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IN REPLY PLEASE
REFER TO FILE: **BRC-1**

INVITATION FOR BIDS – ADDENDUM 2 LENNOX AND MALIBU GARBAGE DISPOSAL DISTRICTS (2018-GDD017)

Thank you for attending our mandatory Bidders' Conference for Lennox and Malibu Garbage Disposal Districts (2018-GDD017) held on Tuesday, April 24, 2018.

Please note that the deadline for Bid submission has been extended to **Wednesday, May 9, 2018, by 9 a.m.**

All addenda and informational updates will be posted at <http://dpw.lacounty.gov/brcd/servicecontracts>. Please check the website frequently for any changes to this solicitation.

Please take note of the following revisions to the Invitation for Bids (IFB). (Please note that the changes that have been added are in **boldface** and deleted languages are ~~strikethrough~~.)

A. Addendum

1. Part II, Sample Contract, Section 7 Service Fees and Billing, Item C.10 Most Favored Public Entity, has been revised as shown below:

If the CONTRACTOR's prices decline, or if **should the** CONTRACTOR at any time during the term of this CONTRACT provides **the same goods or services under similar quantity and delivery conditions to** ~~substantially the same as County Services to anyone else,~~ including the State of California or any County, municipality, or district of the State at prices below those set forth in this CONTRACT, then **such lower prices** ~~CONTRACTOR shall be immediately reduce~~ **extended to** the County. ~~Service Fees to match those lower prices.~~

2. Part II, Sample Contract, Exhibit 7 Contract Services (Adjustment of Service Fees), Item C Service Fee Adjustment for Annual Increase or Decrease in Consumer Price Index (CPI) has been revised as shown below:

Beginning on or after 6 months have elapsed from the Commencement Date to July 1 of the current year, the CPI component of the Service Fee will be adjusted by ~~75~~ **100** percent of the percent change, if any, between the following:

3. Part II, Sample Contract, Exhibit 5, Part 3 General Contract Requirements, Item R Method of Payment and Required Information, was added as shown below:

R. Method of Payment and Required Information

The County may, at its sole discretion, determine the most appropriate, efficient, secure, and timely form of payment for any amounts due for goods and/or services provided under an agreement or contract with the County. Proposers/Contractors further agree that the default form of payment shall be Electronic Funds Transfer (EFT) or direct deposit, unless an alternative method of payment is deemed appropriate by the Auditor-Controller (A-C).

Upon contract award and at the request of the A-C and/or the contracting department, the Contractor shall provide the A-C with electronic banking and related information for the Contractor and/or any other payee that the Contractor designates to receive payment pursuant to this agreement or contract. Such electronic banking and related information includes, but is not limited to: bank account number and routing number, legal business name, valid taxpayer identification number or TIN, a working e-mail address capable of receiving remittance advices and other payment related correspondence, and any other information that the A-C determines is reasonably necessary to process the payment and comply with all accounting, record keeping, and tax reporting requirements.

Any provision of law, grant, or funding agreement requiring a specific form or method of payment other than EFT or direct deposit shall supersede this requirement with respect to those payments. Upon contract award or at any time during the duration of the agreement or contract, a contractor may submit a written request for an exemption to this requirement. Such request must be based

on specific legal, business or operational needs and explain why the payment method designated by the A-C is not feasible and an alternative is necessary. The A-C, in consultation with the contracting department(s), shall decide whether to approve exemption requests.

4. Part II, Sample Contract, Exhibit 3A1, Item B3 Collection Frequency, has been revised to include the following:

Dumpster Customers may also reduce the size of their container and increase the frequency of Collection to offset the loss of capacity. Customer and CONTRACTOR are to negotiate what day the extra service occurs. Customers would pay an additional charge for the Customer Service Fees provided on Attachment 7-2, Task 1 Service Fees of Exhibit 7, equivalent to the cost for transportation and nothing extra for Disposal/Diversion. For example, a business may not have space for two 3-cubic yard Refuse Dumpsters, included in their 12 Refuse Unit allocation, and they request a single 3-cubic yard Dumpsters serviced twice per week. The charge to the Customer would be the cost of one 96-gallon Refuse Container (not Refuse Unit) multiplied by 0.7.

5. The following items:

- Form PW-2.1 (Schedule of Prices for Lennox Garbage Disposal District)
- Form PW-2.2 (Schedule of Prices for Malibu Garbage Disposal District)
- Form PW-24.1 (Task 1 Service Fees Lennox)
- Form PW-24.2 (Task 1 Service Fees Malibu)
- Attachment 7-2.1 (Task 1 Service Fees Lennox)
- Attachment 7-2.2 (Task 1 Service Fees Malibu)

are deleted in their entirety and replaced with revised items listed below (See Enclosures):

- Form PW-2.1.1 (Schedule of Prices for Lennox Garbage Disposal District)
- Form PW-2.2.1 (Schedule of Prices for Malibu Garbage Disposal District)
- Form PW-24.1.1 (Task 1 Service Fees Lennox)
- Form PW-24.2.1 (Task 1 Service Fees Malibu)
- Attachment 7-2.1.1 (Task 1 Service Fees Lennox)
- Attachment 7-2.1.1 (Task 1 Service Fees Malibu)

B. Questions and Answers to Lennox and Malibu Garbage Disposal Districts

The following answers are in response to the request for information and clarification and other questions submitted by Proposers for the Lennox and Malibu Garbage Disposal Districts (2018-GDD017). Questions presented in this Addendum represent the questions asked by the Bidders in the form and context submitted.

1. **Question:** Number of bins in Lennox and Malibu.

Response: Since trash collection in the Garbage Disposal Districts (GDDs) is billed through the property owners' tax bill, the GDD customer list is based on the parcel list provided by the Los Angeles County Assessor's Office. As such, the current waste hauler does not maintain account listing under the GDD contract and the exact number of containers currently in the Malibu and Lennox GDD is unavailable. However, an estimate of the number of containers that will potentially be required in these areas may be made by using the table below, which contains the total refuse unit count for each parcel use. Note that 1 Refuse Unit is approximately equal to 0.5 cubic yards. This information is also available in Part II, Sample Contract, Item 16.C.5.1 Customer Information in the IFB.

ASSESSOR PARCELS AND REFUSE UNITS LENNOX GARBAGE DISPOSAL DISTRICT FISCAL YEAR 2017-18

Parcel Use	No. of Parcels*	Total Refuse Unit**
Single Family	1,232	1,232
Vacant Land	34	28
Duplex	645	1,290
3 Units	150	450
4 Units	87	348
5 or More Units	143	1,642
Rooming Houses	0	0
Mobile Home Parks	0	0
Commercial	109	413
Industrial	23	90
Recreational	1	5
Churches/Colleges/Others	6	10
TOTAL	2,430	5,508

* Data based on Assessor's Use Code summary.

** Based on the Assessor's Land Use Code.

ASSESSOR PARCELS AND REFUSE UNITS
MALIBU GARBAGE DISPOSAL DISTRICT
FISCAL YEAR 2017-18

Parcel Use	No. of Parcels*	Total Refuse Unit**
Single Family	1,878	1,878
Vacant Land	342	182.0
Duplex	61	122
3 Units	21	63
4 Units	36	144
5 or More Units	29	265
Rooming Houses	0	0
Mobile Home Parks	0	0
Commercial	79	332
Industrial	0	0
Recreational	5	22
Churches/Colleges/Others	2	4
TOTAL	2,453	3,012

* Data based on Assessor's Use Code summary.

** Based on the Assessor's Land Use Code.

2. **Question:** For references related to contracts with other governmental agencies, should all contracts be included or only the four boxes filled out? Could the references be provided for each Service Area separately, or are all references considered collectively?

Response: All contracts with other governmental agencies should be listed. Use additional pages if required. Only one submittal of the firm's references is required as described on Form PW-6, Bidder's Reference List.

3. **Question:** Would it be acceptable for the parent to provide a letter of commitment to execute the parent guaranty upon award of the contract? Generally, parent corporations do not execute a guaranty in advance for contracts not yet in existence.

Response: No. As stated in Part I, Section 2.A.10 Financial Resources:

"Public Works will accept audited financial statements from the parent of a Bidder as long as the guaranty is in the form provided by the Director of Public Works and submitted with the parent's financial statements. Use Attachment 5, Parent Guaranty, if submitting a Parent's Financial Statement."

4. **Question:** The RFP is inconsistent on the exact fees that can be charged. The RFP provides that customer fees must be uniform, but the draft franchise agreement provides that the Service Fee Schedule sets maximum fees. Please explain.

Response: Describing fees as uniform may be an oversimplification as fees in the contract are maximums. Fees are uniform in that the customer with containers that are slightly more challenging to service or does not fill their containers to their maximum capacity are charged the same fee as all other comparable customers. Experience in managing waste hauling contracts has shown the maximum fees are almost always charged, which is allowed. However, in circumstances when a waste hauler wishes to offer a discounted fee, that is also allowed. The contracted waste hauler should never tell a customer "We have to charge that fee because the County requires it in our contract."

