

**AS-NEEDED NON-EMERGENCY REMOVAL OF  
HAZARDOUS MATERIAL**

Prepared For

**County of Los Angeles Department of Public Works  
Administrative Services Division  
Attention: Angelica Maldonado  
900 South Fremont Avenue  
Alhambra, CA 91803**

Prepared By

Ancon Marine  
2250 E. Dominguez Street  
Carson, CA 90810  
Ms. Tina Fontana

October 28, 2004

## **TABLE OF CONTENTS**

### **RFP REQUIREMENTS**

1. Signed Letter of Transmittal.....	1-2
2. Company Capabilities	
2.1. Background.....	3-4
2.2. Experience.....	5
2.3. Equipment List.....	6-8
2.4. Safety Record.....	9
3. Resumes	
3.1. Don Couch – Director of Safety.....	10
3.2. Kirk Hansen – Environmental Safety Coordinator.....	11-12
3.3. Bret Hardin – President.....	13
3.4. Earl Tom Baker – Vice President of Operations.....	14-15
4. Exhibit E – Proposer Information Sheet.....	16
5. Licenses.....	17-27
6. List of Disposal / Recycling Facilities.....	28-29
7. Operational Work Plans.....	30-35
7.1. Organizational Chart.....	36
8. Proof of Insurance.....	37-38
9. “Additional Information” - Statement of Qualifications (SOQ).....	39-55

### **FORMS**

1. PW-1	Verification of Proposal
2. PW-2	Schedule of Prices
3. PW-3	Jury Service Program Application for Exception and Certification
4. PW-4	Industrial Safety Record
5. PW-5	Conflict of Interest Certification
6. PW-6	Reference List
7. PW-7	EEO Certification
8. PW-8	List of Subcontractors
9. PW-9	Request for SBE Preference Program Consideration & CBE Firm/Organization Information Form
10. PW-10	GAIN/GROW Employment Commitment
11. PW-11	Transmittal Form to Request an RFP Solicitation Requirement Review



October 28, 2004

Los Angeles County  
Department of Public Works  
900 S. Fremont Ave.  
Alhambra, CA 91803  
Attn: Angelica Maldonado

**Re: Transmittal Letter for RFP- As-Needed Non-Emergency Removal of  
Hazardous Materials**

Dear Ms. Maldonado,

As a corporate official and owner of Ancon Marine I have reviewed the Request for Proposal (RFP) documentation respecting the as needed non-emergency removal of hazardous waste materials. I attest to understanding the specified scopes of work cited within, and possess a working knowledge and understanding of the operational methods Ancon Marine has proposed in an effort to service your needs. To the best of my knowledge, I am affirming the factual information cited in Ancon Marine's submittal to be truthful and correct. Moreover, I am confirming Ancon Marine's overall capabilities is also true and correct to the best of my knowledge and belief at the time of endorsing this submittal.

Additionally, I have empowered the following individuals listed below to act on behalf of Ancon Marine as agents or representatives of the company, as it pertains to the operations of this contract.

Thank you in advance for this opportunity and the efforts set forth by the County during this process. Should you have any questions regarding Ancon Marine's submittal, please phone me at (310) 522-5110

Sincerely,

Bret Hardin  
President

# **Comprehensive Description of Ancon Marine's Capabilities**

## **Background**

Ancon Marine prides itself with a comprehensive, stellar performing hazardous waste management services program. Since the inception of Ancon Marine in 1968, the company has grown strong in the environmental services arena, as it manages and operates as a full service environmental-industrial services firm. Currently, Ancon Marine consumes a large share of the marketplace providing hazardous waste management, transportation, and disposal services to large and small quantity waste generators. Ancon Marine is diverse within each respective industry it currently services. Oil refineries, oil production facilities, chemical plants, power generation and distribution facilities, pipeline, and the shipping industries are among the broad range of markets where Ancon Marine currently conducts business.

Ancon Marine regards quality as paramount in the overall execution of its organizational and management responsibilities. The Technical Staff members at Ancon Marine possess over 26 years of combined experience in the environmental profession. Moreover, their professionalism and extensive education in combination has enabled Ancon Marine to better and more efficiently service their clientele.

As an environmental organization, Ancon Marine is currently faced with regulatory constraints similar to those of our valued customers, as Ancon Marine is also a hazardous waste generator. Bearing this knowledge, Ancon Marine staff members will consult and assist prospective generators on waste compliance issues, and strategies to minimize and manage their throughput of hazardous waste.

Ancon Marine currently handles generator waste streams from cradle to grave. These services will include properly sampling/analyzing, characterizing and profiling generator waste streams, as well as compliantly transporting it to approved Treatment, Storage, and Disposal Facilities (TSDF). Many established TSDF sites in Southern and Northern California areas recognize Ancon Marine as one of the industry leaders in its class. This enables Ancon Marine's customer base to be selective in making the most secure and economically sound decisions in managing, disposing and/or recycling their waste streams.

Ancon Marine's Waste Management Services consist of the following, but are not limited to:

- Solid/Liquid Bulk Transportation and Disposal
- Drum Handling, Management, Transportation and Disposal
- Commodity Packing and Lab Packing
- Source Sampling, Lab Analysis, and Profiling

- Manifesting Services-Hazardous and Non-Hazardous
- Label and Shipping Requirements
- Waste Tracking and Data Management

## **Experience**

Ancon Marine has been established in the marketplace since 1968. Specifically, its Environmental Services sector has been operational since 1985. Over the course of the previous two decades, the environmental division has serviced a combination of both private and governmental accounts. The following list will identify various accounts and work descriptions of where Ancon Marine has provided waste management services, thus, establishing its notable work/experience history:

- **Southern California Edison – Since 1993**  
On-site waste management services, remediation, transportation, disposal and emergency response mitigation
- **City of Rancho Palos Verdes – Since 1998**  
Emergency response mitigation, waste handling, bulk liquid/solid disposal and transportation - waste characterization-hazard categorization
- **Los Angeles County Department of Public Works (Flood Control) – Since 1999**  
Emergency response mitigation/decontamination, bulk liquid/solid and drum waste management, disposal and transportation
- **Carnival Cruise Lines - Since 1997**  
Management of all marine vessel waste, in port emergency response, sampling, characterization, transportation and disposal
- **NRG Power Generation – Since 1996**  
On-site waste management services, remediation, transportation, disposal and emergency response mitigation
- **Westways Terminal – Since 1986**  
Emergency response mitigation/decontamination, remediation, bulk liquid/solid and drum waste management, disposal and transportation
- **Kinder/Morgan Energy Partners ( Formerly GATX) – Since 1986**  
Emergency response mitigation/decontamination, remediation, bulk liquid/solid and drum waste management, disposal and transportation
- **BP Pipeline – Since 1992**  
Emergency response mitigation/decontamination, remediation, bulk liquid/solid and drum waste management, disposal and transportation
- **AES Power Generation Company – Since 1996**  
Emergency response mitigation/decontamination, remediation, bulk liquid/solid and drum waste management, disposal and transportation

## Ancon Marine Equipment List

Equipment Description	Manufacturer Name	Model Number	Year of Manufacture and Capacity	Own or Rent	Location of Equipment	Quantity
Air Compressors						
185 Compressor – Diesel Rotary	Ing. Rand	P185A WJD	88,185 CFM	Own	Carson	2
Air Compressor	Ing. Rand	P175A WD	94,175 CFM	Own	Carson	5
Air Compressor	Ing. Rand	P185A WJD	88,185 CFM	Own	Carson	3
Air Compressor	Ing. Rand	P185A WD	97,175 CFM	Own	Carson	2
Air Compressor	Ing. Rand	P185A WJD	98, 185 CFM	Own	Carson	3
Blowers – Pneumatic						
Coppus CP-I 20 Blower/Exhauster	Copus			Own	Carson	9
12" Ventilator – Venturi Blower	Venturi			Own	Carson	5
6" Ventilator – Venturi Blower	Venturi			Own	Carson	5
3" Ventilator – Venturi Blower	Venturi			Own	Carson	3
Blowers – Electric						
110 V – AC/DC Supervac with ducting				Own	Carson	2
110 V – AC/DC Supervac exhauster with ducting				Own	Carson	1
Degassing/Scrubbing/Emission Control Equipment						
55 Gallon Drum Scrubber			500 LB	Own	Carson	7
6 Drum Scrubber			2000 LB	Own	Carson	3
Internal Combustion Degassing Units						
150 CFM	RSI	LSG375	99, 1600 CFM	Own	Carson	2
250 CFM	RSI	LSG375		Own	Carson	4
Thermal Oxidizer	RSI		02,1000 CFM	Own	Carson	2
Heavy Equipment						
Ford 755 Backhoe w/Hy-Ram	Ford	775A		Own	Carson	1
4000-5000 lb Forklift	Hyster		88	Own	Carson	3
8000-10000 lb Forklift	Hyster		84	Own	Carson	3
Bobcat	John Deere	6675		Own	Carson	1
Ford 545 Skiploader	Ford	545		Own	Carson	1
Hydroblast Machines						
10000 lb – 22 GPM (10-150)	NLB		1988 – 10/150	Own	Carson	8
10000 lb – 42 GPM (10-250)	Mac		1986 – 10/250	Own	Carson	3
20000 lb – 9 GPM	NLB		1991 – 10/150	Own	Carson	2
36000 lb – 7 GPM	NLB		1995 –	Own	Carson	3

