

The undersigned Proposer offers to perform the work described in the Request for Proposal (RFP) for the following prices. The Proposer's rates (hourly, monthly, etc.) shall include all administrative costs, labor, supervision, materials, transportation, taxes, equipment, and supplies unless those specified to be furnished by Public Works. It is understood and agreed that where quantities, if any, are set forth in the below tables, they are only estimates, and the unit prices quoted, if any, will apply to the actual quantities, whatever they may be.

Task 1 Service Fees Altadena/Kinneloa Mesa

Proposer must provide a Service Fee for each item below. **These fees are to include the 10 percent franchise fee.**

Failure to do so may result in the proposal/bid being rejected as nonresponsive. Waste separated by more than ten feet shall be considered a separate incident. **Write-in** your proposed Monthly Rate^{*}, calculate Basic Service Total, and calculate Proposed Annual Amount. Note: 96-gallons ≈ 0.5 cu yd.

MONTHLY RATE (Exhibit 3A1 D1, Exhibit 3A3 B, and Section 7 A)	
Services	Monthly Rate Per Customer (Billed to Customer)
Monthly Rate for Basic Services[¥]	
A. One 96-gallon Refuse (no food waste)	A *\$
B. One 96-gallon Recyclables	B **\$
C. One 96-gallon Green Waste (w/Food) or one 64-gallon Food Waste	C ***\$
Monthly Rate for Basic Services (without SB 1383 Compliance)	
D. One 96-gallon Refuse (with food waste) £	D *\$ £
E. One 96-gallon Green Waste (without Food Waste) £	E ***\$ £
Portion of the Monthly Rate for Special Services (Exhibit 3A1 H)	
1. Christmas Tree Collection	1 \$
2. Annual Cleanup Event	2 \$
3. Annual Container Cleaning	3 \$
4. Mulch/Compost Events	4 \$
5. Bulky Item Service	5 \$
o Bulky Item (On-call)	\$
o Excess Refuse	\$
o Excess Green Waste	\$
o Special Recyclables/Reusable Items	\$
6. Priority Pickups at Director's Request	6 \$
7. Special Cleanup Events Services	7 \$
8. Sharps Collections	8 \$
9. Bear-Resistant Carts	9 \$
10. Video Equipment & Recording	10 \$
1.1a	
Total of A - C and 1 - 10 (do not include D or E)	
#\$ (Basic Service Total)	

Monthly Rate for Alternative to Director's Preferred Method	(optional)
• One 96-gallon Refuse Cart	\$ _____
• One 96-gallon Refuse + Food Waste Cart	\$ _____
• One 96-gallon Recyclables Cart	\$ _____
• One 96-gallon Green Waste Cart	\$ _____
• One 96-gallon Green Waste (landscaping only) Cart	\$ _____
• One 64-gallon Food Waste Cart	\$ _____

¥COUNTY may turn on or off any of services 1 - 10 and/or switch to service D - E.

£COUNTY may choose to allow food waste in the Refuse Cart for Disposal in a landfill and/or prevent food waste from being allowed in the Green Waste Cart (common methods before SB 1383). CONTRACTOR must therefore include an alternate monthly rate for these services.