5. **Question:** Please explain in more detail the statement that the current arrangements are non-exclusive as to solid waste discarded in Containers. How are current arrangements different from the exclusive franchise envisioned in the RFP? Is it anticipated that some haulers may continue providing services under continuation rights in the Service Areas? If so, please provide a listing of those accounts and the term of the continuation rights.

Response: As indicated in Part II, Sample Contract, Section 1, Item A.2, Nonexclusive Collection of Solid Waste, these are currently non-exclusive contracts but may become exclusive in the future. The existing residential cart franchise contracts are exclusive and it is anticipated they will continue to be exclusive in the future. The existing commercial dumpster franchise contracts are non-exclusive and their future direction is not being discussed as part of this IFB process. Any of the waste haulers authorized under the Commercial Franchise system may provide dumpster services within these GDDs. Cart service is considered open market with any waste hauler allowed to provide this service.

The County is unable to predict whether non-GDD haulers within the GDDs will claim continuation rights. Whether continuation right claims are justified under PRC 49520 is not part of this IFB process. Therefore, bidders are to make their own legal assessment and bid accordingly. However, very few haulers provide dumpsters and no known haulers provide carts. The Lennox

GDD has only 6 non-GDD accounts and the Malibu GDD has no non-GDD accounts.

6. **Question:** Would the County consent to Waste Management's use of the Simi Valley Landfill and Recycling Center as the disposal site?

Response: No.

7. **Question:** How does a County budget reduction relate to Contractor's costs or the County's ability to pay Contractor, since charges are either on the tax roll or billed directly to customers? Why should this be a basis to reduce the compensation to Contractor?

Response: Item C7 of Part II, Sample Contract, Section 7, Service Fees and Billing, only applies to the County Services, also referred to as Task 2 and not the Customer Services, also known as Task 1, and therefore not tied to the tax roll or direct billing of customers.

8. **Question:** Would Contractor be allowed to request changes to the number of Refuse Units assigned to a parcel based on actual conditions?

Response: No, Refuse Units are only based on the Office of the Assessor's data. Contractor may request Public Works to request the Assessor to evaluate present land use type. For example, a parcel that currently has an operating business but is coded by the Assessor as a vacant lot, can be adjusted to the appropriate land use. However, a restaurant that is coded as a restaurant with 6 Refuse Units (3 cubic yards) but needs additional service may not have its Refuse Units adjusted. All restaurants are coded as 6 Refuse Units regardless of their need.

9. **Question:** Is roll-off collection and temporary collection within the scope of this exclusive franchise?

Response: Roll-off and temporary collection is not within the scope of this GDD contract. Please note this contract is not an exclusive franchise.

10. **Question:** Would the Director consider actions of a foreign government (such as China) in determining the allowable maximum residual levels in recyclables? Recent actions by the Chinese government have resulted in an increase in residuals.

Response: This contract does not specify an allowable maximum residual level in recyclables. Reasonable Business Efforts is the standard within this contract.

11. **Question:** Can Contractor recommend additions or deletions to the list of recyclable materials?

Response: Yes, recommendations regarding any part of the contract are welcome.

12. **Question:** For the Malibu GDD, does the Service Area extend to the beaches? Would beach cleanups (such as kelp beds or dead sea life) be included in Task 2 services?

Response: Abandoned Waste is defined in Part II, Sample Contract, Attachment 5-10A and does not include material deposited as a result of natural causes. Public Works believes there are other agencies responsible for maintaining the beaches and therefore it is not expected that this contract would be used for that. However, the Homeless Encampment services within Task 2 may extend to the beaches.

13. **Question:** Would the requirement to attend public meetings and provide recycling information booths be limited to events occurring within the awarded Service Areas?

Response: Generally, the events are limited to within the Service Areas. An exception may include an event at a local high school that was within the City of Inglewood but had students from Lennox. Any event would need to benefit the Service Area residents. There is no expectation to attend a large regional event such as the County Fair.

14. **Question:** Does the alternative fuel requirement apply to vehicles other than route collection vehicles, such as vehicles used for bulky item pickup or scout vehicles? Does it apply to spare collection vehicles? AQMD Rule 1193 does not apply to these types of vehicles.

Response: Item E3 of Part II, Sample Contract, Exhibit 3A1 requires alternate fuel for automated Collection Vehicles. It is not intended for ancillary vehicles such as a route supervisor's pickup truck. Item D2 of Part II, Sample Contract, Exhibit 3A2 requires alternate fuel for

Collection Vehicles. This is intended for a larger rear-loading truck collection bulky items but not for a smaller stake bed truck.

15. **Question:** Does the County contemplate that the Contractor would have continuation rights where all or portions of a Service Area are annexed into a City?

Response: Bidders must consult with their legal counsel for this answer.

16. **Question:** Why is the term of this contract for the Malibu Service Area different from the contract recently awarded for the adjacent Santa Monica Mountains Service Area?

Response: Residential franchise and GDD contract terms have varied over the years. All contracts executed between 2007 and 2017 were 10 years in length, including three, 1-year renewals. Starting in 2018, Residential franchise contracts modified their renewal lengths to account for the lengthy rebid process, making them two years instead of one-year. GDD contracts have a simpler bidding process and therefore the renewal terms were adjusted to 18 months. As an added benefit, it moved these two contracts off the renewal cycle of the other 7 residential franchise contracts that expire in 2018.

17. **Question:** With respect to termination for convenience, are "County Services" limited to Task 2 services only?

Response: Yes, the termination for convenience clause only applies to County Services, which as defined under Attachment 5-10A - Definitions, means the Task 2 Services from Contractor to the County.

18. **Question:** Will the County use the new Los Angeles/Long Beach CPI for future rate adjustments?

Response: The County will consider making this change in a future contract amendment but not as an addendum to this IFB. Bidders should use the existing rate adjustment procedures.

19. **Question:** Are the types of records that can be reviewed by the County limited to the specific categories identified in the definition?

Response: No, it is not limited to the specified categories. The definition of Records refers to documents relating to contract services and other

performance obligations. Even though categories are mentioned, this list was given to provide examples and contract services and performance obligations may still require additional documents not included in this list.

Questions #20 through #41 pertain to Lennox GDD

20. **Question:** What are the current monthly rates for basic service?

a. Refuse rate

Response: Current contract does not breakdown the rate into Refuse, Recyclables, and Green Waste. The rate is specified per Refuse Unit, which is \$279 per refuse unit per year.

b. Recyclables rate

Response: See previous response.

c. Green waste rate

Response: See previous response.

21. **Question:** According to attachment 7-2.1 - Task 1 Service Fees, it appears as though the Contractor is to bill the County of Los Angeles each month for basic services and bill the customer directly each month for any surcharges, such as: bin service, additional on-call pick-ups, roll-out service, etc. Is this correct?

Response: Yes, that is correct.

22. **Question:** According to Form PW-24.1 and 24.2, the fee for extra or larger dumpsters = the 96 gallon fee for every 0.5 CY of refuse/recyclables/gw. Does this mean that a 3CY bin would be equal to six times the 96 gallon rate for refuse?

Response: Yes, that is correct.

a. **Question:** How does the billing work in practice? Does the hauler bill the County for the base rate, and then bill the customer directly for the difference in amount owed?

- i. For example: If the basic service rate for a 96 gallon refuse container = \$20, a three-yard bin serviced once per week would be \$120 (i.e. \$20 x 6). Does the hauler bill the County for the base service rate and then bill the customer for difference of \$100? Or does the hauler bill the customer for the full amount and bill \$0 to the County?

Response: Each customer pays for and is entitled to service equivalent to the number of refuse units assigned to the property. If the property owner requests for service beyond what the property is entitled to, then the waste hauler will bill the property owner for that extra service. For example, a property with a 6-refuse unit assessment is entitled to a 3-cubic yard dumpster serviced once per week. However, the property owner requests 2x per week service. Waste hauler will then bill the property owner for the 2nd time per week service. In your example, the customer will pay the hauler \$100.

23. **Question:** When increasing service from 1 to 2 times per week, why is the multiplier only one? Based on the current rate structure in place on form PW-24.1 and .2, the rate for a bin serviced twice per week is the same as the rate for a bin serviced only one time per week. Will the County consider increasing the multiplier for bins that are serviced more than one time per week?

Response: The multiplier is for the amount to be billed to the customer by the hauler. The bidder is only required to submit a bid for the 2nd time per week service since the customer has already paid the County for the initial collection.

24. **Question:** How many bin customers are serviced one time per week?

Response: Data is not available.

25. **Question:** How many bin customers are serviced two times per week?

Response: Data is not available.

26. **Question:** How many bin customers are serviced three times per week?

Response: Data is not available.

27. **Question:** How many bin customers are serviced four times per week?

Response: Data is not available.

28. **Question:** How many bin customers are serviced five times per week?

Response: Data is not available.

29. **Question:** How many bin customers are serviced six times per week?

Response: Data is not available.

30. **Question:** How many customers receive Commercial Bin Recycling service?

Response: Data is not available.

31. **Question:** Are there any franchise fees payable under this contract? We did not read any in the RFP.