			10/150			
Pressure Washer, 2500K, 3GPM				Own	Carson	2
Multilance (4-hole) ID Cleaning Machine				Own	Carson	2
Outside Diameter (OD) Cleaning Machine – Dual Arm				Own	Carson	3
Roll-Off Bins						
Certified 15 CY Containers				Own	Carson	20
Certified 20 CY Containers				Own	Carson	30
Certified 40 CY Containers				Own	Carson	10
Solid Vacuum Bins				Rent	Carson	
Steam Machines						
320 Steam Machine		F2L912		Own	Carson	5
535 Steam Machine		F3L101 1		Own	Carson	2
Steam Machine		Lister		Own	Carson	1
Steam Machine		F2L410 0		Own	Carson	1
Steam machine		F2L511		Own	Carson	1
Waste Minimization Equipment						
Filter Press	Durco		1992-3.5 Yards	Own	Carson	2
Vehicles and Trucks						
Dump Truck			5 Yard	Rent	Carson	2
Dump Truck			13 Yard	Rent	Carson	2
Flat Bed Trailer	International		1981	Own	Carson	2
Gear Truck	Chevy		2002	Own	Carson	4
Gear Truck	Chevy		1987	Own	Carson	1
Gear Truck	Chevy		1989	Own	Carson	3
Gear Truck	Chevy		1984	Own	Carson	1
Gear Truck	Chevy		1988	Own	Carson	1
Gear Truck	Chevy		1991	Own	Carson	6
Gear Truck	Chevy		1992	Own	Carson	1
Gear Truck	Chevy		1979	Own	Carson	1
Gear Truck	Chevy		1998	Own	Carson	1
Gear Truck	Chevy		1990	Own	Carson	1
Gear truck	Chevy		1999	Own	Carson	4
Pick up Truck	Chevy	S10	1994	Own	Carson	1
Pick up Truck	Chevy		1994	Own	Carson	5
Pick up Truck	Ford	F250	1990	Own	Carson	1
Pick up Truck	Chevy		1995	Own	Carson	2
Pick up Truck	Chevy		1996	Own	Carson	1
Roll-Off Truck	Peterbilt		1998	Own	Carson	2
Roll-Off Truck	Trailer		1997	Own	Carson	2
Roll-Off Truck	Kenworth		1982	Own	Carson	1
Roll-Off Truck	Kenworth		1981	Own	Carson	1
Roll-Off Truck		Rocket Launch er	2000	Own	Carson	2
Stakebed Truck	Nissan		1989	Own	Carson	2
Stakebed Truck	Nissan		1990	Own	Carson	1
Water Truck	International		1974	Own	Carson	1
Air Movers and Vacuum Trucks						7



Air Mover	Super Sucker		2001 - 19 Yards	Own	Carson	4
Air Mover	Super Sucker		1988 - 20 Yards	Own	Carson	1
Air Mover	Guzzler		1994 - 20 Yards	Own	Carson	2
Air Mover	Guzzler		1995 - 14 Yards	Own	Carson	3
Air Mover	Guzzler		1996 - 14 Yards	Own	Carson	1
Turbo Vac	Guzzler		1996 - 70 BBL	Own	Carson	2
Vacuum Truck	Nissan		1988 - 35 BBL	Own	Carson	2
Vacuum Truck	GMC		1980 - 35 BBL	Own	Carson	2
Vacuum Truck	White		1987 - 70 BBL	Own	Carson	2
Vacuum Truck	Volvo		1999 - 70 BBL	Own	Carson	2
Vacuum Truck	Kenworth		1967 - 70 BBL	Own	Carson	1
Vacuum Truck	Kenworth		1987 - 70 BBL	Own	Carson	1
Vacuum Truck	CT		1982 - 120 BBL	Own	Carson	1
Vacuum Truck	CT		1984 - 120 BBL	Own	Carson	1
Vacuum Truck	CT		1983 - 120 BBL	Own	Carson	1
Vacuum Truck	PT		1982 - 120 BBL	Own	Carson	2
Vacuum Truck	CT		1990 - 120 BBL	Own	Carson	1
Vacuum Truck	CT		1992 - 120 BBL	Own	Carson	2
Vacuum Truck	TM		1994 - 120 BBL	Own	Carson	1
Vacuum Truck	TM		1994 - 120 BBL, Stainless Steel	Own	Carson	3
Vacuum Truck	Polar		1980 - 120 BBL	Own	Carson	1
Emergency Response						
E/R Van	Chevy		1992	Own	Carson	4

## **Safety Record**

Ancon Marine's management team views the health and safety of our work force and surrounding elements as paramount. It is the policy and the diligent practice to provide safe and healthful working conditions and environments for all Ancon Marine employees.

This will be achieved by utilizing a combination of internal professional sources, with expertise in health and safety, as well as exercising a number of beneficial pro-active measures. For example, the Ancon Marine safety staff will perform job site safety reviews, ensure tailgate safety meetings are conducted appropriately, implement an effective safety recognition program, and investigate all incidents, accidents or near miss occurrences, to quickly abate any unsafe conditions and to establish all necessary corrective action items.

Safety takes precedence over expediency or short cuts. It is the policy of employment that employees work safely and adhere to all established safety policies and procedures. Ancon Marine will not at any time compromise the health and safety procedures or the well being of our employees for the purpose of performing any unsafe task. If the task cannot be completed safe, it will not be done.

Safety, industrial hygiene and loss prevention are the direct responsibilities of all levels of Ancon Marine personnel, who will create an environment that becomes a behavior and culture of caring for their own personal safety, and the safety of others. Prior to the commencement of any Ancon Marine project, it will be a practice to anticipate, recognize, evaluate the potential hazards of each project, and to institute adequate control measures in our efforts to minimize or eliminate unnecessary loss.

Ancon Marine has historically exercised admirable, comprehensive safety programs and practices, which have contributed to an attractive safety statistical tract record. The team is confident that with this same approach and mentality towards safe operations, Ancon Marine will reap continued success for the benefit of its employees as well as its respected customers.

## **Ancon Marine**

### ***Don Couch, Director of Safety***

#### **Professional Qualifications**

He has over nine years of combined industrial experience. Mr. Couch has executed numerous safety positions at various levels including safety technician, site safety officer, instruction and program development, risk management specialist, and Director of Health and Safety. His responsibilities have consisted of managing all elements of company Health and Safety programs, ensuring compliance to all local, state, and federal regulatory agencies governing various work activities. Mr. Couch provides technical assistance in support of industrial services, environmental emergency responses and hazardous waste management projects. Additionally, Mr. Couch serves as a reserve firefighter with the Orange County Fire Authority, whereby; he has acquired six years of fire service experience.

#### ***Education***

Long Beach City College-General Education Course Work  
Rancho Santiago College-Emergency Medical Services  
University California at Irvine-Industrial Hygiene Course Work  
University of Phoenix-BS/BM Program  
Columbia University-Certified Environmental Compliance Manager (CECM)

#### ***Certification Training***

Emergency Response  
40 Hours Hazardous Waste operations Emergency Response  
24-Hour First Responder Operational for Hazardous Material Releases. (CSTI Curriculum)  
Excavation and Shoring Competent Person.  
State of California-Emergency Medical Technician (EMT-D)  
Red Cross First Aid/CPR Instructor  
Orange County Fire Authority-Paid calls Firefighters Academy.  
DHS Trained Asbestos Abatement-Project Monitoring  
Worker's Compensation Coordinator  
3M Respiratory Protection Instructor  
Refinery Safety Overview Instructor  
Permit Required Confined Space Operations Instructor  
Certified Forklift Instructor

Mr. Couch has experience in many different technologies including;

- Environmental Emergency Response
- Project Management in Environmental Remediation Projects

*Specific relevant project experience includes:*

- Two -year safety project at Ultramar Wilmington Refinery, supporting all aspects of petroleum, process, and construction safety management tasks.  
Three-year safety project at Ultramar Wilmington Refinery, serving as a Senior Safety Supervisor. Responsibilities included overseeing the safety of all contract personnel employed to construct necessary operating equipment in order to comply with EPA Clean Fuels regulations, involving resolving environmental health and safety issues.

---

## **Summary of Qualifications**

- A self-starter with good working skills and a strong determination to succeed.
- Result oriented; thrives in an environment of responsibility for setting and achieving realistic goals.
- Dedicated to rendering the highest possible professional services, and welcomes the challenge of new projects.

### **Work History**

4/01-Present                      **Ancon Marine**    Carson, CA

#### **Environmental Safety Coordinator**

- Site Safety Supervisor on various projects.
- Hazcat, waste identification, profiling and manifesting of waste.
- On site waste management for a variety of customers as well as emergency responses.
- Emergency Responses supervisor for Chemical and petrochemical spills.
- 1166 Soil Remediation Projects (AQMD).
- Development of Infectious/Blood Born Pathogen waste program.
- Interfaced with TSDF in setting of appointments for disposition of Waste Streams.

7/96-Present                      **Asbury Environmental Services**    Compton, CA  
**Warehouse/ Purchasing Director**

- Site Safety Supervisor on various projects.
- Hazcat, waste identification, profiling and manifesting of waste.
- On site waste management for a variety of customers as well as emergency responses.
- Record keeping per OSHA, EPA, and DOT.
- Purchasing of Safety Equipment and Protective Gear.
- Manifesting Waste, Lab Packing, Transporting Waste, Emergency Responses team leader.
- Interfaced with TSDF in setting of appointments for disposition of Waste Streams.

1/95-7/96                      **Team Safety Management**    Garden Grove, CA  
**Safety Inspector**

- Over see Safety Program KTI, Air Products, ARB, Schults and others.
- Field Health and Safety Audits.
- Monitoring to include "Hot Work" and "Confined Space".
- Conducted site safety orientation classes.

10/91 - 1/95                      **Security Environmental Systems Inc.**    Huntington Beach, CA  
**Environmental Field Supervisor**

- Safety Trainer per 29, 40 & 49 CFR.
- Implementation of Safety Program for Drivers and Emergency Responders.
- Emergency Responses supervisor for Chemical, Medical Waste and Infectious Waste.
- Hazcating, Lab Packing, Manifesting Waste, Transporting Waste.
- Purchasing of Safety Equipment and Protective Gear.
- Record keeping per OSHA, DOT and EPA.

