



GAIL FARBER, Director

# COUNTY OF LOS ANGELES

## DEPARTMENT OF PUBLIC WORKS

*"To Enrich Lives Through Effective and Caring Service"*

900 SOUTH FREMONT AVENUE  
ALHAMBRA, CALIFORNIA 91803-1331  
Telephone: (626) 458-5100  
<http://dpw.lacounty.gov>

ADDRESS ALL CORRESPONDENCE TO:  
P.O. BOX 1460  
ALHAMBRA, CALIFORNIA 91802-1460

IN REPLY PLEASE

REFER TO FILE: **AS-0**

April 18, 2012

### NOTICE OF REQUEST FOR PROPOSALS – ADDENDUM 1 AS-NEEDED ENVIRONMENTAL LABORATORY SERVICES PROGRAM (2012-AN025)

Thank you for attending our mandatory Proposers' Conference for As-Needed Environmental Laboratory Services Program (2012-AN025) on Monday, April 9, 2012.

Please take note of the following revisions and supplemental information to the Request for Proposals (RFP). (Please note that **bold** text has been added, and any text that has a ~~strikethrough~~ has been deleted from the RFP). Questions presented in this Addendum 2 represent the questions asked by Proposers in the form and context as submitted.

Please note that the deadline to submit proposals remains to be **Monday, April 23, 2012 at 5:30 p.m.**

#### ADDENDUM

1. Exhibit A, Scope of Work, Item C.1, Typical Testing, page A.2, has been revised to read:

- ~~EPA-200~~ **SM 3500 Fe B** for Ferrous Iron (Fe<sup>2+</sup>)

2. Exhibit A, Scope of Work, Item D, Assignment of Work, page A.8, has been revised to read:

D. Assignment of Work

Once a new project is identified, Contractors will be asked to submit a bid for the project. The rates bid cannot exceed what is listed under PW-2, Schedule of Prices, and/or the published rate but can be lower. The

lowest bid will typically be assigned the work, unless the project is time sensitive or has other particular factors, in which case the County reserves the right to assign the work to the Contractor **that** the County determines to be most qualified to complete the work to meet project requirements. Evaluation of prices listed will be adjusted for Local Small Business Enterprise (SBE) or Transitional Job Opportunities Preference as applicable to the Contractor. **The listing of all Contractors who submitted PW-2, Schedule of Prices has been attached for reference as Exhibit F (Enclosure 1).**

The County reserves the right to determine if any work is or will be needed under this Contract, at the County's sole and absolute discretion. The Contractor will not be entitled to any claim for loss profits or otherwise should the County fail to determine a need for services under this Contract.

3. Form PW-2, Schedule of Prices, has been replaced in its entirety with the enclosed Form PW-2.1 (Enclosure 2). Please use the revised Form PW-2.1 when submitting proposals.

### CLARIFICATIONS

1. **Question:** Form PW-2: Section A – verify method required for Ferrous Iron; should this be SM 3500 Fe B per industry standard?

**Response:** Yes, method for Ferrous Iron should be SM 3500-Fe B (EPA 200.7 is for Ferric Iron, which is not part of Line Item A). See revised Schedule of Prices, Form PW-2.1, Item A.15.

2. **Question:** Form PW-2: Section A – verify method for methane, should this be RSK175 per industry standard?

**Response:** No, methane testing is for methane surveys of soil vapor using CA LUFT/8015M/ASTM 1945-96, as indicated on revised Form PW-2.1, Item A.16.

3. **Question:** Form PW-2: Section E – in the past, what percentage of reports required CLP format?

**Response:** Approximately less than or equal to five percent have required CLP format, though it could be a higher percentage if there is involvement with

USEPA/Superfund projects.

4. **Question:** Form PW-2: Please verify that line item F. for 5035 sampling containers must include rates for EnCore Samplers.

**Response:** Public Works typically uses the "EasyDraw Syringe" and "PowerStop Handle" for EPA 5035 sampling, so the rate should include the cost for this type of containers and sampling method.