Response: There are no residential franchise fees required under this contract.

32. **Question:** Priority pick-ups at Director's request: Can we get a list of the average number of priority pick-ups the County requests each year, along with the associated tons?

Response: This is a new service and therefore no data is available. A similar service was implemented in residential cart franchise contracts starting in 2014 but no requests to date have been made by the Director.

33. Section 1.A.2 states that the contract will be non-exclusive.

a. **Question:** How many haulers currently service the contract today?

Response: Only the GDD hauler is providing Task 1 services under this contract.

b. **Question:** Does this mean that a customer is allowed to negotiate with any contractor who is willing to provide service in the area?

How does this work in practice if the contractor is required to bill the County?

Response: Property owners in the GDDs are required to pay for the Refuse Units assigned to the parcels by the Assessor but they are not required to use the collection services, although a majority do. Extensive outreach has been provided to the property owners to educate them about trash collection services already paid for in their tax bill. However, some property owners still choose to pay another waste hauler to provide them services. For these owners who do not use the GDD collection services, there is no refund and the GDD hauler is paid in full for that parcel. For Task 1, the County pays GDD haulers based on the parcels and Refuse Units, not on use of service.

34. **Question:** How many times in 2017 and in 2016 did the County Director request priority pick-up service?

Response: Please see response to Question No. 32 above.

35. **Question:** Do you have any information on how many sharps containers were distributed to residents in 2017?

Response: This is a new service and therefore no data is available.

36. **Question:** How many tons of waste were pulled from occupied homeless encampments in 2017?

Response: This is a new service and therefore no data is available.

37. **Question:** How many tons of waste were pulled from unoccupied homeless encampments in 2017?

Response: This is a new service and therefore no data is available.

38. **Question:** Over how many Saturdays is the annual clean-up conducted?

Response: Each GDD will have the same number of Saturdays as the number of regular service days during months specified on the contract. For example, Lennox has five regular service days and waste hauler is required to conduct the annual cleanup in this GDD every April. Therefore, the annual

cleanup event will be for 5 consecutive Saturdays commencing in April of each year.

39. **Question:** How many clean-up tons were there in 2017?

Response: This information is unavailable.

40. **Question:** Are the abandoned waste tons (703.15 reported in Lennox in 2016) included in the total refuse tons (12,212 reported in 2016)?

Response: No. The refuse tons should not include abandoned waste tons.

41. **Questions:** The abandoned waste tons in Lennox seem very high, especially when measured against the expected number of incidents reported in form PW-25.1. At 2,400 incidents per year, 703.15 annual tons equates to 586 lbs per incident. Even using the high-end of 4,800 annual incidents, the average weight per incident, at 293 lbs, seems very high.

Response: The number of previous incidents is unavailable and forecasted incidents are only estimates. Additionally, the tons of bulky items and tons of illegal dumping may be mixed together due to the similarity of the items on the street. It is likely the illegal dumping tons includes bulky items but it is not possible to determine an accurate percentage of each.

Questions #42 through #54 pertain to Malibu GDD

42. **Questions:** Current hauler services 65 gallon containers. 96 gallon containers are too big, particularly for the service area along PCH. Can we use the currently established cart sizes where it is not feasible to use 96 gallon containers?

Response: The contract requires the hauler to offer 96 gallons of refuse service. If customers do not request additional volumes, reusing the existing 65-gallon containers is fine if the existing hauler sells them to the new hauler. However, the new hauler must make available either a 32-gallon container or to replace the 65-gallon container with a 96-gallon one, at no extra charge. Additionally, if any customers were paying extra capacity beyond the 65 gallons in the existing contract, the first 32-gallons of capacity cannot be charged.

43. **Question:** What are the current monthly rates for basic service?

a. Refuse rate

Response: Current contract does not breakdown the rate into Refuse, Recyclables, and Green Waste. The rate is specified per Refuse Unit, which is \$180 per refuse unit per year.

b. Recyclables rate

Response: See previous response in "a".

c. Green waste rate

Response: See previous response in "a".

44. **Question:** Based on the current rate structure in place on form PW-24.1 and .2, the rate for a bin serviced twice per week is the same as the rate for a bin serviced only one time per week. When increasing service from 1 to 2 times per week, why is the multiplier only one? Will the County consider increasing the multiplier for bins that are serviced more than one time per week?

Response: The multiplier is for the amount to be billed to the customer by the hauler. The bidder is only required to submit a bid for the second time per week service since the customer has already paid the County for the initial collection.

45. **Question:** Priority pick-ups at Director's request: Can we get a list of the average number of priority pick-ups the County requests each year, along with the associated tons?

Response: This is a new service and therefore no data is available. A similar service was implemented in residential cart franchise contracts starting in 2014 but no requests to date have been made by the Director.

a. **Question:** In the event of a major disaster such as fire or mudslide, would any disaster debris removal fall within the contract? If yes, would the hauler be able to bill the County for this extraordinary service, for example, as abandoned item pickup?

Response: Item B of Section 11 has been modified from previous County waste hauling contracts to allow the County more flexibility in using the haulers they have under contract to perform additional waste removal services under an emergency and compensating them fairly. However, this does not relieve the hauler from performing their obligations for Task 1 or Task 2 services.

46. **Question:** Over how many Saturdays is the annual clean-up conducted?

Response: Each GDD will have the same number of Saturdays as the number of regular service days during months specified on the contract. For example, Malibu has three regular service days and waste hauler is required to conduct the annual cleanup in this GDD every May. Therefore, the annual cleanup event will be for three consecutive Saturdays in May of each year.

47. **Question:** How many clean-up tons were there in 2017?

Response: The current waste hauler reported 7.68 tons were collected at the Malibu Annual Cleanup Event in 2017.

48. **Question:** How many bin customers are serviced one time per week?

Response: Data is not available.

49. **Question:** How many bin customers are serviced two times per week?

Response: Data is not available.

50. **Question:** How many bin customers are serviced three times per week?

Response: Data is not available.

51. **Question:** How many bin customers are serviced four times per week?

Response: Data is not available.

52. **Question:** How many bin customers are serviced five times per week?

Response: Data is not available.

53. **Question:** How many bin customers are serviced six times per week?

Response: Data is not available.

54. **Question:** How many customers receive Commercial Bin Recycling service?

Response: Data is not available.

55. **Question:** Currently it appears that the containers are Refuse and Recycling 64 gallon and Green 96 primarily. The new agreement states that the containers will be 96 gallon for all 3. Assuming this is correct it will be nearly impossible for the new contractor to have new carts on site by July 1. In addition, the carts on site will not be the solution to a seamless transition as they were in the last round of franchise transitions. Is the County really looking to change the size of the GDD Containers or is this an oversight from the franchise agreements? Will the County be requiring brand new carts by July 1?

Response: Start of service under the new contracts for both areas has been changed to August 13, 2018. The existing 65-gallon containers are acceptable if the customer is satisfied. However, 96-gallons of service must be offered to customers since they will be paying for 96-gallons.

56. It appears in Lennox that the current hauler has to get out and move the containers at almost every stop due to cars on the street.

a. **Question:** Is there a charge for this service now?

Response: No, there is no charge for this service now since the current contract requires the waste hauler to manually move/transport containers to an unobstructed area to facilitate collection with a surcharge.

b. **Question:** How many customers are paying it?

Response: No customer is paying for such service since this service is required under the current contract at no additional charge.

c. **Question:** Will the new agreement allow the customer to be billed extra for this service?

Response: The new contract allows for Roll-Out Service. As such, customers may be billed for this service.

- d. **Question:** The current contractor appears to be using a front loader for collection not an automated truck. Is this a requirement?

Response: No, the use of the front loader is not a requirement in the current contract.

57. It appears along PCH the customers are used to leaving the containers by their house having them pulled out for collection and pushed back by a helper.

- a. **Question:** Is there a charge for this service now?

Response: The new contract allows for Roll-Out Service. As such, customers may be billed for this service.

- b. **Question:** How many customers are paying it?

Response: Data is not available.

- c. **Question:** Will the new agreement allow the customer to be billed extra for this service?

Response: Yes, the customer may be billed extra for this service at the roll-out service rate.

58. **Question:** Will you explain in detail how the rate structure for Attachment 7-2.1- Task 1 Service Fees works?

- a. **Question:** "Monthly Rate for Basic Services" assuming if you assume like on the sheet the rate is \$20.00 \$10 Refuse, \$4 Recycle, \$6 Green \$20.00 per month. What is a customer only wants a Black Refuse Cart? Does he pay \$20.00 or \$10.00?

Response: The contract allows the waste hauler to indicate what they will charge for additional carts, based on the monthly rate breakdown. So, with the example cited, an extra refuse cart would be \$10 and an extra set of refuse, recyclables, and green waste would be \$20.

- b. **Question:** Is it assumed that all commercial and multifamily customers that request bin or cart service are only entitled to 1 time per week service at a cubic yard level equal to .5 yds multiplied by the number of refuse units assigned?