	<ul style="list-style-type: none"> <li>· Development of Confined Space program.</li> <li>.. Technician on Military Contracts i.e., Camp Pendleton and others.</li> </ul>	
3/91 - 8/91	<b>Total Environmental Services and Technologies</b> <b>Environmental Technician</b>	Shawnee, KS
	<ul style="list-style-type: none"> <li>· Monitoring well installation and monitoring.</li> <li>· Ground water Surveys with Geonics equipment for brine water contaminants.</li> <li>· Site Remediation above and below ground fuel tanks and Confined Space.</li> <li>· Site Safety Supervisor, Emergency Response Team Member.</li> <li>· Lead Person for UST removal and site excavations.</li> <li>.. Safety Technician on Military Contracts i.e., Fort Leavenworth.</li> </ul>	
4/90 - 12/90	<b>Thomas Gray and Associates, Inc.</b> <b>Radioactive/Hazardous Waste Warehouse Manager</b>	Orange, CA
	<ul style="list-style-type: none"> <li>· Chemical, Radioactive and Biological Waste.</li> <li>· Lab-Packing, Manifesting and Transporting of Waste.</li> <li>· Storage of Radioactive Waste.</li> <li>· Radioactive Surveys.</li> <li>· Over see Warehouse Safety Program.</li> <li>.. Operation of Survey Equipment, bobtail Trucks and Forklifts.</li> </ul>	
5/90 -Present	<b>Army Reserves</b> <b>Civil Affairs Specialist</b>	Upland, CA
	<ul style="list-style-type: none"> <li>· Coordinate Military and Civilian operations.</li> <li>· Management of chemical safety program.</li> <li>· Supply and inventory control.</li> </ul>	
4/86 - 5/90	<b>US Army</b> <b>Chemical Operations Specialist</b>	Johnston Atoll and Fort Bragg, NC
	<ul style="list-style-type: none"> <li>· Nuclear Biological and Chemical Training program (NBC).</li> <li>· Management and storage of chemical munitions.</li> <li>· Implement decontamination operations for personal and equipment.</li> <li>· Instructor for safety procedures in NBC environment.</li> <li>· Trained in detection and protection equipment.</li> </ul>	
<b>Military Awards</b>	US Army E-6, Secret Security Clearance/Chemical Surety Clearance. Good Conduct Medal, Overseas Medal, Two Achievement Medals and various letters of Commendation, Honorable discharge.	

#### Education and Training

1993	Environmental Technology—Golden West College	
2001	Fed-OSHA construction Certification	Certificate
1991 - 2002	OSHA Re-Certification/Hazmat	Certificate
1999	Uniform Hazardous Waste Manifesting Training	Certificate
1997&2000	HazCat	Certificate
1993	CSTI Awareness Level	Certificate
1992	Supervisor Training D.O.L. 29 CFR 1910.120	Certificate
1990	Class "A" CDL/Tank and Hazmat Endorsement	License
1990	NAUI Scuba diver	Certified
1990	OSHA Certification	Certificate
1988	Tractor Trailer Operator	Certificate
1986	Airborne Training School	Graduate
1986 - 2002	CPR and First Aid Training	Certified
2001	Civil Affairs Operations, JOKE Fort Bragg NC	Graduate
1986	Nuclear, Biological, Chemical School	Graduate
1983	Southwest high school, Kansas City, MO	Graduate

## **Ancon Marine**

### **Bret Hardin, President**

#### **Professional Experience**

Fifteen years of experience in marine and industrial hazardous commodity storage tank cleaning and confined space entry. Additionally Mr. Hardin possesses a vast history in hazardous material and emergency responses including, command roles, containment, environmental remediation and disposal actions.

He is responsible for the employee's well being, and the safety and compliance of our operation offices, as well as the financials of the whole company.

#### **Areas of Expertise**

Implementation of Business Strategy Plans

Successful History in Project Managerial Roles

Knowledgeable in State and Federal Regulations

Oversees Critical Aspects of Day to Day Business

**Human Psychology/Business Major-Course Study**

#### ***Certifications/Training***

- Transport of Hazardous Materials /Waste
- Environmental Health and Safety
- OSHA 40 Hour (CFR 1910.120)
- OSHA 8 Hour Supervisor (Annually)
- OSHA Excavation Competent Person
- OSHA Shipyard Competent Person
- CPR and First Aid
- Emergency Program Manager
- Hazardous Materials Emergencies
- Operations Level Training (24 hour)
- Technician Level Training (40 hour)
- Incidents at Ports (24 hour)
- Blood borne Pathogens (8 hour)
- Radiological Monitoring (8 hour)

Keith Walsh and Assoc.

Med-Tox, Inc.

TNT Environmental

Ancon Marine

Speed Shore Co.

Crowley Maritime

American Red Cross

FEMA

Univ. of California, Irvine

State of California, STI

Univ. of California, Davis

Global Environmental

Global Environmental

#### ***Employment History:***

ANCON MARINE

President

General Manager

Supervisor

1990- Present

1997-1990

1984-1997

**EARL T. BAKER**  
**4551 Monte Verde Ave**  
**Montclair, California 91763**  
**(909) 590-5137**

---

### **OVERVIEW**

Hands-on Operations Management Professional with extensive training and experience in oil and related industrial cleaning.

### **COMPETENCIES**

Operations/Business Management  
Bid Writing/Sales/Marketing  
OSHA/HAZMAT/Safety Compliance  
Strong Mechanical Skills/ Training

Labor Management  
Training/Supervision  
Leadership/Motivation

### **PROFESSIONAL EXPERIENCE**

#### **Ancon Marine - 1996 to Present**

**VICE PRESIDENT OF OPERATIONS** – Long Beach, California: **Present Position**  
Directs a core group of 110 employees engaged in tank cleaning, hydroblasting, as well as turn-around services. Extensive work with the sales department to ensure profitability and customer satisfaction. Focus on job costing allowed Ancon Marine to achieve a growth of over 50% in a 5 year span. Instrumental in the expansion into the Northern California market with a focus on the alternative fuel power generating stations.

#### **Adler Industrial Cleaning - 1995 to 1996**

**SUPERINTENDENT** - Huntington Beach, California  
Responsible for overseeing the operations of a 15-personnel team engaged in industrial cleaning contracts. Prepare all sales and bid proposals/ contracts.

- ♦ Achieved sales growth of 30% in less than ten months, including successful Bidding for a 150,000.00 project.

#### **Rust Industrial Cleaning - 1993 to 1995**

**OPERATIONS MANAGER** - Bakersfield, California: 1994-1995  
Successfully led a 25-personnel team of this branch office. Oversaw all business and field operations including bid processing, job cost accounting and monitoring project assignments.

- ♦ Turned around a negative cash flow of a branch office to a positive, consistent earning power of 17% ebt within six months of assuming management through creating a new customer base and re-introducing established product lines and new techniques to existing clients.

**Rust Industrial Cleaning/Brand Precision Cleaning - 1991 to 1993**

**SUPERINTENDENT OF AIR MOVEMENT - Gardenia, California: 1994**

Responsible for training and overseeing 35 operators in the Vacuum and Air Movement division (including to satellite offices), ensuring correct utilization of equipment and personnel. Interacted with clients to enhance customer satisfaction.

- ◆ Directed the development/expansion of two air movement units to forty-seven combined air movers and vacuum trucks.

**Project Manager/Mobil Oil , Torrance Refinery - 1991 to 1993**

Based solely within the refinery location, responsible for analyzing costumer cleaning needs and coordinating personnel and equipment for hydroblasting and/or vacuum projects.

- ◆ Acted as liaison between Brand Precision and Mobil Oil representatives in planning and completing assigned tasks.
- ◆ Responsible for controlling Mobil Oil's \$3,000,000.00 contract.

**Supervisor - 1991**

Responsible to the Operations Manager for assisting in the direction of the work force in successfully completing assigned projects. Also coordinate with the Safety Department to ensure compliance with OSHA regulations.

**Hydroblasters Inc. - 1990 to 1991**

**SUPERVISOR - Tampa, Florida**

Directed hydroblasting operations inside power plants (including nuclear) and phosphate mines ensuring all safety and performance standards were met.

**Inland Waters Pollution Control - 1987 to 1990**

**SUPERVISOR/OPERATOR - Tampa, Florida: 1990**

Start-up team member in the Tampa office. Range of responsibilities included managing personnel, sales and accounting duties.

**DISPATCHER - Detroit, Michigan: 1987 – 1990**

Initially recruited as laborer, through dedication and initiative, rapidly gained promotions to position of Dispatcher.

**Education/Training**

40 Hours - HazMat  
In-House Training  
Intensive Training  
United States Army

8 Hours - HazMat Supervisor  
Inland Water Pollution Control  
Leadership/Personnel Mechanics  
Military Training 1984-1987



# **PROPOSER INFORMATION SHEET**

## **AS-NEEDED NON-EMERGENCY REMOVAL OF HAZARDOUS MATERIAL**

<b>Name of Company:</b>	ANCON MARINE
<b>Contact Person:</b>	TINA FONTANA
<b>Address:</b>	2250 E. DOMINGUEZ ST.
	CARSON, CA 90810
<b>Telephone Number:</b>	(310) 522-5110
<b>General Engineering License Class "A" with HAZ endorsement:</b>	601403
<b>LA County Vendor Number:</b>	10556701
<b>Contractor License Number:</b>	601403
<b>State of California Hwy Patrol Hazardous Materials Transportation License Number:</b>	94552
<b>Federal EPA License Number:</b>	CAD980737068
<b>State of California Hazardous Waste Material Hauling License Number:</b>	0855
<b>A brief description of the Company's history:</b>	ANCON MARINE WAS FOUNDED IN 1968
	AND IS A FULL SERVICE ENVIRONMENTAL CO. ANCON'S SERVICE CAPABILITIES INCLUDES
	INDUSTRIAL CLEANING , EMERGENCY SPILL RESPONSE, CERTIFIED WASTE TRANSPORTATION,
	WASTE MINIMIZATION TECHNOLOGIES, TANK CLEANING AND DEGASSING AND MARINE SERVICES.