Rate should assume that the EPA 5035 sampling kit includes one "EasyDraw Syringe," the appropriate number of tarred and labeled VOA vials preserved with NaSO<sub>4</sub> and Methanol, and a plastic zip-lock bag or other type of container.

5. **Question:** Form PW-2: Line item F. - for 5035 sampling containers, please state the number of samplers required/sample since the line item requires a per sample cost, not cost per each individual EnCore sampler. Normally 3/samplers are required for each method.

**Response:** Assume the method described in the response to Question No. 4 will be used for EPA 5035 sampling; therefore EnCore samplers should not be considered for Line Item F.

6. **Question:** Are rates for current contracts under this program available for review?

**Response:** Yes, copies of both current contracts have been uploaded to the following link: <http://dpw.lacounty.gov/asd/contracts>.

7. **Question:** Can you provide the actual annual spend for the current contracts under this program?

**Response:** The amounts spent for the last contracts are:

Initial Term:	\$306,247
Option Year 1:	\$141,641
Option Year 2:	\$262,912
Option Year 3 (in progress):	\$95,030

Total Contract Term (4.5 years): \$805,830.

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8. **Question:** Can the forms be provided in electronic (Word) for format?

**Response:** No, at this time the forms are only available in pdf format.

If you have questions concerning the above information, please contact Ms. Lorena Calderon at (626) 458-4169, Monday through Thursday, 7 a.m. to 5:45 p.m.

Very truly yours,

GAIL FARBER  
Director of Public Works

  
GHAYANE ZAKARIAN, Chief  
Administrative Services Division

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Enc.

**CONTRACTORS' RATES**

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**EXHIBIT F WILL BE COMPILED ONCE CONTRACTS ARE AWARDED**

**SCHEDULE OF PRICES FOR  
AS-NEEDED ENVIRONMENTAL LABORATORY SERVICES PROGRAM (2012-AN025)**

The undersigned Proposer offers to perform the work described in the Request for Proposals (RFP) for the following price(s). The Proposer rate(s) (hourly, monthly, etc.) shall include all administrative costs, labor, supervision, overtime, materials, transportation, taxes, equipment, sample container, supplies, and laboratory consultation unless stated otherwise in the RFP. It is understood and agreed that where quantities, if any, are set forth in the Schedule of Prices, they are only estimates, and the unit prices quoted, if any, will apply to the actual quantities, whatever they may be. It is understood that these prices should not be exceeded on an individual project basis. Any test not listed on this Schedule of Prices will be paid at the company's current published prices or competitive bid price.

**A. TESTS (Soil and Water)**

The following tests, performed on 25 samples for soil and 5 samples for water will be the most commonly used on a typical job. Consider the frequency when listing rates for each test, the required detection limit, and a 5-day turnaround time.

No.	Test	Price/Test for Soil (1)	Method Detection Limit (MDL)	Price/Test for Water (2)	Method Detection Limit (MDL)
1	EPA 8015B as Gasoline		0.1 - 0.2 µg/kg		50.0 µg/L
2	EPA 8015B as Diesel		1.0 mg/kg		100.0 µg/L
3	EPA 1664A for TRPH		10.0 mg/kg		1000.0 µg/L
4	EPA 8015B for Methanol		1.0 mg/kg		500.0 µg/L
5	EPA 8260B for Ethanol		0.5 mg/kg		250.0 µg/L
6	EPA 8260B for VOCs + BTEX/MTBE/DIPE/ETBE/TAME/TBA/ETOH		1 – 20 µg/kg <sup>1</sup>		0.5 – 10.0 µg/L <sup>2</sup>
7	EPA 8270C for SVOCs		250 µg/kg		1.0 – 10.0 µg/L
8	EPA 8081A for Pesticides		1.0 – 40.0 µg/kg		0.1 – 1.0 µg/L
9	EPA 8151A for Herbicides		40.0 – 400.0 µg/kg		0.2 – 2.0 µg/L
10	EPA 6010B/7471 for Title 22 Metals		30.0 µg/kg to 4.5 mg/kg		0.0003 to 2.0 µg/L
11	CDHS STLC for Lead		300.0 µg/L	N/A	N/A
12	EPA 1311 TCLP for Lead		300.0 µg/L	N/A	N/A
13	EPA 300 for Sulfate (SO <sub>4</sub> )	N/A	N/A		5.0 mg/L
14	EPA 300 for Nitrate (NO <sub>3</sub> )	N/A	N/A		0.1 mg/L
15	EPA-200 SM 3500 Fe B for Ferrous Iron (Fe <sup>2+</sup> )	N/A	N/A		0.1 mg/L
16	EPA 8015M for Methane	N/A	N/A		5.0 µg/L