Response: All customers across the board regardless of type of container or refuse count assignment will receive 1 time per week service under this contract. They are able to pay the hauler directly for more frequent service.

- c. **Question:** If a customer has 8 refuse units can they have 2-4yd-1X per week or 1-4yd-2X per week included or will they have to pay for the extra service day if they chose to only have 1 bin on site?

Response: Properties with an 8 Refuse Unit assessment are entitled to up to one, 4-cubic yard container serviced once per week. However, if a customer desired a container that is one-half the entitled size but serviced twice per week, the hauler should offer this service and add the transportation costs. This is clarified in an addendum to Item B3C of Part II, Sample Contract, Exhibit 3A1.

59. **Question:** What are the current rates per refuse unit in Malibu and Lennox?

Response: Current monthly rates for these areas are as follows:

Lennox	\$21.88/refuse unit/month
Malibu	\$25.68/refuse unit/month

60. **Question:** Will the County consider a due date extension for this as there is little time between the questions being answered and the proposals being turned in?

Response: Yes, please see Page 1 of this Addendum for the new Bid submission due date.

61. **Question:** Will the County accept the bid bond to state a % (10% of the bid amount) instead of an exact dollar amount?

Response: Please see IFB Pg. 1.22, Part I, Section 2, Item No. 15 Bid Guaranty for details, which states:

"The District will accept Bid bonds with the statement "in an amount of 10 percent of the Bidder's Total Proposed Annual Amount."

62. **Question:** I would like to obtain the current rates for Lennox GDD. The total estimated value of the contract is \$1.5 million per year, and the total number of actual units is 5,508; but there is no information about current monthly rates.

Response: The current monthly rate paid to the waste hauler in Lennox is \$21.88/month.

63. **Question:** Will the County consider removing the Most Favored Public Entity Clause? (Contract Section C-10, Section 7, Pg. 41) The complexity of each municipal contract prohibits valid comparison between any two agreements. "Substantially the same service" is very broad language which could be interpreted ignore the realities of our business model that include such variables as distance to landfills and processing facilities, route density, traffic patterns, on street parking, illegal dumping rates. To commit to never enter a contract with lower rates would be impossible for most if not all haulers.

Response: The County will not remove this provision. Please refer to the Addendum Section, Item 1 for revised language.

64. **Question:** During the pre-bid it was stated that parcels that will only receive free service based on the number of refuse units per parcel and that there is no longer a requirement to provide additional free service based on the type the classification as a restaurant. Please clarify that this is in fact the case in the new agreement and provide the applicable section reference in the RFP or Proposed Agreement.

Response: Item D1 of Part II, Sample Contract, Exhibit 3A1 specifies the volume of service to be provided (96-gallon Refuse, etc.) and Item B3 of Part II, Sample Contract, Exhibit 3A1 specifies the frequency of collection (once per week). Any services beyond the basic levels would be at an additional charge paid by the customer to the waste hauler.

65. **Question:** Can the County please clarify if commercial work above and beyond the refuse unit allotment is to be included as part of the anticipated agreement and exclusive, or outside of this agreement and open-market? The new agreement provides maximum rates limiting the rate charged for

these non-exclusive services to a proportional rate as capped in the rate schedule.

Response: All services described in this contract are to be charged to either the Customer or the County for not more than the fees indicated on Form PW-24.1. Any services not described in this contract are either open market or part of the Commercial Franchise system, depending on the service. For example, a customer wanted more refuse capacity or more frequent collection would be charged the fee on this form. Alternately, a business that wanted food waste collection services would provide that service through the Commercial Franchise system.

66. **Question:** Will the County Consider revising the rate adjustment index to Water, Sewer, Trash, (a component of CPI) in order to receive the best possible first year pricing? Standard CPI does not keep up with the escalation of costs in our industry and the use of the CPI index forces haulers to escalate prices in year to keep contracts profitable over the 7 or 10-year term.

Response: The County may consider making this change but as a future contract amendment and not as an addendum to this IFB. Bidders should use the existing rate adjustment procedures currently outlined in the IFB.

67. **Question:** There is not sufficient information on the tonnage of items that were collected through the bulky item program vs. the abandoned waste collection. Additionally, the amount of refuse and recyclable tonnage that is provided is not broken down by cart and bin customers.

Response: The abandoned waste tonnage is provided as Attachment 16.C.6 and is pasted below for your reference. However, the tonnage for bulky items is not available and can be assumed that these items account for a portion of the refuse tonnage.

In regards to the breakdown of information for refuse and recyclable tonnage by cart and bin customers, this information is not available.

Name of Garbage Disposal District	Solid Waste (in tons) Collected in 2016			Annual Clean-Up Tonnage in 2016	Abandoned Waste Tonnage in 2016
	Refuse **	Recyclables	Green Waste		
Lennox	12,211.90	632.58	645.32	37.9	703.15
Malibu	1,161.74	388.70	428.22		1.41

* The information contained in this table was reported by the current franchisee. However, the proposer is still responsible for independently investigating service conditions in these areas.

** These numbers include a portion of the bulky items that was disposed. Please note that information regarding the total number and actual tonnage of bulky items collected is not available.

If you have any questions concerning the above information, please contact Mr. David Pang at (626) 458-7167 or Ms. Anna Leung at (626) 458-4072, Monday through Thursday, 7 a.m. to 5 p.m.

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Very truly yours,

MARK PESTRELLA
Director of Public Works



For: JOSE M. QUEVEDO
Assistant Deputy Director
Business Relations and Contracts Division

DP

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**SCHEDULE OF PRICES
FOR
LENNOX GARBAGE DISPOSAL DISTRICT (2018-GDD017)**

The undersigned Bidder offers to perform the work described in the Invitation for Bids (IFB) for the following prices. The Bidder's rate(s) (hourly, monthly, etc.) shall include all administrative costs, labor, supervision, materials, transportation, taxes, equipment, and supplies unless those specified to be furnished by Public Works. It is understood and agreed that where quantities, if any, are set forth in the Schedule of Prices, they are only estimates, and the unit prices quoted, if any, will apply to the actual quantities, whatever they may be.

The term of this contract is approximately **seven years**, starting as early as **July 1, 2018**, and ending **June 30, 2025**, plus two 18-month extension options and six 1-month extension options, not to exceed a total contract period of ten years and six months.

TASK 1

Using the examples given below calculate your Monthly Unit Rate, Monthly Payment Rate, Hourly Rate, and Total Proposed Annual Amount. The Unit Count given is the current unit count for the Garbage Disposal District but may be revised as outlined in Item 16 C5.1 of Exhibit 16, Unit Counts and Payment Rates.

- 1A.** The automated collection, transportation, and disposal of refuse and separate automated collection and management of recyclable materials and green waste from the District's residences, multi-family residences, businesses, and commercial/industrial establishments, as specified.

	Unit Count		Monthly Unit Rate		Monthly Payment Rate	Months	Proposed Annual Amount
Example	3,059	x	\$ 7,4724	=	\$ 22,858.07	x 12	= \$ 274,296.84
Actual	5,508	x	\$ _____	=	\$ _____	x 12	= \$ _____
Example	Two hundred seventy-four thousand two hundred ninety-six dollars and eighty-four cents. WRITTEN TOTAL PROPOSED ANNUAL AMOUNT FOR ITEM 1A						
Actual	_____ WRITTEN TOTAL PROPOSED ANNUAL AMOUNT FOR ITEM 1A						

1B. NO LONGER USED

1C. EXTRA CONTAINERS – COST TO DISTRICT CUSTOMERS

One-time Cost for each Extra Containers to be borne by customers:		
Refuse (96-gallon Cart or 0.5 cu yds Dumpster)	Recyclables (96-gallon Cart or 0.5 cu yds Dumpster)	Green Waste (96-gallon Cart or 0.5 cu yds Dumpster)
\$ _____ each	\$ _____ each	\$ _____ each

(See Item D1 if Exhibit 3A2, Extra or Larger Capacity Containers, for service provisions)

TASK 2

REMOVAL OF DISCARDED MATERIALS FROM PUBLIC RIGHT-OF-WAY AND PUBLIC CURBSIDE RECEPTACLES COLLECTION SERVICE. Calculate your Monthly Rate, Monthly Payment Rate, and Total Proposed Annual Amount.

2A. ABANDONED WASTE WEEKLY COLLECTION FROM PUBLIC RIGHT-OF-WAY

The clean-up, collection, transportation, disposal, and management of discards, as specified, within the public road right-of-way, in unlimited quantities, from all the alleys within the District.

	Types if Incidents	Number of Incidents		Rate (per incident)		Proposed Annual Amount
i	Expected No. of Incidents (up to 4 cu yds)	2,000	x	\$ _____	=	\$ _____
ii	More Than Expected Number of Incidents (up to 4 cu yds)	4,800	x	\$ _____	=	\$ _____
iii	More Than 4 cu yds Incidents	360	x	\$ _____	=	\$ _____
TOTAL PROPOSED ANNUAL AMOUNT FOR TASKS 2A (i + ii + iii)						\$ _____
WRITTEN TOTAL PROPOSED ANNUAL AMOUNT FOR TASKS 2A (i + ii + iii)						

2B. ABANDONED WASTE DAILY COLLECTION FROM HOT ZONES

The clean-up, collection, transportation, disposal, and management of discards, as specified, within the public road right-of-way, in unlimited quantities, from all from Hot Zones within the District.