## Permits and Licenses

---

California A- General Engineering Contractor	601403
California Hazardous Waste Hauler Registration	0855
CHP Hazardous Waste License	94552
USEPA Acknowledgement of Hazardous Waste Activity	CAD980737068
US DOT Hazardous Materials Certificate of Registration	0524000050061
California PUC Permit to Operate as a vacuum truck, tank truck, highway contract and heavy specialized carrier	T-138391
US Coast Guard approved marine Liquid Transfer Manual	Title 33
US Coast Guard OSRO	097 – Class E and C
Department of Fish and Game	Primary Spill Response Contractor
US DOT	447256
Federal I.D.	33-0392593
State I.D.	283-9899
State Transporter Regulator	0855
AQMD Abrasive Blasting and Paint Spraying	002588
AQMD Rule 1166 Permit	A/N 260173
AQMD Rule 1149 Permit	A/N 219828
OSHA Annual Excavation Permit	551331

State Of California  
**CONTRACTORS STATE LICENSE BOARD**  
**ACTIVE LICENSE**



State of  
California  
Department of  
Consumer  
Affairs

License Number **601403**  
Business Name **ANCON MARINE**

Entity **CORP**

Classification(s) **A HAZ**

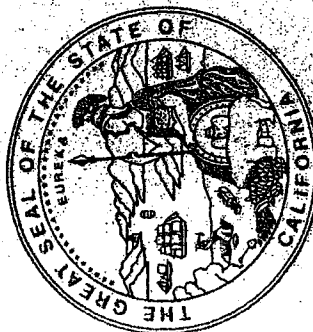
Expiration Date **08/31/2006**



# State of California Contractors State License Board

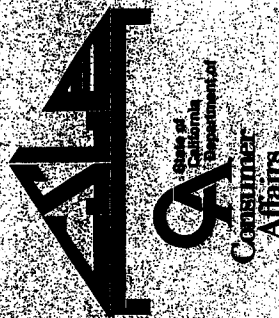
Pursuant to Chapter 9 of Division 3 of the Business and Professions Code  
and the Rules and Regulations of the Contractors State License Board,  
the Registrar of Contractors does hereby issue this license to:

**ANCON MARINE**



to engage in the business or act in the capacity of a contractor  
in the following classification(s):

**A - GENERAL ENGINEERING CONTRACTOR  
HAZ - HAZARDOUS SUBSTANCES REMOVAL**



Witness my hand and seal this day,

April 20, 2000

**Issued August 28, 1990**

**CERTIFIED COPY**

*Clarence R. Barnett*

**C. Lance Barnett, Ph.D.  
Registrar of Contractors**

**601403**

**License Number**

This license is the property of the Registrar of Contractors; is not  
transferable, and shall be returned to the Registrar upon demand  
when suspended, revoked, or invalidated for any reason. It becomes  
void if not renewed.

*[Signature]*  
Signature of Licensee

*[Signature]*  
Signature of License Qualifier



STATE OF CALIFORNIA  
STATE AND CONSUMER SERVICES AGENCY



CONTRACTORS STATE LICENSE BOARD

*Building Quality*



# HAZARDOUS SUBSTANCES REMOVAL AND REMEDIAL ACTIONS CERTIFICATION

Pursuant to the provisions of Section 70500 of the Business and Professions Code, the Registrar of Contractors hereby certifies that the following qualifying person has successfully completed the hazardous substances removal and remedial actions examination.

Qualifier: BRET JOHN HARDIN

License No.: 601403

Business Name:

WITNESS my hand and official seal this 13 day of JUNE 1998

ANCON MARINE

Registrar of Contractors

13L-36 (12/97)

A-7762





STATE OF CALIFORNIA  
DEPARTMENT OF CALIFORNIA HIGHWAY PATROL  
**HAZARDOUS MATERIALS  
TRANSPORTATION LICENSE**  
CHP 360H (REV. 1/00) OPI 062

LICENSEE NAME AND PHYSICAL ADDRESS (only if different from below)

ANCON MARINE  
ANCON ENVIRONMENTAL

LICENSEE NAME AND MAILING ADDRESS

ANCON MARINE  
ANCON ENVIRONMENTAL  
2250 EAST DOMINGUEZ  
CARSON CA 90810

ATTENTION: DON COUCH

CONTROL NUMBER 163186	LICENSE NUMBER 94552	ISSUE DATE 3/1/2004	EFFECTIVE DATE	EXPIRATION DATE 3/31/2005
CHP CARRIER NUMBER CA 80	LOCATION	<input type="checkbox"/> Duplicate <input type="checkbox"/> Initial	<input type="checkbox"/> Replacement <input checked="" type="checkbox"/> Renewal	

**PROPERTY OF THE CALIFORNIA HIGHWAY PATROL (CHP)**

The original valid license must be kept at the licensee's place of business as indicated on the license and a legible copy must be carried in any vehicle or combination transporting hazardous materials and must be presented to any CHP officer upon request. This license is NON-TRANSFERABLE and must be surrendered to the CHP upon demand or as required by law. A majority change in ownership or control of the licensed activity shall require a new license. This license may be renewed by submitting an application and appropriate fee to the CHP. Persons whose licenses have expired or are otherwise no longer valid must immediately cease the activity requiring a license. THERE IS NO GRACE PERIOD. For licensing information contact CHP, Commercial Vehicle Section at (916) 327-3310.

This carrier is on the special routing/safe stopping place mailing lists as indicated below:

- ☐ (HMX) Explosives subject to Division 14, California Vehicle Code (CVC).  
☐ (HMPH) Poison Inhalation Hazard materials in bulk packagings subject to Division 14.3, CVC.  
☐ (HRCQ) Highway Route Controlled Quantity radioactive materials subject to Division 14.5, CVC.

Any person who dumps, spills, or causes the release of hazardous materials or hazardous waste upon any highway shall immediately notify the CHP or the agency having jurisdiction for that highway. The minimum fine for failure to make the appropriate notification is \$ 2,000.00. (CVC Section 23112.5)



Terry Tamminen  
Agency Secretary  
Cal/EPA



## Department of Toxic Substances Control

Edwin F. Lowry, Director  
8800 Cal Center Drive  
Sacramento, California 95826-3200



Arnold Schwarzenegger  
Governor

### \*\*\*HAZARDOUS WASTE TRANSPORTER REGISTRATION\*\*\*

#### NAME AND ADDRESS OF REGISTERED TRANSPORTER:

ANCON MARINE  
P.O. BOX 908  
WILMINGTON, CA 90748

TRANSPORTER REGISTRATION NO: 855

EXPIRATION DATE: May 31, 2005

THIS IS TO CERTIFY THAT THE FIRM NAMED ABOVE IS DULY REGISTERED TO TRANSPORT HAZARDOUS WASTE IN THE STATE OF CALIFORNIA IN ACCORDANCE WITH THE PROVISIONS OF CHAPTER 6.5, DIVISION 20 OF THE HEALTH AND SAFETY CODE AND TITLE 22 OF THE CALIFORNIA CODE OF REGULATIONS, DIVISION 4.5.

THIS REGISTRATION CERTIFICATE MUST BE CARRIED WITH EACH SHIPMENT OF HAZARDOUS WASTE.

FOR REGISTRATION INFORMATION, PLEASE CALL (916) 255-4368.

(AUTHORIZED SIGNATURE)

MAY 10 2004

~~APR 10 2004~~

(DATE)

# MOTOR CARRIER PERMIT



## DEPARTMENT OF MOTOR VEHICLES

Motor Carrier Permit Branch  
P.O. Box 93370  
Sacramento, CA 94232-3700

ANCON MARINE  
PO BX.908  
WILMINGTON, CA 90744  
USA

Valid  
From:

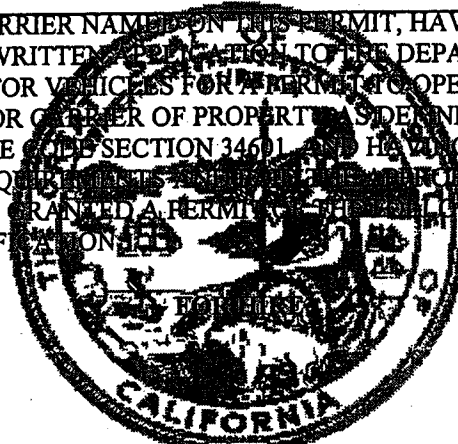
01/20/2004

Valid  
Through:

12/31/2004

CA#: 0000080

THE CARRIER NAMED ON THIS PERMIT, HAVING MADE WRITTEN APPLICATION TO THE DEPARTMENT OF MOTOR VEHICLES FOR A PERMIT TO OPERATE AS A MOTOR CARRIER OF PROPERTY DESIGNED IN VEHICLE CODE SECTION 34601 AND HAVING MET THE REQUIREMENTS AND PAID THE APPROPRIATE FEES, IS GRANTED A PERMIT OF THE FOLLOWING CLASSIFICATION:



Full Year  
Corporation

Pmt Date: 01/20/2004	Office #: 154
Account #: 21008	Tech ID: MW
Sequence #: 0001	Amt Paid: \$975.00



**UNITED STATES OF AMERICA  
DEPARTMENT OF TRANSPORTATION  
RESEARCH AND SPECIAL PROGRAMS ADMINISTRATION**



**HAZARDOUS MATERIALS  
CERTIFICATE OF REGISTRATION  
FOR REGISTRATION YEAR 2003-2006**

**Registrant:** ANCON MARINE  
Attn: Don Couch  
P.O. Box 908  
Wilmington, CA 90748

This certifies that the registrant is registered with the U.S. Department of Transportation as required by 49 CFR Part 107, Subpart G.

This certificate is issued under the authority of 49 U.S.C. 5108. It is unlawful to alter or falsify this document.

Reg. No: 062503 004 009LN      Issued: 06/26/03      Expires: 06/30/06

**Record keeping Requirements for the Registration Program**

The following must be maintained at the principal place of business for a period of three years from the date of issuance of this Certificate of Registration:

- (1) A copy of the registration statement filed with RSPA; and
- (2) This Certificate of Registration

Each person subject to the registration requirement must furnish that person's Certificate of Registration (or a copy) and all other records and information pertaining to the information contained in the registration statement to an authorized representative or special agent of the U. S. Department of Transportation upon request.

Each motor carrier (private or for-hire) and each vessel operator subject to the registration requirement must keep a copy of the current Certificate of Registration or another document bearing the registration number identified as the "U.S. DOT Hazmat Reg. No." in each truck and truck tractor or vessel (trailers and semi-trailers not included) used to transport hazardous materials subject to the registration requirement. The Certificate of Registration or document bearing the registration number must be made available, upon request, to enforcement personnel.

For information, contact the Hazardous Materials Registration Manager, DHM-60 Research and Special Programs Administration, U.S. Department of Transportation, 400 Seventh Street, SW, Washington, DC 20590, telephone (202) 366-4109.



