## **Leadership Pipeline Alignment**

Business Results		
	Results	Full Performance
Director (Chief Executive Officer)	<ol> <li>Enterprise success through financial viability and customer value</li> <li>Public trust</li> </ol>	<ol> <li>Articulate and drive sustainable short- and long-term enterprise objectives that deliver high customer value</li> <li>Ensure highest level of employee commitment to public service as demonstrated by high customer satisfaction</li> </ol>
Chief Deputy Director (Chief Operating Officer)	<ol> <li>Enterprise success through financial viability and customer value</li> <li>Public trust</li> </ol>	<ol> <li>Articulate and drive sustainable short- and long-term enterprise objectives that deliver the Director's priorities</li> <li>Ensure highest level of employee commitment to public service as demonstrated by high customer satisfaction</li> </ol>
Assistant Director (Group Manager)	<ol> <li>Strategic Plan</li> <li>Financial viability of all funds</li> <li>Enterprise stakeholder value</li> </ol>	<ol> <li>Strategic Plan built on sound financial, political and industry knowledge</li> <li>Consistently meet financial viability targets</li> <li>Deliver stakeholder value through business integration</li> </ol>
Deputy Director (Business Manager)	<ol> <li>Business Plan</li> <li>Business centers of excellence</li> <li>Business success through financial viability and customer value</li> </ol>	<ol> <li>Business Plan built on sound financial, political and industry knowledge</li> <li>Industry recognized</li> <li>Deliver value proposition that anticipates and meets customer and enterprise needs</li> </ol>
Division Head (Function Manager)	<ol> <li>Functional Operational Plan</li> <li>Customer service/satisfaction</li> </ol>	<ol> <li>Operational Plans support overall business objectives</li> <li>Deliver the Business Plan through collaboration with other divisions</li> <li>Create a culture of customer service excellence as defined in the Business Plan</li> </ol>
Assistant Division Head (Manager of Managers)	<ol> <li>Program delivery</li> <li>Resource management</li> <li>Customer service/satisfaction</li> </ol>	<ol> <li>Deliver all programs on budget and on time</li> <li>Resource allocation decisions based on priorities and required results</li> <li>Customer service meets or exceeds standards in the Business and Functional Operational Plans</li> </ol>
Section Head/ Superintendent (Manager of Others)	<ol> <li>Project/service delivery</li> <li>Customer service/satisfaction</li> </ol>	<ol> <li>Plan, schedule, and effectively deliver projects and services to quality standards on budget and on time</li> <li>Customer service meets or exceeds standards in the Business and Functional Operational Plans and is responsive to emergent situations</li> </ol>
Managers (Common Expectations)	<ol> <li>Work/strategy alignment</li> <li>Customer service/satisfaction</li> </ol>	<ol> <li>Results are aligned with enterprise strategies</li> <li>Service delivery meets or exceeds customer expectations</li> </ol>

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