2B1	Monitoring	Quantity (feet)		Rate (per foot)		Number		Proposed Annual Amount
i	Monitoring All Hot Zone Locations	2,550	x	\$ _____	x	260 days	=	\$ _____
ii	Additional Hot Zone Monitoring	638	x	\$ _____	x	260 days	=	\$ _____
TOTAL PROPOSED ANNUAL MONITORING AMOUNT FOR TASKS 2B (i + ii)								\$ _____

2B2	Waste Collection	Rate		Number		Proposed Annual Amount
iii	Waste Collection from All Hot Zones, up to 4 cu yds (every weekday)	\$ _____ (per day)	x	260 days	=	\$ _____
iv	Additional Hot Zone Waste Collections, up to 4 cu yds (every weekday)	\$ _____ (per day)	x	260 days	=	\$ _____
v	Waste Collection from Hot Zones, piles of more than 4 cu yds	\$ _____ (per incident)	x	130 incidents	=	\$ _____
TOTAL PROPOSED ANNUAL COLLECTION AMOUNT FOR TASKS 2B (iii + iv + v)						\$ _____

	Proposed Annual Amount for Monitoring Task 2B1		Proposed Annual Amount for Collection Task 2B2		Total Proposed Annual Amount for Tasks 2B1 + 2B2
<i>Example</i>	\$ 100,000.00	+	\$ 168,750.00	=	\$ 268,750.00
Actual	\$ _____	+	\$ _____	=	\$ _____
<i>Example</i>	Two hundred sixty-eight thousand, seven hundred fifty dollars and zero cents WRITTEN TOTAL PROPOSED ANNUAL AMOUNT FOR TASKS 2B1 + 2B2				
Actual	_____ WRITTEN TOTAL PROPOSED ANNUAL AMOUNT FOR TASKS 2B1 + 2B2				

2C. PUBLIC CURBSIDE RECEPTACLES

The clean-up, collection, transportation, disposal, diversion, and management of discards, as specified, in unlimited quantities, from specified public curbside refuse or recyclable receptacles within the District. Unit Cost: the cost of cleanup for one receptacle, one time, regardless of standard or solar compacting.

	Total number of public curbside receptacles		Monthly Rate (per receptacle per month)		Monthly Payment Rate	Months	Proposed Annual Amount
<i>Example</i>	80	x	\$ 250.00	=	\$ 20,000	x 12	= \$ 240,000.00
Actual	15	x	\$ _____	=	\$ _____	x 12	= \$ _____
<i>Example</i>	Two hundred forty thousand dollars and zero cents WRITTEN TOTAL PROPOSED ANNUAL AMOUNT FOR ITEM 2C						
Actual	_____ WRITTEN TOTAL PROPOSED ANNUAL AMOUNT FOR ITEM 2C						

2D. ADDITIONAL PUBLIC CURBSIDE RECEPTACLES

The clean-up, collection, transportation, disposal, and management of discards, as specified, in unlimited quantities, from any additional public curbside receptacles specified within the District.

Estimated number of additional public curbside receptacles		Monthly Rate (per receptacle per month)		Monthly Payment Rate	Months		Proposed Annual Amount
19	x	\$ _____	=	\$ _____	x 12	=	\$ _____
_____ WRITTEN TOTAL PROPOSED ANNUAL AMOUNT FOR ITEM 2D							

TASK 2 - TOTAL PROPOSED ANNUAL AMOUNT (FOR ITEMS 2A, 2B, 2C)

Proposed Annual Amount for Task 2A		Proposed Annual Amount for Task 2B		Proposed Annual Amount for Task 2C		Total Proposed Annual Amount for Tasks 2A + 2B + 2C
\$ _____	+	\$ _____	+	\$ _____	=	\$ _____
<hr/> WRITTEN TOTAL PROPOSED ANNUAL AMOUNT FOR ITEM 2A + 2B + 2C						

TOTAL PROPOSED ANNUAL AMOUNT FOR TASKS 1 AND 2

Total Proposed Annual Amount for Task 1		Total Proposed Annual Amount for Task 2		TOTAL PROPOSED ANNUAL AMOUNT FOR TASKS 1 + 2
\$ _____	+	\$ _____	=	\$ _____
<hr/> WRITTEN TOTAL PROPOSED ANNUAL AMOUNT FOR TASKS 1 AND 2				

By signing below, I declare under penalty of perjury under the law of California that the information stated above is true and correct.

LEGAL NAME OF BIDDER		
SIGNATURE OF PERSON AUTHORIZED TO SUBMIT BID		
TITLE OF AUTHORIZED PERSON		
DATE	STATE CONTRACTOR'S LICENSE NUMBER	LICENSE TYPE
BIDDER'S ADDRESS:		
PHONE	FAX	E-MAIL

**SCHEDULE OF PRICES
FOR
MALIBU GARBAGE DISPOSAL DISTRICT (2018-GDD017)**

The undersigned Bidder offers to perform the work described in the Invitation for Bids (IFB) for the following prices. The Bidder's rate(s) (hourly, monthly, etc.) shall include all administrative costs, labor, supervision, materials, transportation, taxes, equipment, and supplies unless those specified to be furnished by Public Works. It is understood and agreed that where quantities, if any, are set forth in the Schedule of Prices, they are only estimates, and the unit prices quoted, if any, will apply to the actual quantities, whatever they may be.

The term of this contract is approximately **seven years**, starting as early as **July 1, 2018**, and ending **June 30, 2025**, plus two 18-month extension options and six 1-month extension options, not to exceed a total contract period of ten years and six months.

TASK 1

Using the examples given below calculate your Monthly Unit Rate, Monthly Payment Rate, Hourly Rate, and Total Proposed Annual Amount. The Unit Count given is the current unit count for the Garbage Disposal District but may be revised as outlined in Item 16 C5.1 of Exhibit 16, Unit Counts and Payment Rates.

- 1A.** The automated collection, transportation, and disposal of refuse and separate automated collection and management of recyclable materials and green waste from the District's residences, multi-family residences, businesses, and commercial/industrial establishments, as specified.

	Unit Count		Monthly Unit Rate		Monthly Payment Rate	Months	Proposed Annual Amount
Example	3,059	x	\$ 7,4724	=	\$ 22,858.07	x 12	= \$ 274,296.84
Actual	3,012	x	\$ _____	=	\$ _____	x 12	= \$ _____
Example	Two hundred seventy-four thousand two hundred ninety-six dollars and eighty-four cents. WRITTEN TOTAL PROPOSED ANNUAL AMOUNT FOR ITEM 1A						
Actual	_____ WRITTEN TOTAL PROPOSED ANNUAL AMOUNT FOR ITEM 1A						

1B. NO LONGER USED

1C. EXTRA CONTAINERS – COST TO DISTRICT CUSTOMERS

One-time Cost for each Extra Containers to be borne by customers:		
Refuse (96-gallon Cart or 0.5 cu yds Dumpster)	Recyclables (96-gallon Cart or 0.5 cu yds Dumpster)	Green Waste (96-gallon Cart or 0.5 cu yds Dumpster)
\$ _____ each	\$ _____ each	\$ _____ each

(See Item D1 if Exhibit 3A2, Extra or Larger Capacity Containers, for service provisions)

TASK 2

REMOVAL OF DISCARDED MATERIALS FROM PUBLIC RIGHT-OF-WAY AND PUBLIC CURBSIDE RECEPTACLES COLLECTION SERVICE. Calculate your Monthly Rate, Monthly Payment Rate, and Total Proposed Annual Amount.

2A. ABANDONED WASTE WEEKLY COLLECTION FROM PUBLIC RIGHT-OF-WAY

The clean-up, collection, transportation, disposal, and management of discards, as specified, within the public road right-of-way, in unlimited quantities, from all the alleys within the District.

	Types if Incidents	Number of Incidents		Rate (per incident)		Proposed Annual Amount
i	Expected No. of Incidents (up to 4 cu yds)	12	x	\$ _____	=	\$ _____
ii	More Than Expected Number of Incidents (up to 4 cu yds)	24	x	\$ _____	=	\$ _____
iii	More Than 4 cu yds Incidents	10	x	\$ _____	=	\$ _____
TOTAL PROPOSED ANNUAL AMOUNT FOR TASKS 2A (i + ii + iii)						\$ _____
WRITTEN TOTAL PROPOSED ANNUAL AMOUNT FOR TASKS 2A (i + ii + iii)						

2B. ABANDONED WASTE DAILY COLLECTION FROM HOT ZONES

The clean-up, collection, transportation, disposal, and management of discards, as specified, within the public road right-of-way, in unlimited quantities, from all from Hot Zones within the District.