Terry Tamminen  
Secretary for  
Environmental  
Protection

## California Integrated Waste Management Board

Linda Moulton-Patterson, Chair  
1001 I Street • Sacramento, California 95814  
Mailing Address: P. O. Box 4025, Sacramento, CA 95812-4025  
[www.ciwmb.ca.gov](http://www.ciwmb.ca.gov)



Arnold Schwarzenegger  
Governor

April 16, 2004

TO: Waste Tire Generators  
Waste Tire Haulers  
End Use Facilities

### RE: Tire Program Identification Number Certificate

In an effort to track and identify specific loads of tires to the respective generator, hauler, or end-use facility, a Tire Program Identification (TPID) number has previously been assigned to your business by the California Integrated Waste Management Board (CIWMB). The TPID number is a unique 7-digit number followed by a 2-digit suffix, assigned to each waste or used tire location and/or hauler within California. The TPID number will be the primary way to identify and track each participant's activity in waste tire manifest transactions and to identify specific locations where waste or used tires are generated and delivered/disposed.

Enclosed is your TPID certificate. Please post this TPID certificate in a conspicuous location at your place of business (i.e., wall, counter, framed, etc). By posting this TPID certificate, it will allow the waste tire hauler or CIWMB representative to correctly identify your place of business.

If this TPID certificate is not correct or you receive a duplicate certificate in error, please contact the Waste Tire Manifest Hotline at (866) 896-0600, Monday through Friday, 8 a.m. to 5 p.m.

Thank you for your assistance.

Sincerely,

Keith E. Cambridge, Program Manager  
Waste Tire Hauler Registration & Manifest Program

California Environmental Protection Agency

Printed on Recycled Paper

**DEPARTMENT OF HEALTH SERVICES  
MEDICAL WASTE MANAGEMENT PROGRAM**

1616 CAPITOL AVENUE, 2nd FLOOR - MS 7405

P.O. BOX 997413

SACRAMENTO, CA 95899-7413

Phone: 916-449-5671



May 25, 2004

ID Number TSW 131

Mr. Kirk Hansen  
ANCON Marine  
2250 E. Dominquez Street  
Carson, CA 90810

Dear Mr. Hansen:

Your Trauma Scene Waste Management Practitioner certificate is shown below. Please retain this for your records.

If you have questions regarding this certificate, please call (916) 449-5671.



STATE OF CALIFORNIA  
Department of Health Services  
Medical Waste Management Program

**ANCON Marine**

Registration No.  
131

is registered as a

**TRAUMA SCENE WASTE MANAGEMENT PRACTITIONER**

Expiration Date  
April 16, 2005

The facility named herein is registered pursuant to the provisions of the Medical Waste Management Act, Division 104, Part 14, Chapter 5 of the California Health and Safety Code, and shall be subject to all applicable provisions of this law. This registration is not transferable and is valid only in California.

Date Issued: 5/25/2004

*Jack D. McGurk* Chief, Environmental Management Branch



DIANA M. BONTÁ, R.N., Dr. P.H.  
Director

State of California—Health and Human Services Agency  
**Department of Health Services**



GRAY DAVIS  
Governor

**MEDICAL WASTE TRANSPORTER  
VERIFICATION AND CONDITIONS**

This is to advise you that the Department of Health Services, Medical Waste Management Program, has accepted your request for listing as a medical waste transporter. You are required to maintain your registration as a hazardous waste transporter in order to remain listed as a medical waste transporter.

Hazardous Waste Transporter Registration Number:  
Company name/address/phone:

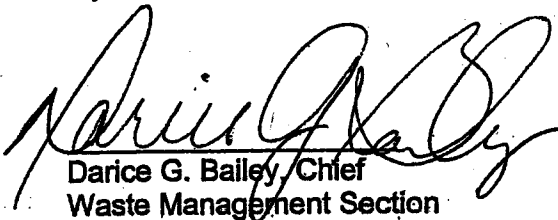
0855  
Ancon Marine  
2250 E. Dominguez  
Carson, CA 90810  
(310) 522-5110

Contact Person:

Kirk Hansen

You are subject to all applicable provisions of the Medical Waste Management Act, Division 104, Part 14, Chapter 6, of the California Health and Safety Code and the conditions set forth on the following page.

If you have any questions, please contact us at (916) 327-6904.

  
Darice G. Bailey, Chief  
Waste Management Section

4-25-02  
Date



Do your part to help California save energy. To learn more about saving energy, visit the following web site:  
[www.consumerenergycenter.org/flex/index.html](http://www.consumerenergycenter.org/flex/index.html)

Medical Waste Management Program  
P.O. Box 942732 (MS 396), Sacramento, CA 94234  
Phone: (916) 327-6904/ FAX: (916) 323-9869

## DISPOSAL / RECYCLING FACILITIES

Business Name and Address	Phone Number	EPA Id Number
Chem Waste Management 35251 Old Skyline Road Kettleman City, CA 93239	(559) 386-6115	CAT980737-68
Clean Harbors 2500 Lokern Road Buttonwillow, CA 93206	(661) 762-6200	CAD980675276
Crosby & Overton 1630 W. 16 <sup>th</sup> Street Long Beach, CA 90813	(562) 432-5445	CAD028409019
D/K Environmental 3650 E. 26 <sup>th</sup> Street Vernon, CA 90023	(323) 268-5056	CAT080033681
Demennno Kerdoon 2000 E. Alameda Street Compton, CA 90222	(310) 537-7100	CAT080013352
Ensco 1737 E. Denni Street Wilmington, CA 90744	(310) 835-9997	CAD044429835
Filter Recycling 180 Monte Avenue Rialto, CA 92376	(909) 873-4141	CAD982444481
Kinsbursky Brothers 1314 N. Lemon Street Anaheim, CA 92801	(714) 738-8516	CAD088504881

## DISPOSAL / RECYCLING FACILITIES

Business Name and Address	Phone Number	EPA Id Number
McKittrick Waste Treatment 56533 Highway 58 McKittrick, CA 93251	(661) 762-7366	CAD980636831
Onyx Environmental 1704 West 1 <sup>st</sup> Street Azusa, CA 91702	(800) 395-6726	CAD008302903
Pacific Resource Recovery 3150 East Pico Blvd. Los Angeles, CA 90023	(800) 499-7145	CAD008252405
Remedy Environmental 3200 S. Frontera Anaheim, CA 92806	(714) 630-2307	CAL000200500

## **Operational Work Plans**

### **Storm Drain Decontamination**

Ancon Marine will follow the following protocols to accommodate the Department's request should the need for decontamination of storm drains occur.

#### **1.0 Notification/Dispatch Report**

Upon notification of an underground storm drain decontamination project, the Ancon Marine dispatcher or other representative will inform the designated Project Manager to contact the Department Representative. At this time, the details of the assignment will be ascertained by the project manager to adequately prepare and allocate the necessary resources to complete the overall task.

#### **2.0 Commencement/Mobilization**

Based upon the furnished information to Ancon Marine, crew members, equipment, materials and lead personnel will be assembled at the central dispatch location; whereby, personnel will receive specific instruction pertaining to the scope of work. The Department Representative will then receive verification of Ancon Marine's estimated time of arrival to the project location.

#### **3.0 On-Site Preparation**

Upon arrival at the project location, the Ancon Marine project manager shall initially interface with Department Representatives to discuss the scope of work and initiate an approved comprehensive work plan. This work plan shall be discussed with all work party members illustrating the hazards associated with the tasks as well as the roles and responsibilities of the personnel.

An Ancon Marine E, H & S Professional will be dispatched to the location to execute the permit- required confined space (PRCS) entry process and to ensure all other environmental controls and compliance requirements are being adhered to. A site health and safety plan (SHASP) will be devised based upon the work plan and the elements will be discussed in a tailgate safety meeting format.

Once the location is secured for operations-traffic/site control measures are achieved the storm drain will be assessed for exposures and the Ancon Marine PRCS procedures will be carried out. The storm drain will be atmospherically assessed for O<sub>2</sub>, LEL, CO and H<sub>2</sub>S. Additionally, an Organic Vapor Analyzer will be utilized to determine total volatile organic compounds to support the respiratory protection selection process. Once desirable levels are captured inside the storm drain, an Ancon Marine PRCS permit will be issued identifying the

entry team structure. Personnel will only be allowed in the space once safe atmospheric levels are attained and the Department Representative(s) approves the space for entry.

Once approval is received, manholes may be removed and above ground preparation will begin.

Tripods (mechanical extrication) shall be placed at locations used for primary entry. Additional tripods will be used, which will be determined by the extent or distance of contamination.

Air moving ventilators will be installed at man way openings to maintain desirable atmospheric conditions.

#### 4.0 Operation

Crew members will make entry with five (5) minute SCBA escape bottles, which can be activated should the acceptable conditions change in the space. Five (5) minute escape bottles will also be worn with an airline respirator ensemble should the conditions warrant such protection.

Full body upright harnesses shall be donned by all entrants in the space, which will be utilized in the event of a rescue situation.

Initial monitoring results shall be documented on the PRCS permit, and continuous monitoring shall be maintained by the trained attendant safety watch and documented on a frequency monitoring data form.

Authorized entrants shall maintain the means of continuously monitoring the air space. This may be achieved via personal gas detection devices providing representative air measurements favorable for continued entry operations. Personal air monitors or 4 gas channel monitors may be used to achieve this requirement while work progresses in the permitted space.

Attendants shall be located outside the space and directly below the primary entry to maintain continuous visual and verbal communications.

Cleaning shall be conducted in the safest, approved and chosen method as outline in the SHASP. Positioning of dikes and dams shall be determined based upon the extent of decontamination.

Ancon Marine shall provide cleaning measures as to the level of cleanliness the Department Representative requires.



## 5.0 Demobilization

Upon completing the cleaning activities, the Department Representative shall determine his or her level of satisfaction for the purpose of terminating the decontamination efforts.

All crew members and equipment will be decontaminated before leaving the work (exclusion) zone. All wastes-non hazardous or hazardous shall be properly packaged and containerized at the location for future transportation. Bulk liquids such as decontamination rinsates shall be bulked in vacuum trucks and transferred to designated treatment, storage and disposal facilities (TSDF).

All collected waste streams shall be properly documented on the required shipping documents including, non hazardous manifests, hazardous waste manifests and/or bill of lading, whichever is required. Profiling, manifesting and labeling will be executed as part of waste management activities.

## 6.0 Recordkeeping

All necessary paperwork and timesheets will be verified by the Department Representative on site. All paperwork will be forwarded to Ancon Marine administration to prepare the job file and billing. Project run reports will be annotated for records retention, which will identify the time of activities and events on site, as well as pertinent details respecting the project location.

