Net Rate
<i>Example</i>	\$ 20.00	-	10%	=	= \$ 18.00
Actual	\$ _____ 1.1a	-	\$ _____	=	= \$ _____
<i>Example</i>	Eighteen dollars and zero cents. <b>WRITTEN MONTHLY CUSTOMER NET RATE FOR TASK 1</b>				
Actual	_____ <b>WRITTEN MONTHLY CUSTOMER NET RATE FOR TASK 1</b>				

<sup>x</sup> Also referred to as Basic Service Total

<b>FACILITIES</b> (Exhibit 3A1 F1, Exhibit 7 E, Exhibit 17 17)			
Check box if additional facilities are listed on a separate page <input type="checkbox"/>	<b>Initial Facility</b>	<b>Initial Facility Rate per ton (at start of CONTRACT)</b>	<b>Final Facility</b>
<b>Disposal Rate for Refuse</b> (Exhibit 17 B17) <ul style="list-style-type: none"> <li>• Primary Facility: _____</li> <li>• Backup Facility 1: _____</li> <li>• Backup Facility 2: _____</li> <li>• Backup Facility 3: _____</li> </ul>		\$ _____ \$ _____ \$ _____ \$ _____	
<b>Disposal Rate for Organic Waste</b> (landscaping + food waste) <ul style="list-style-type: none"> <li>• Primary Facility: _____</li> <li>• Backup Facility 1: _____</li> </ul>		\$ _____ \$ _____	
<b>Disposal Rate for Food Waste</b> <ul style="list-style-type: none"> <li>• Primary Facility: _____</li> <li>• Backup Facility 1: _____</li> </ul>		\$ _____ \$ _____	
<b>Disposal Rate for Green Waste</b> (landscaping only) <ul style="list-style-type: none"> <li>• Primary Facility: _____</li> <li>• Backup Facility 1: _____</li> </ul>		\$ _____ \$ _____	

## Task 2 Service Fees South Bay

Proposer must provide a Service Fee for each item below. Failure to do so may result in the proposal/bid being rejected as nonresponsive. Waste separated by more than ten feet shall be considered a separate incident. **Write-in** your proposed Service Fee and **Calculate** your Monthly Payment Rate and Proposed Annual Amount. The Proposed Annual Amount is not the total for all proposed Task 2 services but rather it is the total of the amounts to be evaluated. Potential additional amounts for Task 2 are not included here but are part of the contract. Also, many quantities are estimates and actual Monthly Payment Rate will be based on actuals, not these estimates. Charts below contain several places with "Additional" services that are beyond what is expected. Note: There are 4.33 weeks per month.

<b>2A. Abandoned Waste Weekly &amp; As-Needed Collection</b> (Exhibit 3A2 A and Section 7 C3a)				
Annual Services	Service Fee		Estimated Quantities	Monthly Rate
<b>Abandoned Waste Rate Per Ton</b> • Alleys (6.5 miles) • Parkways, Sidewalks, Streets (171.4 miles)	\$ <span style="background-color: yellow;">      </span> /ton	x	6 tons	= \$ <span style="background-color: orange;">_____</span>
<b>Abandoned Waste Dry Runs</b> • After 4 <sup>th</sup> , each month	\$ <span style="background-color: yellow;">      </span> /incident	x	3 incidents	= \$ <span style="background-color: orange;">_____</span>
<b>TOTAL PROPOSED MONTHLY AMOUNT FOR 2A</b>				2.1a \$ <span style="background-color: orange;">_____</span>

<b>2B. Abandoned Waste Daily Collection</b> (Exhibit 3A2 A5 and Section 7 C3b)				
Annual Services	Service Fee		Estimated Quantities	Monthly Rate
<b>Monitoring All Hot Zone Locations</b> 23 locations	\$ <span style="background-color: yellow;">      </span> /foot (per day)	x	24,466 feet x 5 days x 4.33 weeks	= \$ <span style="background-color: orange;">_____</span>
<b>Additional Hot Zones Monitoring</b> (up to 25% more length)	\$ <span style="background-color: yellow;">      </span> /foot (per day)	x	6,117 feet x 5 days x 4.33 weeks	= \$ <span style="background-color: orange;">_____</span>
<b>TOTAL PROPOSED MONTHLY AMOUNT FOR 2B</b>				2.1b \$ <span style="background-color: orange;">_____</span>

<b>2C. Public Receptacles</b> (Exhibit 3A2 B and Section 7 C3c)				
Annual Services	Service Fee		Estimated Quantities	Monthly Rate
<b>Standard or Solar Compactors</b> (assume Collection twice per day, 6 days per week)	n/a	x	0 receptacles	= n/a
<b>Additional public receptacles</b> (up to 25% more receptacles)	\$ <span style="background-color: yellow;">      </span> /receptacle (per Collection)	x	25 receptacles x 2 x 6 x 4.33	= \$ <span style="background-color: orange;">_____</span>
<b>TOTAL PROPOSED MONTHLY AMOUNT FOR 2C</b>				2.1c \$ <span style="background-color: orange;">_____</span>