2B1	Monitoring	Quantity (feet)		Rate (per foot)		Number		Proposed Annual Amount
i	Monitoring All Hot Zone Locations	0	x	n/a	x	260 days	=	n/a
ii	Additional Hot Zone Monitoring	500	x	\$ _____	x	260 days	=	\$ _____
TOTAL PROPOSED ANNUAL MONITORING AMOUNT FOR TASKS 2B (i + ii)								\$ _____

2B2	Waste Collection	Rate		Number		Proposed Annual Amount
iii	Waste Collection from All Hot Zones, up to 4 cu yds (every weekday)	n/a	x	260 days	=	n/a
iv	Additional Hot Zone Waste Collections, up to 4 cu yds (every weekday)	\$ _____ (per day)	x	260 days	=	\$ _____
v	Waste Collection from Hot Zones, piles of more than 4 cu yds	\$ _____ (per incident)	x	130 incidents	=	\$ _____
TOTAL PROPOSED ANNUAL COLLECTION AMOUNT FOR TASKS 2B (iii + iv + v)						\$ _____

	Proposed Annual Amount for Monitoring Task 2B1		Proposed Annual Amount for Collection Task 2B2		Total Proposed Annual Amount for Tasks 2B1 + 2B2
<i>Example</i>	\$ 100,000.00	+	\$ 168,750.00	=	\$ 268,750.00
Actual	\$ _____	+	\$ _____	=	\$ _____
<i>Example</i>	<u>Two hundred sixty-eight thousand, seven hundred fifty dollars and zero cents</u> WRITTEN TOTAL PROPOSED ANNUAL AMOUNT FOR TASKS 2B1 + 2B2				
Actual	_____ WRITTEN TOTAL PROPOSED ANNUAL AMOUNT FOR TASKS 2B1 + 2B2				

2C. PUBLIC CURBSIDE RECEPTACLES

The clean-up, collection, transportation, disposal, diversion, and management of discards, as specified, in unlimited quantities, from specified public curbside refuse or recyclable receptacles within the District. Unit Cost: the cost of cleanup for one receptacle, one time, regardless of standard or solar compacting.

	Total number of public curbside receptacles		Monthly Rate (per receptacle per month)		Monthly Payment Rate	Months	Proposed Annual Amount
<i>Example</i>	80	x	\$ 250.00	=	\$ 20,000	x 12	= \$ 240,000.00
Actual	0	x	n/a	=	n/a	x 12	n/a
<i>Example</i>	<u>Two hundred forty thousand dollars and zero cents</u> WRITTEN TOTAL PROPOSED ANNUAL AMOUNT FOR ITEM 2C						
Actual	_____ n/a WRITTEN TOTAL PROPOSED ANNUAL AMOUNT FOR ITEM 2C						

2D. ADDITIONAL PUBLIC CURBSIDE RECEPTACLES

The clean-up, collection, transportation, disposal, and management of discards, as specified, in unlimited quantities, from any additional public curbside receptacles specified within the District.

Estimated number of additional public curbside receptacles		Monthly Rate (per receptacle per month)		Monthly Payment Rate	Months		Proposed Annual Amount
20	x	\$ _____	=	\$ _____	x 12	=	\$ _____
_____ WRITTEN TOTAL PROPOSED ANNUAL AMOUNT FOR ITEM 2D							

TASK 2 - TOTAL PROPOSED ANNUAL AMOUNT (FOR ITEMS 2A AND 2B)

Proposed Annual Amount for Task 2A		Proposed Annual Amount for Task 2B		Proposed Annual Amount for Task 2C		Total Proposed Annual Amount for Tasks 2A + 2B
\$ _____	+	\$ _____	+	\$ n/a	=	\$ _____
<hr/> WRITTEN TOTAL PROPOSED ANNUAL AMOUNT FOR ITEM 2A + 2B						

TOTAL PROPOSED ANNUAL AMOUNT FOR TASKS 1 AND 2

Total Proposed Annual Amount for Task 1		Total Proposed Annual Amount for Task 2		TOTAL PROPOSED ANNUAL AMOUNT FOR TASKS 1 + 2
\$ _____	+	\$ _____	=	\$ _____
<hr/> WRITTEN TOTAL PROPOSED ANNUAL AMOUNT FOR TASKS 1 AND 2				

By signing below, I declare under penalty of perjury under the law of California that the information stated above is true and correct.

LEGAL NAME OF BIDDER		
SIGNATURE OF PERSON AUTHORIZED TO SUBMIT BID		
TITLE OF AUTHORIZED PERSON		
DATE	STATE CONTRACTOR'S LICENSE NUMBER	LICENSE TYPE
BIDDER'S ADDRESS:		
PHONE	FAX	E-MAIL

**ATTACHMENT 7-2.1 – Task 1 Service Fees
Lennox**

Bidder must provide a rate for each item below. Failure to do so may result in the proposal/bid being rejected as nonresponsive. Note: 96-gallons ≈ 0.5 cu yd.

Services	Monthly Rate Per Customer (Billed to Customer)	Monthly Rate Per Customer (Billed to COUNTY)
MONTHLY RATE		
Monthly Rate for Basic Services , per Refuse Unit (Exhibit 3A1 D1) <ul style="list-style-type: none"> One 96-gallon Refuse One 96-gallon Recyclables One 96-gallon Green Waste One Extra 96-gallon Recyclables One Extra 96-gallon Green Waste Total of Refuse, Recyclables, and Green Waste	n/a n/a n/a n/a n/a	(per Refuse Unit) *\$ _____ **\$ _____ ***\$ _____ \$0 \$0 #\$ _____ (Basic Service Total)
SURCHARGES ADDED TO MONTHLY RATE		
Extra Carts (Exhibit 3A1 D2) <ul style="list-style-type: none"> Each 96-gallon Refuse Cart Each 96-gallon Recyclables Cart Each 96-gallon Green Waste Cart 	96-gal Refuse fee* 96-gal Recycle fee** 96-gal Green Waste fee***	n/a n/a n/a
Extra or Larger Dumpsters (Exhibit 3A1 D2) <ul style="list-style-type: none"> Per 0.5 cu yds of Refuse Per 0.5 cu yds of Recyclables Per 0.5 cu yds of Green Waste 	96-gal Refuse fee* 96-gal Recycle fee** 96-gal Green Waste fee***	n/a n/a n/a
Increased Frequency of Refuse Dumpster Collection , more than 1x per week (Exhibit 3A1 B3) <ul style="list-style-type: none"> 2 times per week 3 times per week 4 times per week 5 times per week 6 times per week (Saturdays) Each extra time per week with no capacity increase (i.e. 3 cubic yards twice per week instead of 6 cubic yards once per week) 	Monthly Rate for Basic Refuse Services plus any extra or larger containers multiplied by: 1.0 2.0 3.0 4.0 5.0 0.7	n/a n/a n/a n/a n/a n/a
Additional On-Call Pickups beyond 4 per year (Exhibit 3A1 H3 & Section 7A2e) Bulky Items, excess waste, or Green Waste (per visit to Collect all items)	One time charge equal to +75% of Basic Service Total#	n/a
Container Size Exchange , beyond 1 per year (Exhibit 3A1 D3) <ul style="list-style-type: none"> Each additional exchange 	One time charge equal to +50% of Basic Service Total#	n/a

Services	Monthly Rate Per Customer (Billed to Customer)	Monthly Rate Per Customer (Billed to COUNTY)
Roll-Out Service for non-Elderly/Disabled (Exhibit 3A1 I & Section 7A2d)		
• Mandatory Minimum Service (Up to 10 feet)	+5% of Basic Services Total [#]	n/a
• Full Service (Up to 50 feet)	+25% of Basic Services Total [#]	n/a
• Extended Full Service		
○ First 50 feet	+25% of Basic Services Total [#]	n/a
○ Each 200 feet	+25% of Basic Services Total [#]	n/a
○ Unpaved	+10% of Basic Services Total [#]	n/a
○ Steep	+10% of Basic Services Total [#]	n/a
Difficult to Service (Exhibit 3A1 O & Section 7A2c)	If applicable to Service Area	
• Cost per Customer	+50% of Basic Services Total [#]	n/a
Manure Service , per collection each week (Exhibit 3A1 D13 & Section 7A2g)	If applicable to Service Area	
• 64-gallon Cart	\$ _____	n/a
• 2-cubic yard Dumpster	\$ _____	n/a
• Roll-Out/Scout Service	Negotiated with Customer	n/a
Bear Resistant Cart-fee per Cart (Exhibit 3A1 D12 & Section 7A2h)	If applicable to Service Area	
• 96-gallon Cart (Rental with free replacement for Term)	\$ _____	n/a
• 96-gallon Cart (Purchase without free replacement)	\$ _____ (one-time)	n/a
Locking Recyclables Cart (Exhibit 3A1 D14)		
• 96-gallon Cart	\$ _____ (one-time)	n/a
Billing Fees (Section 7B7)		
• Late fee	10% of past due amount	n/a
• Interruption of service	\$25	n/a
• Returned checks	\$25	n/a

Examples showing amount to be billed to Customer for extra services, assuming Monthly Rate per Refuse Unit to COUNTY is \$20 (made up of \$10 Refuse, \$4 Recycle, \$6 Green):

- If a single-family home wanted a second Refuse Cart, the extra fee would be \$10
(1st Cart paid on taxes, 2nd Cart \$10)
- If a single-family home wanted 3 Recyclables Carts, the extra fee would be \$4.
(1st Cart paid on taxes, 2nd Cart at no charge, 3rd Cart \$4)
- If a restaurant wanted one 3-yard Dumpster for Refuse serviced Monday through Saturday, 6 times per week, the extra fee would be \$300
(1st Dumpster paid on taxes at \$10 x 6 Refuse Units for 1x per week = \$60 on taxes, 6 times per week = \$360 - \$60 taxes = \$300).
- If a store that has 2 Refuse Units (1 cu yd) 1x per week assigned and wanted 3 cubic yards of Refuse Collected 2x per week, the extra fee would be \$100
(1 cubic yard paid on taxes at \$10 x 2 Refuse Units, for 1x per week = \$20, 3 cu yds 2x = \$120 - \$20 taxes = \$100)

Bidders are responsible for independently investigating service conditions in the Service Area prior to submission.