## Clarifier Cleaning

### 1.0 Notification

Upon notification of a clarifier cleaning project, the Ancon Marine dispatcher or other representative will inform the designated Project Manager to contact the Department Representative. At this time, the details of the assignment will be ascertained by the project manager to adequately prepare and allocate the necessary resources to complete the overall task.

### 2.0 Preliminary Operation

Subsequent to ascertaining the details affecting the clarifier project, the Ancon Marine Project manager shall appropriate qualified personnel to assess and characterize the waste generated in the clarifier process.

The Ancon Marine Technical Services personnel will sample the clarifier solids and liquids and expedite the necessary analytical processes to determine its appropriate waste classification, if necessary. Should the clarifier have historical

analytical data the waste profiles can be established based on knowledge. Otherwise, the analytical results will determine the waste profiles for final disposition of the clarifier waste.

The Project Manager shall schedule the cleaning activity with the Department Representative to complete the on site tasks.

### 3.0 Operation

A crew will be dispatched to support the vacuum truck operation. Residual liquids and solids will be pumped and captured via vacuum-truck service.

Clarifier coverings shall be removed for accessibility. The operation will be performed from outside the clarifier; whereby, water washing will be performed by the crew members while simultaneously operating the vacuum hose. The dispatched crew will be prepared to perform a PRCS entry should the conditions warrant an entry. Ancon Marine shall follow all of its required PRCS procedures as outline in the previous work plan (Storm Drain Decontamination).

Project Management shall ensure that all shipping papers and required labels are completed in preparation for the transportation of liquids and drummed solids to the selected TSDF.

The Department Representative shall inspect the cleanliness and determine his or her level of satisfaction. If approved, Ancon Marine shall replace all clarifier coverings and secure the clarifier to its original status.

### 4.0 Recordkeeping

All necessary paperwork and timesheets will be verified by the Department Representative on site. All paperwork will be forwarded to Ancon Marine administration to prepare the job file and billing. Project reports will be annotated for records retention, which will identify the time of activities and events on site, as well as pertinent details respecting the project location.

## **Environmental Investigations and Remediation**

### 1.0 Notification

Upon notification of a waste pick up following a site investigation and remediation project, the Ancon Marine dispatcher or other representative will inform the designated Project Manager to contact the Department Representative. At this time, the details of the assignment will be ascertained by the project manager to adequately prepare and allocate the necessary resources to complete the overall task.

## 2.0 Preliminary Tasks

Ancon Marine Project Management shall review the analytical results affecting the waste generated at the remediation site, assuming analytical has been completed.

Waste characterization and disposal methods will be evaluated to best accommodate the Department. The Ancon Marine Technical Group will consult with the Department Representative to advise him or her on the most cost effective and time efficient methods of handling the waste streams.

Project Management shall ensure profiles are appropriately completed and established at the designated TSDF. Manifesting and labeling will be electronically generated prior to dispatching the pick up crew.

The logistics of the project shall also be discussed with the Department Representative concerning the removal methods prior to scheduling the pick up. Ancon Management shall determine the need for specific types of equipment, such as roll-off trucks, vacuum trucks and/or hazardous flatbed trucks.

Once the equipment needs are identified, Ancon Marine Project Management shall schedule the personnel and equipment for the pick up.

- 3.0 Upon arrival, the Ancon Marine lead personnel shall interface with the Department Representative to locate and inspect the condition of the drums. The crew shall proceed to load the drums and prepare them for transport. Liquid wastes will be carefully evaluated to determine the cost effectiveness of vacuuming/bulking the water from drums, as opposed to disposing them as drum waste.

Ancon Marine will also consider additionally handling methods, such as bulking solids and liquids into bulk containers (Roll-Off Bins/Vacuum Trucks) for alternative and cost effective disposal methods.

## 4.0 Recordkeeping

All necessary paperwork and timesheets will be verified by the Department Representative on site. All paperwork will be forwarded to Ancon Marine administration to prepare the job file and billing. Project reports will be annotated for records retention, which will identify the time of activities and events on site, as well as pertinent details respecting the project location.

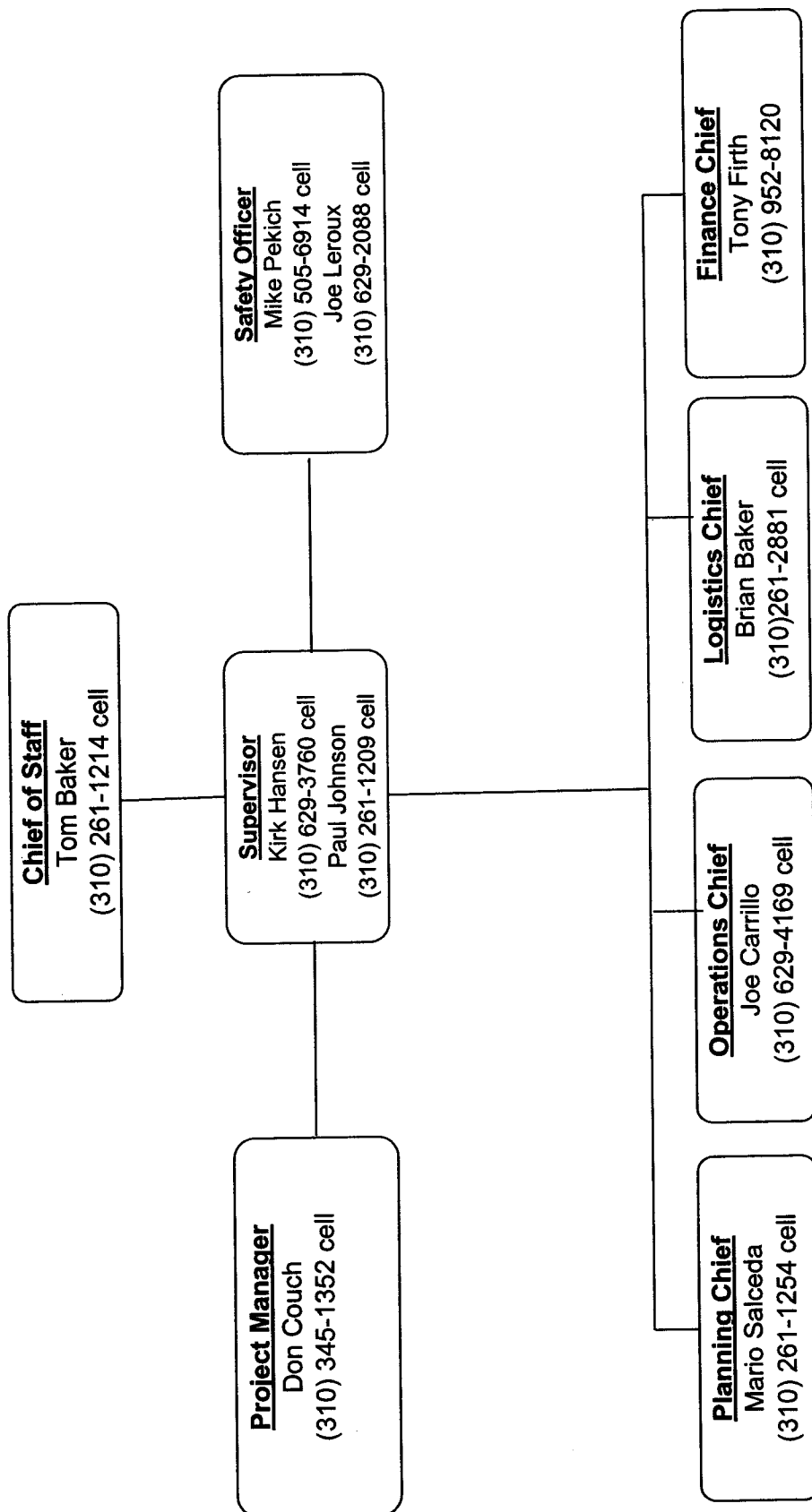
## **Environmental Commitment**

Ancon Marine is diligently committed to the principals and practices of protecting the environment. Ancon Marine conducts its business with environmental responsibility through

- Ensuring awareness of environment issues by its staff and employees
- Continuing education, development, enhancing behaviors and knowledge among the Ancon Marine workforce to strengthen their expertise towards environmental disciplines
- Promoting practices consistent with environmental protection internally as well as outside the company
- Providing the necessary research, consultancy, technology transfers, and specialist education to aid in achieving the company's objectives concerning environmental compliance
- Minimizing the negative impact of Ancon Marine on the environment, by ensuring permits, and other regulatory controls are ultimately conformed to in addition to an ongoing source reduction study of land and air contaminates
- Implementing this policy through strict enforcement of regulatory requirements and performance to Ancon Marine's environmental planning, as well as monitoring and analyzing the performance as a measure to ensure its objectives are met

The mission of Ancon Marine is to continue educating and training its labor force, and promoting the research in a manner necessary to manage and maintain compliance. The process of executing this mission involves a vast commitment from all employees, including management and ownership. Inherently within this mission, it causes Ancon Marine to realize its effects on the environment, as well as the human activity in general. Therefore, Ancon Marine will address its environmental issues in a corrective nature to continue persevering towards becoming an industry leader in environmental compliance.

# **Ancon Marine Organizational Chart** **A/N Non-Emergency Removal of Hazardous Material**



Fax Number (310) 522-5158  
 24-Hour Emergency Response (800) 556-9090

DATE: 05/11/04

**ACORD****CERTIFICATE OF LIABILITY INSURANCE****PRODUCER**

Aon Risk Services, Inc. of southern California  
707 Wilshire Boulevard  
Suite 6000  
Los Angeles CA 90017-0460 USA

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY  
AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS  
CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE  
COVERAGE AFFORDED BY THE POLICIES BELOW.