**2D. Homeless Encampments** (Exhibit 3A2 E and Section 7 C3e)

Annual Services	Service Fee		Estimated Quantities	Monthly Rate
<b>Abandoned Encampments</b>				
• Waste Collection for each 4 cu yds	\$ _____		4 loads	\$ _____
<b>Occupied Encampments</b>	(per week)		(per month)	
• Bags Collected	\$ _____/bag		5 bags x 4.33	\$ _____
• Boxes (Refuse in bags from event box)	\$ _____/box		2 box x 4.33	\$ _____
• Carts				
o Delivery and removal to/from area	\$ _____/area		4 areas x 4.33	\$ _____
o Collection & Disposal (96-gal)	\$ _____/Collection		12 Collections x 4.33	\$ _____
o Collection & Disposal (32-gal)	\$ _____/Collection	x	12 Collections x 4.33	\$ _____
o Overflowing Cart surcharge	\$ _____/96 gallons		1 overflows x 4.33	\$ _____
o Contaminated Load surcharge	\$ _____/Cart		2 Carts x 4.33	\$ _____
• Dumpsters				
o Delivery and removal to/from area	\$ _____/area		10 areas x 4.33	\$ _____
o Collection & Disposal (3 cu yds)	\$ _____/Collection		30 Collections x 4.33	\$ _____
o Overflowing Dumpster surcharge	\$ _____/3 cu yds		5 overflows x 4.33	\$ _____
o Contaminated Load surcharge	\$ _____/Dumpster		4 Dumpster x 4.33	\$ _____
• Additional Cart or Dumpster Services	n/a		n/a	\$ <b>1,000.00</b>
<b>TOTAL PROPOSED MONTHLY AMOUNT FOR 2D</b>				2.1d \$ _____

**2E. Litter Collection** (Exhibit 3A2 A4, Exhibit 3A2 G, and Section 7 C3g)

Annual Services	Service Fee		Estimated Quantities	Monthly Rate
<b>Litter Rate Per Mile</b>				
Alleys ([ ] miles)	\$ _____/mile		6.5 miles x 4.33	\$ _____
<b>Litter (As-Needed)</b>				
Hours Spent	\$ _____/hour	x	4 hours x 4.33	\$ _____
<b>Additional Litter (As-Needed)</b>				
(up to 200% more hours)	\$ _____/hour		8 hours x 4.33	\$ _____
<b>TOTAL PROPOSED MONTHLY AMOUNT FOR 2E</b>				2.1e \$ _____

**TASK 2 - PROPOSED ANNUAL AMOUNT FOR TASK 2**

Monthly Amount for Task 2A		Monthly Amount for Task 2B		Monthly Amount for Task 2C		Monthly Amount for Task 2D		Monthly Amount for Task 2E		Monthly Amount for Tasks 2A + 2B + 2C + 2D + 2E
2.1a \$ _____	+	2.1b \$ _____	+	2.1c \$ _____	+	2.1d \$ _____	+	2.1e \$ _____	=	2.1abcde \$ _____
Monthly Amount for Tasks 2A + 2B + 2C + 2D + 2E						Proposed Annual Amount for Task 2				
2.1abcde \$ _____		x		12 months		=		2.1 \$ _____		
<b>WRITTEN PROPOSED ANNUAL AMOUNT FOR TASK 2, ITEM 2.1</b>										

## Task 2 Emergency Service Fees South Bay

Proposer must provide a rate for each item below. Failure to do so may result in the proposal/bid being rejected as nonresponsive.

Services	Rate (billed to COUNTY)
<b>Automated Collection Services</b> (Section 7C3, Section 11B, and Exhibit 3A2 F1)	
<b>Automated Collection Services and/or Bulky Items</b>	Comparable Municipal Solid Waste fees
<b>Solid Waste not in Containers</b> (Exhibit 3A2 F2)	
<b>Solid Waste not in Containers</b>	\$ <span style="background-color: yellow;">      </span> /ton and \$ <span style="background-color: yellow;">      </span> /cubic yard
<b>Roll-Off Containers or Drop-Off Events</b> (Exhibit 3A2 F3)	
<b>Roll-Off Containers or Drop-Off Events</b>	Comparable Municipal Solid Waste fees
<b>Palm Frond Collection</b> (Exhibit 3A2 F4)	
<b>Palm Frond Collection</b>	\$ <span style="background-color: yellow;">      </span> /hour per Vehicle
<b>Waste in Right-of-Way</b> (Exhibit 3A2 F5)	
<b>Waste in Right-of-Way</b> <ul style="list-style-type: none"> <li>• Abandoned Waste</li> <li>• Public Receptacles</li> <li>• Homeless Encampments</li> <li>• Human Waste Removal</li> </ul>	Comparable fees to Attachment 7-3 with a negotiated adjustment for distance.

### Schedule of Prices South Bay

Values for Task 1 and Task 2 in the table below are to be transferred from Task 1 Service Fees and Task 2 Service Fees. Please note that the Total Proposed Annual Amount For Tasks 1 + 2 in the table below is the amount that is evaluated.

Total Proposed Annual Amount for Task 1		Total Proposed Annual Amount for Task 2		TOTAL PROPOSED ANNUAL AMOUNT FOR TASKS 1 + 2
\$ _____ 1.1	+	\$ _____ 2.1	=	\$ _____
TOTAL PROPOSED ANNUAL AMOUNT FOR TASKS 1 AND 2 (WRITE OUT IN FULL)				

LEGAL NAME OF PROPOSER		
NAME OF PERSON AUTHORIZED TO SUBMIT PROPOSAL		
SIGNATURE OF PERSON AUTHORIZED TO SUBMIT PROPOSAL		
TITLE OF AUTHORIZED PERSON		
DATE	STATE CONTRACTOR'S LICENSE NUMBER	LICENSE TYPE
PROPOSER'S ADDRESS		
PHONE	E-MAIL	