(a) Total Price (Test for soil) \_\_\_\_\_ (b) Total Price (Test for Water) \_\_\_\_\_

(1) Total Price(Test for Soil)= (a) \_\_\_\_\_ x 25 Tests = Total Proposed Price for Soil \$ \_\_\_\_\_(1)

(2) Total Price(Test for Water) = (b) \_\_\_\_\_ x 5 Tests = Total Proposed Price for Water \$ \_\_\_\_\_(2)

**Proposed Price for All Tests (1) + (2) = (A) \$ \_\_\_\_\_ (Total of Prices from both Test columns)**

**NOTES:**

<sup>1</sup> = specific MDLs for the following constituents: BTEX = 1.0 µg/kg, MTBE/DIPE/ETBE/TAME = 2.0 µg/kg, and TBA = 20 µg/kg

<sup>2</sup> = specific MDLs for the following constituents: BTEX = 0.5 µg/L, MTBE/DIPE/ETBE/TAME = 1.0 µg/L, and TBA = 10.0 µg/L

- B. The following suite of tests is to be performed for one water sample:

NPDES Permitting Tests (LARWQCB Requirements) \$ \_\_\_\_\_

See Part II, Exhibit A, Scope of Work, Section A, Work Description, for the NPDES permit testing requirements and respective detection limits. It is not expected that the Proposer be able to perform all of these tests; however, the majority (at least 90 percent) shall be performed in-house by the Proposer.

LABORATORY SERVICES

RATE OR PERCENT

- C. Stationary Laboratory Charges  
24-hour turnaround time  
(when applicable to test method)  
surcharge as a percentage of the Total of  
Prices from both Test columns, Category (A)      \_\_\_\_\_ % x \_\_\_\_\_ = \$ \_\_\_\_\_  
Price from (A)      Surcharge Price
- D. Reporting Format and Quality Assurance  
and Quality Control Documentation (QA/QC)  
AB2886 (Geotracker) Electronic Data Format  
surcharge as a percentage of the Total of  
Prices from both Test columns, Category (A)      \_\_\_\_\_ % x \_\_\_\_\_ = \$ \_\_\_\_\_  
Price from (A)      Surcharge Price
- LARWQCB (WIP) Laboratory Format  
Surcharge as a percentage of the Total of  
Prices from both Test columns, Category (A)      \_\_\_\_\_ % x \_\_\_\_\_ = \$ \_\_\_\_\_  
Price from (A)      Surcharge Price
- E. USEPA Superfund (CLP) Format surcharge  
as a percentage of the Total of Prices from both  
Test columns, Category (A). Assume highest CLP  
tier format.      \_\_\_\_\_ % x \_\_\_\_\_ = \$ \_\_\_\_\_  
Price from (A)      Surcharge Price
- F. EPA 5035 Sampling Method including sample  
container preparation (such as EasyDraw Syringe and  
PowerStop Handle) as a surcharge per sample.      \$ \_\_\_\_\_/sample

LEGAL NAME OF PROPOSER		
SIGNATURE OF PERSON AUTHORIZED TO SUBMIT PROPOSAL		
TITLE OF AUTHORIZED PERSON		
DATE	STATE CONTRACTOR'S LICENSE NUMBER	LICENSE TYPE
PROPOSER'S ADDRESS:		
PHONE	FACSIMILE	E-MAIL