CUSTOMER SURCHARGES ADDED TO MONTHLY RATE (Exhibit 3A1 and Section 7)	
Services	Monthly Rate (Billed to Customer)
Additional Containers beyond Basic Services which is 1 Refuse, 1 Recyclables, 1 Green Waste (Exhibit 3A1 D2 & Section 7A2b) <ul style="list-style-type: none"> • 2nd or more 96-gallon Refuse Cart • 2nd 96-gallon Recyclables Cart • 2nd 96-gallon Green Waste Cart • 2nd or more 64-gallon Food Waste Cart • 3rd or more 96-gallon Recyclables Cart • 3rd or more 96-gallon Green Waste Cart 	96-gal Refuse fee* 75% of 96-gal Recycle fee** 75% of 96-gal Green Waste fee*** 96-gal Green Waste fee*** 96-gal Recycle fee** 96-gal Green Waste fee***
Additional On-Call Pickups beyond 4 per year (Exhibit 3A1 H3 & Section 7A2e) <ul style="list-style-type: none"> • Bulky Items, excess waste, or Green Waste (per visit to Collect all items) 	Per request charge equal to 75% of Basic Service Total#
Container Size Exchange, beyond 1 per year (Exhibit 3A1 D3c) and Temporary Bear-Cart Delivery for Excess Waste (Exhibit 3A3 B2) <ul style="list-style-type: none"> • Each additional exchange/delivery 	Per request charge equal to 50% of Basic Service Total#
Bear-Carts Outside of Bear Zones (Exhibit 3A1 D12 & Section 7A2h) Each set of Containers	10% of (Basic Service Total# + any fees charged for extra containers if those are replaced too)
Container Removal and Return , within previous 12 months (Exhibit 3A1 D3e) <ul style="list-style-type: none"> • First removal and return (per set) • Each additional removal and return (per set) • Cleanup of Set-Out Site 	100% of Basic Service Total# 125% of previous fee 100% of Basic Service Total#
Roll-Out Service for non-Elderly/Disabled (Exhibit 3A1 I & Sec 7A2d) <ul style="list-style-type: none"> • Mandatory Minimum Service (Up to 10 feet) • Full Service (Up to 50 feet) • Extended Full Service <ul style="list-style-type: none"> ○ First 50 feet ○ Each 200 feet ○ Unpaved ○ Steep 	5% of Basic Service Total# 50% of Basic Service Total# 50% of Basic Services Total# 50% of Basic Services Total# 10% of Basic Services Total# 10% of Basic Services Total#
Difficult to Service (Exhibit 3A1 O & Section 7A2c) Cost per Customer	If applicable to Service Area 25% of Basic Service Total#
Manure Service , per collection each week (Exhibit 3A1 D13 & Section 7A2g)	If applicable to Service Area

<ul style="list-style-type: none"> 64-gallon Cart 2-cubic yard Dumpster Roll-Out/Scout Service 	\$ _____ \$ _____ \$ Negotiated with Customer
Locking Cart (Exhibit 3A1 D14)	
<ul style="list-style-type: none"> 96-gallon Cart 	\$ _____ (one-time, per Cart)
Container Cleaning (Exhibit 3A1 D3d(3))	
<ul style="list-style-type: none"> Monthly Cleaning Service, 1 Cart Monthly Cleaning Service, each additional Cart 	\$ _____ \$ _____
Billing Fees (Section 7B7)	
<ul style="list-style-type: none"> Late payment fee Interruption of service Returned checks 	10% of past due amount 10% of Basic Services Total [#] 10% of Basic Services Total [#]

Using the examples given below calculate your Monthly Unit Rate^x, Monthly Service Fee Revenue, and Annual Service Fee Revenue. The estimated number of customers given is the current number for the Service Area but may be revised as outlined in Section 7, Service Fees and Billing.

	Estimated. No. Customers		Monthly Unit Rate ^x		Monthly Service Fee Revenue	Months	Annual Service Fee Revenue
<i>Example</i>	3,059	x	\$ 20.00	=	\$ 61,180	x 12	= \$ 734,160
Actual	13,773	x	\$ _____ 1.1a	=	\$ _____	x 12	= \$ _____ 1.1
<i>Example</i>	Two hundred seventy-four thousand two hundred ninety-six dollars and eighty-four cents. WRITTEN TOTAL PROPOSED ANNUAL AMOUNT FOR TASK 1, ITEM 1.1						
Actual	_____ WRITTEN TOTAL PROPOSED ANNUAL AMOUNT FOR TASK 1, ITEM 1.1						

Using the examples given below calculate the Monthly Customer Net Rate, without the 10 percent franchise fee.

	Monthly Customer Rate ^x		Franchise Fee		Monthly Customer Net Rate
<i>Example</i>	\$ 20.00	-	10%	=	= \$ 18.00
Actual	\$ _____ 1.1a	-	\$ _____	=	= \$ _____
<i>Example</i>	Eighteen dollars and zero cents. WRITTEN MONTHLY CUSTOMER NET RATE FOR TASK 1				
Actual	_____ WRITTEN MONTHLY CUSTOMER NET RATE FOR TASK 1				