Bidder's Printed Name _____

Bidder's Signature _____

Date Signed _____

**ATTACHMENT 7-2.2 – Task 1 Service Fees
Malibu**

Bidder must provide a rate for each item below. Failure to do so may result in the proposal/bid being rejected as nonresponsive. Note: 96-gallons = 0.5 cu yd.

Services	Monthly Rate Per Customer (Billed to Customer)	Monthly Rate Per Customer (Billed to COUNTY)
MONTHLY RATE (Exhibit 3A1 D1 and Section 7A)		
Monthly Rate for Basic Services, per Refuse Unit <ul style="list-style-type: none"> One 96-gallon Refuse One 96-gallon Recyclables One 96-gallon Green Waste One Extra 96-gallon Recyclables One Extra 96-gallon Green Waste Total of Refuse, Recyclables, and Green Waste	n/a n/a n/a n/a n/a	(per Refuse Unit) \$ _____ **\$ _____ ***\$ _____ \$0 \$0 #\$ _____ (Basic Service Total)
SURCHARGES ADDED TO MONTHLY RATE (Exhibit 3A1 and Section 7)		
Extra Carts (Exhibit 3A1 D2) <ul style="list-style-type: none"> Each 96-gallon Refuse Cart Each 96-gallon Recyclables Cart Each 96-gallon Green Waste Cart 	96-gal Refuse fee* 96-gal Recycle fee** 96-gal Green Waste fee***	n/a n/a n/a
Extra or Larger Dumpsters (Exhibit 3A1 D2) <ul style="list-style-type: none"> Per 0.5 cu yds of Refuse Per 0.5 cu yds of Recyclables Per 0.5 cu yds of Green Waste 	96-gal Refuse fee* 96-gal Recycle fee** 96-gal Green Waste fee***	n/a n/a n/a
Increased Frequency of Refuse Dumpster Collection, more than 1x per week (Exhibit 3A1 B3) <ul style="list-style-type: none"> 2 times per week 3 times per week 4 times per week 5 times per week 6 times per week (Saturdays) Each extra time per week with no capacity increase (i.e. 3 cubic yards twice per week instead of 6 cubic yards once per week) 	Monthly Rate for Basic Refuse Services plus any extra or larger containers multiplied by: 1.0 2.0 3.0 4.0 5.0 0.7	n/a n/a n/a n/a n/a n/a
Additional On-Call Pickups beyond 4 per year (Exhibit 3A1 H3 & Section 7A2e) Bulky Items, excess waste, or Green Waste (per visit to Collect all items)	One time charge equal to +75% of Basic Service Total#	n/a
Container Size Exchange , beyond 1 per year (Exhibit 3A1 D3) <ul style="list-style-type: none"> Each additional exchange 	One time charge equal to +50% of Basic Service Total#	n/a

Services	Monthly Rate Per Customer (Billed to Customer)	Monthly Rate Per Customer (Billed to COUNTY)
Roll-Out Service for non-Elderly/Disabled (Exhibit 3A1 I & Section 7A2d)		
<ul style="list-style-type: none"> Mandatory Minimum Service (Up to 10 feet) Full Service (Up to 50 feet) Extended Full Service <ul style="list-style-type: none"> First 50 feet Each 200 feet Unpaved Steep 	+5% of Basic Services Total# +25% of Basic Services Total# +25% of Basic Services Total# +25% of Basic Services Total# +10% of Basic Services Total# +10% of Basic Services Total#	n/a n/a n/a n/a n/a n/a
Difficult to Service (Exhibit 3A1 O & Section 7A2c)	If applicable to Service Area	
<ul style="list-style-type: none"> Cost per Customer 	+50% of Basic Services Total#	n/a
Manure Service , per collection each week (Exhibit 3A1 D13 & Section 7A2g)	If applicable to Service Area	
<ul style="list-style-type: none"> 64-gallon Cart 2-cubic yard Dumpster Roll-Out/Scout Service 	\$ _____ \$ _____ Negotiated with Customer	n/a n/a n/a
Bear Resistant Cart-fee per Cart (Exhibit 3A1 D12 & Section 7A2h)	If applicable to Service Area	
<ul style="list-style-type: none"> 96-gallon Cart (Rental with free replacement for Term) 96-gallon Cart (Purchase without free replacement) 	\$ _____ \$ _____ (one-time)	n/a n/a
Locking Recyclables Cart (Exhibit 3A1 D14)		
<ul style="list-style-type: none"> 96-gallon Cart 	\$ _____ (one-time)	n/a
Billing Fees (Section 7B7)		
<ul style="list-style-type: none"> Late fee Interruption of service Returned checks 	10% of past due amount \$25 \$25	n/a n/a n/a

Examples showing amount to be billed to Customer for extra services, assuming Monthly Rate per Refuse Unit to COUNTY is \$20 (made up of \$10 Refuse, \$4 Recycle, \$6 Green):

- If a single-family home wanted a second Refuse Cart, the extra fee would be \$10
(1st Cart paid on taxes, 2nd Cart \$10)
- If a single-family home wanted 3 Recyclables Carts, the extra fee would be \$4.
(1st Cart paid on taxes, 2nd Cart at no charge, 3rd Cart \$4)
- If a restaurant wanted one 3-yard Dumpster for Refuse serviced Monday through Saturday, 6 times per week, the extra fee would be \$300
(1st Dumpster paid on taxes at \$10 x 6 Refuse Units for 1x per week = \$60 on taxes, 6 times per week = \$360 - \$60 taxes = \$300).
- If a store that has 2 Refuse Units (1 cu yd) 1x per week assigned and wanted 3 cubic yards of Refuse Collected 2x per week, the extra fee would be \$100
(1 cubic yard paid on taxes at \$10 x 2 Refuse Units, for 1x per week = \$20, 3 cu yds 2x = \$120 - \$20 taxes = \$100)

Bidders are responsible for independently investigating service conditions in the Service Area prior to submission.

Bidder's Printed Name

Bidder's Signature

Date Signed

ATTACHMENT 7-2.1.1 – Task 1 Service Fees
Lennox

Proposer must provide a rate for each item below. Failure to do so may result in the proposal/bid being rejected as nonresponsive. Note: 96-gallons \approx 0.5 cu yd.

Services	Monthly Rate Per Customer (Billed to Customer)	Monthly Rate Per Customer (Billed to COUNTY)
MONTHLY RATE		
Monthly Rate for Basic Services, per Refuse Unit (Exhibit 3A1 D1) <ul style="list-style-type: none"> One 96-gallon Refuse One 96-gallon Recyclables One 96-gallon Green Waste One Extra 96-gallon Recyclables One Extra 96-gallon Green Waste 	n/a n/a n/a n/a n/a	(per Refuse Unit) *\$ _____ **\$ _____ ***\$ _____ \$0 \$0
Total of Refuse, Recyclables, and Green Waste		#\$ _____ (Basic Service Total)
Extra Carts (Exhibit 3A1 D2) <ul style="list-style-type: none"> Each 96-gallon Refuse Each 96-gallon Recyclables Each 96-gallon Green Waste 		n/a n/a n/a
Extra or Larger Dumps (Exhibit 3A1 D3) <ul style="list-style-type: none"> Per 0.5 cu yds of Refuse Per 0.5 cu yds of Recyclables Per 0.5 cu yds of Green Waste 		n/a n/a n/a
Increased Frequency of Service (Exhibit 3A1 D4) more than 1x per week (Exhibit 3A1 D4) <ul style="list-style-type: none"> 2 times per week 3 times per week 4 times per week 5 times per week 6 times per week (Saturdays) Each extra time per week with no capacity increase (i.e. 3 cubic yards twice per week instead of 6 cubic yards once per week) 	3.0 4.0 5.0 0.7	n/a n/a n/a n/a n/a
Additional On-Call Pickups beyond 4 per year (Exhibit 3A1 H3 & Section 7A2e)		
Bulky Items, excess waste, or Green Waste (per visit to Collect all items)	One time charge equal to +75% of Basic Service Total [#]	n/a
Container Size Exchange , beyond 1 per year (Exhibit 3A1 D3) <ul style="list-style-type: none"> Each additional exchange 	One time charge equal to +50% of Basic Service Total [#]	n/a

