



MARK PESTRELLA, Director

# COUNTY OF LOS ANGELES

## DEPARTMENT OF PUBLIC WORKS

*"To Enrich Lives Through Effective and Caring Service"*

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ALHAMBRA, CALIFORNIA 91802-1460

February 1, 2018

IN REPLY PLEASE

REFER TO FILE: **BRC-1**

### **REQUEST FOR PROPOSALS – INFORMATIONAL UPDATE 1 AS NEEDED ENVIRONMENTAL LABORATORY SERVICES PROGRAM (2018-AN011)**

The following answers are in response to the request for information and clarification submitted by a Proposer for the Request for Proposals for As Needed Environmental Laboratory Services Program (2018-AN011). The questions presented in this informational update represents the questions asked by the Proposer in the form and context as submitted.

All addenda and informational updates will be posted at <http://dpw.lacounty.gov/brcd/servicecontracts>. Please check the website frequently for any changes to this solicitation.

### **QUESTIONS AND ANSWERS TO AS NEEDED ENVIRONMENTAL LABORATORY SERVICES PROGRAM (2018-AN011)**

- 1. Question:** Would DPW consider having lab proposers submit on all items within a specific category(s) versus requiring a lab proposer to submit on all items for all categories? Presently, each contract user works directly with his/her own lab so the proposed approach will not add time or cost. Under the intended single provider approach, timeliness and communication critical to meet compliance reporting requirements (especially for the Waterworks program) would likely be hampered with multiple labs participating. Also, there exists real advantages working with water-only and environmental-only testing firms, since each maintains a unique set of regulatory and technical knowledge specific to their programs and systems, instruments and staff also reflect this. Added test costs for subcontracting and to facilitate rush reporting would also be anticipated in the single provider approach.

**Response:** No, DPW will only accept proposals from proposers that are able to provide analytical testing and related services for all categories and all items listed under PW-2.1 thru PW-2.9. For additional information, please refer to Part I, Section 3, General Conditions of Request for Proposals, Item A, Acceptance or Rejection of Proposals, page 1.19, which reads as follows:

A. Acceptance or Rejection of Proposals

The right is reserved to reject any or all proposals that, in the judgment of the Board or Director, are not in the best interests of the County/Public Works/Special Districts. The County further reserves the right to cancel this request for proposals at any time at its sole discretion. In the event of any such rejection of proposals or cancellation of this solicitation, the County will not be liable for any costs incurred in connection with the preparation and submittal of a proposal.

Proposals signed by an agent other than the president and secretary of a corporation or a member of a general copartnership must be submitted with a power of attorney or corporate resolution, certified by the secretary or assistant secretary, authorizing such signature; otherwise, the proposal may be rejected as unauthorized and nonresponsive.

No proposal will be considered unless the Proposer submits a proposal for all requested items. If the solicitation document requests multiple quotations, no Proposal will be considered unless the Proposer submits a price on all items within each category; however, the solicitation document may not require the Proposer to submit a price on all of the categories.

2. **Question:** For a firm whose holding company (i.e. Eurofins) has specific individual companies (Eurofins Eaton Analytical, Eurofins Calscience) that each with their own EIN, building and LIMS system, may the individual companies each submit a proposal or must only 1 of the firms submit since each shares the same holding company name?

**Response:** You may only submit one proposal under either one of the names listed above. For additional information, please refer to Part I, Section 3, General Conditions of Request for Proposals, Item E, Disqualification of Proposers, page 1.20, which reads as follows:

E. Disqualification of Proposers

More than one proposal from an individual, firm, partnership, corporation, or association under the same or different names will not be considered. Reasonable grounds for believing that any Proposer has an interest in more than one proposal for the work contemplated may cause the rejection of all proposals in which such Proposer has interest on the basis of nonresponsibility and/or nonresponsiveness. If there is reason for believing that collusion exists among the Proposers, such collusion by the participants may be cause for the rejection of their proposals or future proposals on the basis of nonresponsibility and/or nonresponsiveness and may subject such Proposers to debarment.

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If you have questions concerning the above information, please contact Mr. Jairo Flores at (626) 458-4069 or Ms. Jessica Dunn at (626) 458-4069, Monday through Thursday, 7 a.m. to 5 p.m.

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Very truly yours,

MARK PESTRELLA  
Director of Public Works



*for:* JOSE M. QUEVEDO  
Assistant Deputy Director  
Business Relations and Contracts Division

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bc: Waterworks (Kim w/o enc., King)