^x Also referred to as Basic Service Total

FACILITIES (Exhibit 3A1 F1, Exhibit 7 E, Exhibit 17 17)			
Check box if additional facilities are listed on a separate page <input type="checkbox"/>	Initial Facility	Initial Facility Rate per ton (at start of CONTRACT)	Final Facility
Disposal Rate for Refuse (Exhibit 17 B17) <ul style="list-style-type: none"> • Primary Facility: _____ • Backup Facility 1: _____ • Backup Facility 2: _____ • Backup Facility 3: _____ 		\$ _____ \$ _____ \$ _____ \$ _____	
Disposal Rate for Organic Waste (landscaping + food waste) <ul style="list-style-type: none"> • Primary Facility: _____ • Backup Facility 1: _____ 		\$ _____ \$ _____	
Disposal Rate for Food Waste <ul style="list-style-type: none"> • Primary Facility: _____ • Backup Facility 1: _____ 		\$ _____ \$ _____	
Disposal Rate for Green Waste (landscaping only) <ul style="list-style-type: none"> • Primary Facility: _____ • Backup Facility 1: _____ 		\$ _____ \$ _____	

Task 2 Service Fees Altadena/Kinneloa Mesa

Proposer must provide a Service Fee for each item below. Failure to do so may result in the proposal/bid being rejected as nonresponsive. Waste separated by more than ten feet shall be considered a separate incident. **Write-in** your proposed Service Fee and **Calculate** your Monthly Payment Rate and Proposed Annual Amount. The Proposed Annual Amount is not the total for all proposed Task 2 services but rather it is the total of the amounts to be evaluated. Potential additional amounts for Task 2 are not included here but are part of the contract. Also, many quantities are estimates and actual Monthly Payment Rate will be based on actuals, not these estimates. Charts below contain several places with "Additional" services that are beyond what is expected. Note: There are 4.33 weeks per month.

2A. Abandoned Waste Weekly & As-Needed Collection (Exhibit 3A2 A and Section 7 C3a)				
Annual Services	Service Fee		Estimated Quantities	Monthly Rate
Abandoned Waste Rate Per Ton • Alleys (1.0 miles) • Parkways, Sidewalks, Streets (408.8 miles)	\$ /ton	x	2 tons	= \$ _____
Abandoned Waste Dry Runs • After 4 th , each month	\$ /incident	x	2 incident	= \$ _____
TOTAL PROPOSED MONTHLY AMOUNT FOR 2A				2.1a \$ _____

2B. Abandoned Waste Daily Collection (Exhibit 3A2 A5 and Section 7 C3b)				
Annual Services	Service Fee		Estimated Quantities	Monthly Rate
Monitoring All Hot Zone Locations 8 locations	\$ /foot (per day)	x	3,682 feet x 5 days x 4.33 weeks	= \$ _____
Additional Hot Zones Monitoring (up to 25% more length)	\$ /foot (per day)	x	921 feet x 5 days x 4.33 weeks	= \$ _____
TOTAL PROPOSED MONTHLY AMOUNT FOR 2B				2.1b \$ _____

2C. Public Receptacles (Exhibit 3A2 B and Section 7 C3c)				
Annual Services	Service Fee		Estimated Quantities	Monthly Rate
Standard or Solar Compactors (assume Collection twice per day, 6 days per week)	n/a	x	0 receptacles	= n/a
Additional public receptacles (up to 25% more receptacles)	\$ /receptacle (per Collection)	x	25 receptacles x 2 x 6 x 4.33	= \$ _____
TOTAL PROPOSED MONTHLY AMOUNT FOR 2C				2.1c \$ _____

2D. Homeless Encampments (Exhibit 3A2 E and Section 7 C3e)

Annual Services	Service Fee		Estimated Quantities	Monthly Rate
Abandoned Encampments				
• Waste Collection for each 4 cu yds	\$ _____		4 loads	\$ _____
Occupied Encampments	(per week)		(per month)	
• Bags Collected	\$ _____/bag		5 bags x 4.33	\$ _____
• Boxes (Refuse in bags from event box)	\$ _____/box		2 box x 4.33	\$ _____
• Carts				
o Delivery and removal to/from area	\$ _____/area		2 areas x 4.33	\$ _____
o Collection & Disposal (96-gal)	\$ _____/Collection		12 Collections x 4.33	\$ _____
o Collection & Disposal (32-gal)	\$ _____/Collection	x	12 Collections x 4.33	= \$ _____
o Overflowing Cart surcharge	\$ _____/96 gallons		1 overflows x 4.33	\$ _____
o Contaminated Load surcharge	\$ _____/Cart		2 Carts x 4.33	\$ _____
• Dumpsters				
o Delivery and removal to/from area	\$ _____/area		4 areas x 4.33	\$ _____
o Collection & Disposal (3 cu yds)	\$ _____/Collection		20 Collections x 4.33	\$ _____
o Overflowing Dumpster surcharge	\$ _____/3 cu yds		20 overflows x 4.33	\$ _____
o Contaminated Load surcharge	\$ _____/Dumpster		4 Dumpster x 4.33	\$ _____
• Additional Cart or Dumpster Services	n/a		n/a	\$ 1,000.00
TOTAL PROPOSED MONTHLY AMOUNT FOR 2D				2.1d \$ _____