**INSURERS AFFORDING COVERAGE**

INSURER A: Zurich American Ins Co  
INSURER B: Steadfast Insurance Company  
INSURER C:  
INSURER D:  
INSURER E:

PHONE: (866) 283-7123

FAX: (877) 528-1656

**INSURED**

Ancon Marine Services  
2250 E. Dominguez Street  
Carson CA 90810-1008 USA

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED, NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE(MM/DD/YY)	POLICY EXPIRATION DATE(MM/DD/YY)	LIMITS	
A	GENERAL LIABILITY	GL0375095103 2004-05 General Liability	05/10/04	05/10/05	EACH OCCURRENCE	\$1,000,000
	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY				FIRE DAMAGE (Any one fire)	\$500,000
	<input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR				MED EXP (Any one person)	\$500,000
	<input checked="" type="checkbox"/> Broad Form PD				PERSONAL & ADV INJURY	\$1,000,000
	<input checked="" type="checkbox"/> Contractual Liab				GENERAL AGGREGATE	\$2,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:				PRODUCTS - COMP/OP AGG	\$2,000,000
	<input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC					
A	AUTOMOBILE LIABILITY	BAP375098303 2004-2005 Business Auto	05/10/04	05/10/05	COMBINED SINGLE LIMIT (En accident)	\$1,000,000
	<input checked="" type="checkbox"/> ANY AUTO				BODILY INJURY (Per person)	
	<input type="checkbox"/> ALL OWNED AUTOS				BODILY INJURY (Per accident)	
	<input checked="" type="checkbox"/> SCHEDULED AUTOS				PROPERTY DAMAGE (Per accident)	
	<input checked="" type="checkbox"/> HIRED AUTOS					
	<input checked="" type="checkbox"/> NON OWNED AUTOS					
	<input checked="" type="checkbox"/> Endt MCS 90 Incl.					
	<input checked="" type="checkbox"/> TRLR Interchange					
	GARAGE LIABILITY				AUTO ONLY - EA ACCIDENT	
	<input type="checkbox"/> ANY AUTO				OTHER THAN AUTO ONLY: EA ACC	
					AGG	
B	EXCESS LIABILITY	SEO375098603 2004-2005 Excess Liability	05/10/04	05/10/05	EACH OCCURRENCE	\$5,000,000
	<input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS MADE				AGGREGATE	\$5,000,000
	<input type="checkbox"/> DEDUCTIBLE					
	<input checked="" type="checkbox"/> RETENTION					
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY				WC STATUTORY LIMITS	OTH-ER
					E.L. EACH ACCIDENT	
					E.L. DISEASE-POLICY LIMIT	
					E.L. DISEASE-EA EMPLOYEE	
B	OTHER	CPL375095303 Contractors Pollution Liabili	05/10/04	05/10/05	Per occurrence Limit	\$1,000,000
	<input checked="" type="checkbox"/> Pollutr/Env Imp				Aggregate Limit	\$2,000,000

DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES/EXCLUSIONS ADDED BY ENDORSEMENT/SPECIAL PROVISIONS  
Evidence of Insurance only.

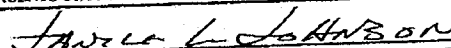
**CERTIFICATE HOLDER**

CA . USA

**CANCELLATION**

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING COMPANY WILL ENDEAVOR TO MAIL 30 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE COMPANY, ITS AGENTS OR REPRESENTATIVES.

AUTHORIZED REPRESENTATIVE



Holder Identifier:

570009690175

Certificate No.

POLICYHOLDER COPY

**STATE**  
COMPENSATION  
INSURANCE

P.O. BOX 420807, SAN FRANCISCO, CA 94142-0807

**FUND**

CERTIFICATE OF WORKERS' COMPENSATION INSURANCE

ISSUE DATE: 08-30-2004

GROUP: 000345  
POLICY NUMBER: 341-2004  
CERTIFICATE ID: 28  
CERTIFICATE EXPIRES: 04-01-2005  
04-01-2004/04-01-2005ANCON MARINE  
2250 E DOMINGUEZ ST  
CARSON CA 90810

This is to certify that we have issued a valid Worker's Compensation insurance policy in a form approved by the California Insurance Commissioner to the employer named below for the policy period indicated.

This policy is not subject to cancellation by the Fund except upon 30 days advance written notice to the employer.

We will also give you 30 days advance notice should this policy be cancelled prior to its normal expiration.

This certificate of insurance is not an insurance policy and does not amend, extend or alter the coverage afforded by the policy listed herein. Notwithstanding any requirement, term or condition of any contract or other document with respect to which this certificate of insurance may be issued or to which it may pertain, the insurance afforded by the policy described herein is subject to all the terms, exclusions, and conditions, of such policy.



AUTHORIZED REPRESENTATIVE



PRESIDENT

EMPLOYER'S LIABILITY LIMIT INCLUDING DEFENSE COSTS: \$1,000,000 PER OCCURRENCE.

ENDORSEMENT #1600 - RICK EMERIAN, P, S, T - EXCLUDED.

ENDORSEMENT #2065 ENTITLED CERTIFICATE HOLDERS' NOTICE EFFECTIVE 04-01-2004 IS ATTACHED TO AND FORMS A PART OF THIS POLICY.



# **Ancon Marine Environmental Services**

## ***Statement of Qualifications***

Corporate Office  
2250 E. Dominguez Street  
Carson, California 90810





## **Mission Statement**

To provide a safe, satisfying and rewarding career for our people, while building a team commitment to quality and excellence in all our efforts. To provide cost effective services to our customers that build safety and efficiency through partnering, training, research and education. To make a positive difference in the lives of our people and the well - being of our community.

# **Table of Contents**

Company Profile	Page: 4
Introduction	Page: 5
Company Philosophy	Page: 6
Environmental Services & Capabilities Summary	Page: 7
Industrial Services	Page 9
Tank Cleaning	
Tank Degassing and Vapor Control	
Hydroblasting	
Technical Services	Page 10
Waste management and minimization	
Environmental Engineering and Consulting Services	
Underground Storage Tank Management	
Emergency Spill Response	Page: 11
Transportation	Page: 12
Health and Safety Philosophy	Page: 13
General Terms and Conditions	Page: 14
Labor – Terms and Conditions	Page: 15
General Company Information	Page: 16
Permits and Licenses	Page: 17&18
Corporate Officers	Page 18

## **Company Profile**

---

Ancon Marine was founded in 1968 and is a full service environmental services company with extensive experience in industrial services industry. Headquartered in Carson, California Ancon provides comprehensive services to clients throughout southern California.

Ancon is proud of the clientele it serves and the areas of expertise it provides to the following industries:

- Petroleum and petrol/chemical
- Utilities and pipelines
- Industrial Manufacturing
- Environmental Consulting Firms
- Aerospace
- Governmental Agencies

Ancon's services and capabilities include:

- Industrial Cleaning Services
- Emergency Spill Response
- Certified Waste Transportation
- Waste Minimization Technologies
- Tank Cleaning and Tank Degassing
- Marine Services

Ancon is committed to client satisfaction and has the reputation for problem solving and to produce quality results at cost-effective rates.

## Introduction

---

Ancon Marine (Ancon) is an environmental services company with proven environmental and industrial services project experience. Ancon was established in 1968 when the company earned its reputation as a reliable and cost effective provider of industrial services to the customers and tenants of the Port of Long Beach and the Port of Los Angeles.

In June of 1996, Ancon acquired Adler Industrial Services, West Coast Division strengthening its position in the industry. Ancon has offices located in Carson, CA; Wilmington, CA; Stockton, CA; Fontana, CA; Riverside, CA; Vernon, CA; National City, CA; Long Beach, CA; Las Vegas, NV; and Phoenix, AZ.

At Ancon we understand the concerns and priorities of our customers. Our goal is to provide the most efficient and cost effective environmental and industrial services available by using proven and reliable business solutions. Ancon's customer list includes customers from the petroleum, utility, chemical, aerospace and manufacturing industries as well as the harbor terminals, municipalities, and both state and federal agencies.

Ancon is a leader in tank cleaning, tank degassing and vapor control, hydroblasting, emergency spill response, waste minimization, and transportation services. Ancon has successfully completed hundreds of projects in full compliance with the requirements of federal and state regulatory programs. Ancon's project experience ranges from simple activities such as vacuum truck and super sucker services to complex activities as degassing and waste minimization.

## Company Philosophy

---

Ancon is committed to safety, service, performance and customer satisfaction.

Ancon's health and safety program and dedicated employees are key to the success of its projects and customer satisfaction. The health and safety department prepares and enforces related programs and procedures to ensure that everyone, from its customers to its employees, benefit from a safe environment.

Ancon's training and safety programs ensure compliance with the laws and regulations that govern the types of services we provide. The following are some of the many training programs conducted by Ancon:

- Haz-whopper- 40 hour training, with annual refresher course
- Hazardous waste driver training – HM 181/126F
- Hazardous materials emergency response
- Field instrumentation and monitoring
- Equipment operations/inspection/maintenance
- Respiratory protection, SCBA, PPE
- Eye, Hearing, Head and Foot protection
- Safety harness, lifelines, and scaffolding
- DOT approved drug and alcohol awareness program
- Confined space entry procedures
- Fire protection/prevention
- Emergency action planning
- SB 198 requirements and illness prevention program
- First Aid and CPR

## **Environmental Services and Capabilities**

---

### Industrial Services

- Tank Cleaning
- Steam Cleaning
- Hydroblasting
- Tank Degassing and Vapor Control
- Filter Pressing / Waste Minimization

### Technical Services

- Hazardous Waste Generator Services
- Environmental Engineering and Consulting Services
- Underground Storage Tank Management
- Site Management
- Drum Management
- Disposal Services
- Sampling and profiling

### Emergency Spill Response

- Emergency Response Vehicles
- Emergency Response Equipment
- Oil and Chemical Response
- Spill Containment and Clean up
- Major Incidents to small quantity spills
- Preparedness Training & Safety Plans

### Transportation

- Vacuum Trucks
- Well Monitoring
- Roll-Off Trucks
- Wet/Dry Air Movers

## Industrial Services

Ancon's Industrial Services division incorporates the following services:

- Above ground storage tank cleaning
  - ❑ Sour water tanks
  - ❑ Asphalt Tanks
  - ❑ Crude Tanks
  - ❑ Fuel Oil Tanks
  - ❑ Residual Tanks
  - ❑ Waste Oil Tanks
  - ❑ Product Tanks
  - ❑ Food Product Tanks
- Under ground storage tank cleaning
- Separator, reservoir, and clarifier cleaning
- Pumping
- Vessel cleaning
- General Hydroblasting
  - ❑ Tower blasting
  - ❑ Heat exchanger cleaning
  - ❑ Fin Fan blasting
  - ❑ Pipeline cleaning
  - ❑ Scale removal
  - ❑ Drain cleaning
- Bundle Cleaning
- Steam Cleaning
- Line Cleaning
- Shut-Downs / Turn-arounds
- Air Moving
- Degassing and Vapor Control
- Waste Minimization – Filter pressing and Centrifuging