**The information
 provided on
 Form PW-24.1, Task 1
 Service Fees from Part I,
 will be transferred onto
 this attachment prior to
 the execution of the
 CONTRACT.**

Services	Monthly Rate Per Customer (Billed to Customer)	Monthly Rate Per Customer (Billed to COUNTY)
Roll-Out Service for non-Elderly/Disabled (Exhibit 3A1 I & Section 7A2d)		
• Mandatory Minimum Service (Up to 10 feet)	+5% of Basic Services Total [#]	n/a
• Full Service (Up to 50 feet)	+25% of Basic Services Total [#]	n/a
• Extended Full Service		
○ First 50 feet	+25% of Basic Services Total [#]	n/a
○ Each 200 feet	+25% of Basic Services Total [#]	n/a
○ Unpaved	+10% of Basic Services Total [#]	n/a
○ Steep	+10% of Basic Services Total [#]	n/a
Difficult to Service (Exhibit 3A1 O & Section 7A2c)	If applicable to Service Area	
• Cost per Customer	+50% of Basic Services Total [#]	n/a
Manure Service , per collection each week (Exhibit 3A1 D13 & Section 7A2g)	If applicable to Service Area	
• 64-gallon Cart	\$ _____	n/a
• 2-cubic yard Dumpster	\$ _____	n/a
• Roll-Out/Scout Service	Negotiated with Customer	n/a
Bear Resistant Cart-fee per Cart (Exhibit 3A1 D12 & Section 7A2h)	If applicable to Service Area	
• 96-gallon Cart (Rental with free replacement for Term)	\$ _____	n/a
• 96-gallon Cart (Purchase without free replacement)	\$ _____ (one-time)	n/a
Locking Recyclables Cart (Exhibit 3A1 D14)		
• 96-gallon Cart	\$ _____ (one-time)	n/a
Billing Fees (Section 7B7)		
• Late fee	10% of past due amount	n/a
• Interruption of service	\$25	n/a
• Returned checks	\$25	n/a

Examples showing amount to be billed to Customer for extra services, assuming Monthly Rate per Refuse Unit to COUNTY is \$20 (made up of \$10 Refuse, \$4 Recycle, \$6 Green):

- If a single-family home wanted a second Refuse Cart, the extra fee would be \$10
(1st Cart paid on taxes, 2nd Cart \$10)
- If a single-family home wanted 3 Recyclables Carts, the extra fee would be \$4.
(1st Cart paid on taxes, 2nd Cart at no charge, 3rd Cart \$4)
- If a restaurant wanted one 3-yard Dumpster for Refuse serviced Monday through Saturday, 6 times per week, the extra fee would be \$300
(1st Dumpster paid on taxes at \$10 x 6 Refuse Units for 1x per week = \$60 on taxes, 6 times per week = \$360 - \$60 taxes = \$300).
- If a store that has 2 Refuse Units (1 cu yd) 1x per week assigned and wanted 3 cubic yards of Refuse Collected 2x per week, the extra fee would be \$100
(1 cubic yard paid on taxes at \$10 x 2 Refuse Units, for 1x per week = \$20, 3 cu yds 2x = \$120 - \$20 taxes = \$100)

Proposers are responsible for independently investigating service conditions in the Service Area prior to submission.

Proposer's Printed Name

Proposer's Signature

Date Signed

**ATTACHMENT 7-2.2.1 – Task 1 Service Fees
Malibu**

Proposer must provide a rate for each item below. Failure to do so may result in the proposal/bid being rejected as nonresponsive. Note: 96-gallons = 0.5 cu yd.

Services	Monthly Rate Per Customer (Billed to Customer)	Monthly Rate Per Customer (Billed to COUNTY)
MONTHLY RATE (Exhibit 3A1 D1 and Section 7 A)		
Monthly Rate for Basic Services , per Refuse Unit <ul style="list-style-type: none"> One 96-gallon Refuse One 96-gallon Recyclables One 96-gallon Green Waste One Extra 96-gallon Recyclables One Extra 96-gallon Green Waste 	n/a n/a n/a n/a n/a	(per Refuse Unit) * \$ _____ ** \$ _____ *** \$ _____ \$0 \$0
Total of Refuse, Recyclables and Green Waste		# \$ _____ (Basic Service Total)
SURCHARGE		tion 7)
Extra Carts (Exhibit 3A1) <ul style="list-style-type: none"> Each 96-gallon Refuse Each 96-gallon Recyclables Each 96-gallon Green Waste 	n/a n/a n/a	
Extra or Larger Dumpsters <ul style="list-style-type: none"> Per 0.5 cu yds of Refuse Per 0.5 cu yds of Recyclables Per 0.5 cu yds of Green Waste 	n/a n/a n/a	
Increased Frequency of Refuse Collection more than 1x per week (Exhibit 3A1 D2) <ul style="list-style-type: none"> 2 times per week 3 times per week 4 times per week 5 times per week 6 times per week (Saturdays) Each extra time per week with no capacity increase (i.e. 3 cubic yards twice per week instead of 6 cubic yards once per week) 	4.0 5.0 0.7	n/a n/a n/a n/a n/a n/a
Additional On-Call Pickups beyond 4 per year (Exhibit 3A1 H3 & Section 7A2e)		
Bulky Items, excess waste, or Green Waste (per visit to Collect all items)	One time charge equal to +75% of Basic Service Total#	n/a
Container Size Exchange , beyond 1 per year (Exhibit 3A1 D3) <ul style="list-style-type: none"> Each additional exchange 	One time charge equal to +50% of Basic Service Total#	n/a

**The information
provided on
Form PW-24.2, Task 1
Service Fees from Part I,
will be transferred onto
this attachment prior to
the execution of the
CONTRACT.**

Services	Monthly Rate Per Customer (Billed to Customer)	Monthly Rate Per Customer (Billed to COUNTY)
Roll-Out Service for non-Elderly/Disabled (Exhibit 3A1 I & Section 7A2d)		
• Mandatory Minimum Service (Up to 10 feet)	+5% of Basic Services Total [#]	n/a
• Full Service (Up to 50 feet)	+25% of Basic Services Total [#]	n/a
• Extended Full Service		
○ First 50 feet	+25% of Basic Services Total [#]	n/a
○ Each 200 feet	+25% of Basic Services Total [#]	n/a
○ Unpaved	+10% of Basic Services Total [#]	n/a
○ Steep	+10% of Basic Services Total [#]	n/a
Difficult to Service (Exhibit 3A1 O & Section 7A2c)	If applicable to Service Area	
• Cost per Customer	+50% of Basic Services Total [#]	n/a
Manure Service , per collection each week (Exhibit 3A1 D13 & Section 7A2g)	If applicable to Service Area	
• 64-gallon Cart	\$ _____	n/a
• 2-cubic yard Dumpster	\$ _____	n/a
• Roll-Out/Scout Service	Negotiated with Customer	n/a
Bear Resistant Cart-fee per Cart (Exhibit 3A1 D12 & Section 7A2h)	If applicable to Service Area	
• 96-gallon Cart (Rental with free replacement for Term)	\$ _____	n/a
• 96-gallon Cart (Purchase without free replacement)	\$ _____ (one-time)	n/a
Locking Recyclables Cart (Exhibit 3A1 D14)		
• 96-gallon Cart	\$ _____ (one-time)	n/a
Billing Fees (Section 7B7)		
• Late fee	10% of past due amount	n/a
• Interruption of service	\$25	n/a
• Returned checks	\$25	n/a

Examples showing amount to be billed to Customer for extra services, assuming Monthly Rate per Refuse Unit to COUNTY is \$20 (made up of \$10 Refuse, \$4 Recycle, \$6 Green):

- If a single-family home wanted a second Refuse Cart, the extra fee would be \$10
(1st Cart paid on taxes, 2nd Cart \$10)
- If a single-family home wanted 3 Recyclables Carts, the extra fee would be \$4.
(1st Cart paid on taxes, 2nd Cart at no charge, 3rd Cart \$4)
- If a restaurant wanted one 3-yard Dumpster for Refuse serviced Monday through Saturday, 6 times per week, the extra fee would be \$300
(1st Dumpster paid on taxes at \$10 x 6 Refuse Units for 1x per week = \$60 on taxes, 6 times per week = \$360 - \$60 taxes = \$300).
- If a store that has 2 Refuse Units (1 cu yd) 1x per week assigned and wanted 3 cubic yards of Refuse Collected 2x per week, the extra fee would be \$100
(1 cubic yard paid on taxes at \$10 x 2 Refuse Units, for 1x per week = \$20, 3 cu yds 2x = \$120 - \$20 taxes = \$100)

Proposers are responsible for independently investigating service conditions in the Service Area prior to submission.

Proposer's Printed Name

Proposer's Signature

Date Signed