2E. Litter Collection (Exhibit 3A2 A4, Exhibit 3A2 G, and Section 7 C3g)

Annual Services	Service Fee		Estimated Quantities	Monthly Rate
Litter Rate Per Mile				
Alleys (1.0 miles)	\$ _____/mile		1.0 miles x 4.33	\$ _____
Litter (As-Needed)				
Hours Spent	\$ _____/hour	x	4 hours x 4.33	= \$ _____
Additional Litter (As-Needed) (up to 200% more hours)	\$ _____/hour		8 hours x 4.33	\$ _____
TOTAL PROPOSED MONTHLY AMOUNT FOR 2E				2.1e \$ _____

TASK 2 - PROPOSED ANNUAL AMOUNT FOR TASK 2

Monthly Amount for Task 2A		Monthly Amount for Task 2B		Monthly Amount for Task 2C		Monthly Amount for Task 2D		Monthly Amount for Task 2E		Monthly Amount for Tasks 2A + 2B + 2C + 2D + 2E
2.1a		2.1b		2.1c		2.1d		2.1e		2.1abcde
\$	+	\$	+	\$	+	\$	+	\$	=	\$
Monthly Amount for Tasks 2A + 2B + 2C + 2D + 2E								Proposed Annual Amount for Task 2		
2.1abcde				12 months				2.1		
\$			x				=	\$		
WRITTEN PROPOSED ANNUAL AMOUNT FOR TASK 2, ITEM 2.1										

Task 2 Emergency Service Fees
Altadena/Kinneloa Mesa

Proposer must provide a rate for each item below. Failure to do so may result in the proposal/bid being rejected as nonresponsive.

Services	Rate (billed to COUNTY)
Automated Collection Services (Section 7C3, Section 11B, and Exhibit 3A2 F1)	
Automated Collection Services and/or Bulky Items	Comparable Municipal Solid Waste fees
Solid Waste not in Containers (Exhibit 3A2 F2)	
Solid Waste not in Containers	\$ /ton and \$ /cubic yard
Roll-Off Containers or Drop-Off Events (Exhibit 3A2 F3)	
Roll-Off Containers or Drop-Off Events	Comparable Municipal Solid Waste fees
Palm Frond Collection (Exhibit 3A2 F4)	
Palm Frond Collection	\$ /hour per Vehicle
Waste in Right-of-Way (Exhibit 3A2 F5)	
Waste in Right-of-Way <ul style="list-style-type: none"> Abandoned Waste Public Receptacles Homeless Encampments Human Waste Removal 	Comparable fees to Attachment 7-3 with a negotiated adjustment for distance.

Schedule of Prices
Altadena/Kinneloa Mesa

Values for Task 1 and Task 2 in the table below are to be transferred from Task 1 Service Fees and Task 2 Service Fees. Please note that the Total Proposed Annual Amount For Tasks 1 + 2 in the table below is the amount that is evaluated.

Total Proposed Annual Amount for Task 1		Total Proposed Annual Amount for Task 2		TOTAL PROPOSED ANNUAL AMOUNT FOR TASKS 1 + 2
\$ _____ 1.1	+	\$ _____ 2.1	=	\$ _____
TOTAL PROPOSED ANNUAL AMOUNT FOR TASKS 1 AND 2 (WRITE OUT IN FULL)				

LEGAL NAME OF PROPOSER		
NAME OF PERSON AUTHORIZED TO SUBMIT PROPOSAL		
SIGNATURE OF PERSON AUTHORIZED TO SUBMIT PROPOSAL		
TITLE OF AUTHORIZED PERSON		
DATE	STATE CONTRACTOR'S LICENSE NUMBER	LICENSE TYPE
PROPOSER'S ADDRESS		
PHONE	E-MAIL	