## **Technical Services**

Ancon's Technical Services division incorporates the following waste management and transportation services:

- Waste profiling and disposal options
- Support documentation of hazardous/non-hazardous manifests
- Turnkey services to accommodate bulk liquids and drum waste streams
- All personnel are CPR certified and 40-hour trained per OSHA requirements
- Specialized bobtail vacuum trucks with 100-gallon calibration tank to support ground water purging
- 120 barrel vacuum trucks to provide bulk transportation of hazardous/non-hazardous liquids
- Bobtail and semi-trailer roll-off units capable of transporting one or two roll-off containers
- Bob-tail stake-bed units with lift-gate support for drum pick-up



## **Emergency Spill Response**

Ancon's Emergency Spill Response division incorporates the following services:

- Emergency Response Vehicles
- Emergency Response Equipment
- Oil and Chemical Response
- Spill Containment and Clean Up
- Major Incidents to Small Quantity Spills
- Preparedness Training and Safety Plans

## **Transportation Services**

Ancon's Transportation Services Division incorporates the following services:

- Hazardous Waste transportation services include bob-tail and trailer vacuum vessels to support ground water purging events
- Bulk Liquid transportation of hazardous and non-hazardous liquids
- Drummed waste pick up of hazardous and non-hazardous liquids and solids

## **Health and Safety Philosophy**

Ancon believes that everyone benefits from a safe work environment. We are committed to maintaining a safe workplace that complies with applicable laws and regulations governing workplace safety. Ancon has an extensive Injury Illness Prevention Program that incorporates the following:

- Safety Policy
- Safety as a First Priority
- Injury and Illness Prevention Program goals and objectives
- Corporate and Individual Responsibilities
- Compliance and Accountability
- Motivation and Recognition
- Identification, Evaluation and Resolution
- Accident/Incident Investigations
- Training
- Safety Committee
- Record-Keeping and Documentation

## **General Terms and Conditions**

---

### Invoicing

Invoices will be submitted weekly are due net (15) days from the invoice date. All time and materials invoices will be substantiated with labor and equipment time sheets and vendor's invoices when applicable.

### Expendable Materials

Expendable safety and hazardous waste items will be charged at our current rate sheet rates. Any materials, equipment, or items not listed on the rate sheet will be invoiced at our cost plus 15% to cover ordinary administrative charges related to the vendor's invoice.

### Equipment

Equipment will be invoiced at the rate published in the rate sheet. Travel time will be charged portal to portal.

### Sub-Contractors

Will be invoiced at Ancon's cost plus 15%.

### Disposal Fees

All disposal and lab fees will be invoiced at cost plus 15%.

### De-Contamination Requirements

To comply with California State and federal requirements, our equipment must be decontaminated after every customer or waste stream usage. This may be performed at the customer's location or at an off-site facility. If performed on-site, the charges will be at our time and materials rates. If off-site, the charges will be our cost plus 15%.

## **Labor Terms and Conditions**

---

### Straight Time

All labor will be charged in accordance with our current billing rates. These rates are based on a four (4) hour minimum and eight (8) hour daily work shift.

### Overtime

Time and one-half is defined as over eight (8) hour per day or forty (40) hours per week. Double time is charged over twelve (12) hours per day, Sundays and Holidays.

### Holidays

New Year's Day  
President's Day  
Memorial Day  
Independence Day  
Labor Day

Thanksgiving Day  
Day after Thanksgiving  
Christmas Eve  
Christmas Day

### Travel or Subsistence

All rates are charged on a portal to portal basis. Subsistence may apply to jobs in excess of a seventy-five (75) mile radius for the nearest office and is negotiated on a per job basis. Depending on the location of a project, travel time may be necessary and shall be negotiated prior to the start of the project.

*All wages, hours, and working conditions shall be in compliance with California Industrial Welfare Commission Order 04-89.*

## General Company Information

---

### Financial Information

- Corporate Office: 2250 E. Dominguez Street  
Carson, California 90810  
Telephone Number: (310) 522-5110  
Toll Free Number: (800) 556-9090  
Facsimile Number: (310) 522-5158  
E-mail address: [www.anconmarine.com](http://www.anconmarine.com)
- Banking Institution: Celtic Capital  
2951 28<sup>th</sup> Street  
Santa Monica, California  
(310) 314-7333  
*Contact Name*
- Federal Government Identification Code Number: 33-0392593

### Insurance Information

- Present types of levels of insurance coverage are listed below:
  - a. Workman's Compensation \$1,000,000.00
  - b. Employer's Liability \$1,000,000.00
  - c. General Liability \$1,000,000.00
  - d. Automobile Liability \$1,000,000.00
  - e. Excess Liability \$4,000,000.00
- Insurance Broker: Dodge Warren & Peters  
3625 Del Amo Boulevard  
Torrance, California 90503  
(310) 542-4370 ext. 280  
Greg Pena
- Workers Compensation Carrier: AON Risk Services  
Account Number 046-96 Unit 5958
- Automobile Carrier: Planet Insurance Company  
Policy Number NKA201551603
- Bonding Agent: United Pacific Insurance Company  
18201 Von Karmen Avenue, Suite 800  
Irvine, California 92715  
(714) 756-3502

## Permits and Licenses

---

California A- General Engineering Contractor	601403
California Hazardous Waste Hauler Registration	0855
CHP Hazardous Waste License	94552
USEPA Acknowledgement of Hazardous Waste Activity	CAD980737068
US DOT Hazardous Materials Certificate of Registration	0524000050061
California PUC Permit to Operate as a vacuum truck, tank truck, highway contract and heavy specialized carrier	T-138391
US Coast Guard approved marine Liquid Transfer Manual	Title 33
US Coast Guard OSRO	097 – Class E and C
Department of Fish and Game	Primary Spill Response Contractor
US DOT	447256
Federal I.D.	33-0392593
State I.D.	283-9899
State Transporter Regulator	0855
AQMD Abrasive Blasting and Paint Spraying	002588
AQMD Rule 1166 Permit	A/N 260173
AQMD Rule 1149 Permit	A/N 219828
OSHA Annual Excavation Permit	551331

### Regulatory Compliance

- DOT – RSPA Drug testing (49 CFR Parts 199 and 40) (Oil Company General and Specific Requirements Addendum)
- OSHA, Hazardous Waste Operations and Emergency Response (29 CFR, 1910.120)
- Medical Surveillance (Title 8, CCR, Sec. 5192)
- Hazardous Communication (29 CFR, 110.1200)

### Operating Authorities

Interstate Commerce Commission Certificate  
ICCMC

187705

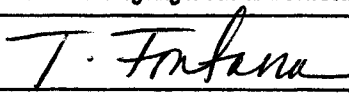
### Corporate Officers

President / CEO                      Bret Hardin

Secretary / Treasurer              Troy Hardin



## VERIFICATION OF PROPOSAL

<b>DATE:</b> 10/28 , 200 4		<b>THE UNDERSIGNED HEREBY DECLARES AS FOLLOWS:</b>	
1. THIS DECLARATION IS GIVEN IN SUPPORT OF A PROPOSAL FOR A CONTRACT WITH THE COUNTY OF LOS ANGELES.			
2. NAME OF SERVICE: AS NEEDED NON-EMERGENCY REMOVAL OF HAZARDOUS WASTE			
<b>DECLARANT INFORMATION</b>			
3. NAME OF DECLARANT: TINA FONTANA			
4. I AM DULY VESTED WITH THE AUTHORITY TO MAKE AND SIGN INSTRUMENTS FOR AND ON BEHALF OF THE PROPOSER(S).			
5. MY TITLE, CAPACITY OR RELATIONSHIP TO THE PROPOSER IS: MARKETING-ACCOUNT EXECUTIVE			
<b>PROPOSER INFORMATION</b>			
6. Proposer's full legal name:	ANCON MARINE		
7. Proposer's fictitious business name or dba (if any):			
8. The Proposer's form of business entity is (CHECK ONLY ONE):			
<input type="checkbox"/> Sole proprietor			
<input checked="" type="checkbox"/> A corporation:			
Corporation's principal place of business: 2250 E. DOMINGUEZ ST. CARSON			
State of incorporation: CALIFORNIA			
President/CEO: BRET HARDIN			
Secretary: TROY HARDIN			
<input type="checkbox"/> A general partnership:			
Names of partners:			
<input type="checkbox"/> A limited partnership:			
Name of general partner:			
<input type="checkbox"/> A joint venture of:			
Names of joint venturers:			
<input type="checkbox"/> A limited liability company:			
Name of managing member:			
9. The only persons or firms interested in this proposal as principals are the following:			
Name(s) BRET HARDIN	Title PRESIDENT	Phone 310/522-5110	Fax 310/522-5158
Street 2250 E. DOMINGUEZ ST.	City CARSON	State CA	Zip 90810
Name(s)	Title	Phone	Fax
Street	City	State	Zip
Name(s)	Title	Phone	Fax
Street	City	State	Zip
10. This proposal is made without collusion with any other person, firm, or corporation. The proposer has carefully examined the location of the proposed work, and is familiar with all of the physical and climatic conditions, and makes this bid solely upon the Proposer's own knowledge. The proposer has carefully examined the specifications, both general and detail, any drawings attached, and any additional communications sent and makes this proposal in accordance therewith. If this proposal is accepted, the proposer will enter into a written contract for the performance of the proposed work with the County of Los Angeles, accepting in full payment for work actually done the prices shown in the attached schedule. It is understood and agreed that the quantities set forth in the attached schedule and the Request for Proposals are but estimates, and that the unit prices will apply to the actual quantities, whatever they may be.			
<input type="checkbox"/> (1) I am making these representations on my personal knowledge;			
OR			
11. CHECK ONE: <input checked="" type="checkbox"/> (2) I am making these representations based on information and belief that they are true.			
I declare under penalty of perjury under the laws of California that the foregoing is true and correct.			
Signature of Proposer or Authorized Agent:			
Type name and title:	TINA FONTANA MARKETING ACCT. EXEC.		